

PLOWS

| New Cost | Average size | Annual hours | Fixed Costs | Repairs & Maint. | Margin @ 15 % | Rental Rate |
|----------|------------------|--------------|------------------|------------------|---------------|-------------|
| | | | dollars per hour | | | |
| \$15,000 | 1.8 m (6.0 ft.) | 100 | 12.99 | 4.50 | 2.62 | 20.11 |
| | | 125 | 10.39 | 4.50 | 2.23 | 17.12 |
| | | 150 | 8.66 | 4.50 | 1.97 | 15.13 |
| \$18,000 | 2.2 m (7.4 ft.) | 100 | 15.59 | 5.40 | 3.15 | 24.13 |
| | | 125 | 12.47 | 5.40 | 2.68 | 20.55 |
| | | 150 | 10.39 | 5.40 | 2.37 | 18.16 |
| \$21,000 | 2.7 m (8.9 ft.) | 100 | 18.18 | 6.30 | 3.67 | 28.16 |
| | | 125 | 14.55 | 6.30 | 3.13 | 23.97 |
| | | 150 | 12.12 | 6.30 | 2.76 | 21.19 |
| \$24,000 | 3.1 m (10.3 ft.) | 100 | 20.78 | 7.20 | 4.20 | 32.18 |
| | | 125 | 16.63 | 7.20 | 3.57 | 27.40 |
| | | 150 | 13.85 | 7.20 | 3.16 | 24.21 |
| \$27,000 | 3.5 m (11.8 ft.) | 100 | 23.38 | 8.10 | 4.72 | 36.20 |
| | | 125 | 18.70 | 8.10 | 4.02 | 30.82 |
| | | 150 | 15.59 | 8.10 | 3.55 | 27.24 |
| \$30,000 | 4.0 m (13.2 ft.) | 100 | 25.98 | 9.00 | 5.25 | 40.22 |
| | | 125 | 20.78 | 9.00 | 4.47 | 34.25 |
| | | 150 | 17.32 | 9.00 | 3.95 | 30.27 |
| \$33,000 | 4.5 m (14.7 ft.) | 100 | 28.57 | 9.90 | 5.77 | 44.25 |
| | | 125 | 22.86 | 9.90 | 4.91 | 37.67 |
| | | 150 | 19.05 | 9.90 | 4.34 | 33.29 |
| \$36,000 | 4.9 m (16.1 ft.) | 100 | 31.17 | 10.80 | 6.30 | 48.27 |
| | | 125 | 24.94 | 10.80 | 5.36 | 41.10 |
| | | 150 | 20.78 | 10.80 | 4.74 | 36.32 |
| \$39,000 | 5.4 m (17.6 ft.) | 100 | 33.77 | 11.70 | 6.82 | 52.29 |
| | | 125 | 27.02 | 11.70 | 5.81 | 44.52 |
| | | 150 | 22.51 | 11.70 | 5.13 | 39.35 |

ROCKPICKERS

| New Cost | Average size | Annual hours | Fixed Costs | Repairs & Maint. | Margin @ 15 % | Rental Rate |
|----------|---|--------------|------------------|------------------|---------------|-------------|
| | | | dollars per hour | | | |
| \$8,000 | fork type - small windrower - 3.0 m (10 ft.) | 75 | 9.24 | 3.20 | 1.87 | 14.30 |
| | | 100 | 6.93 | 3.20 | 1.52 | 11.65 |
| | | 125 | 5.54 | 3.20 | 1.31 | 10.05 |
| \$13,000 | fork type -medium reel type - small windrower - 4.3 m (14 ft.) | 75 | 15.01 | 5.20 | 3.03 | 23.24 |
| | | 100 | 11.26 | 5.20 | 2.47 | 18.93 |
| | | 125 | 9.01 | 5.20 | 2.13 | 16.34 |
| \$18,000 | fork type - large reel type - medium windrower - 6.1 m (20 ft.) | 75 | 20.78 | 7.20 | 4.20 | 32.18 |
| | | 100 | 15.59 | 7.20 | 3.42 | 26.20 |
| | | 125 | 12.47 | 7.20 | 2.95 | 22.62 |
| \$23,000 | reel type - large | 75 | 26.55 | 9.20 | 5.36 | 41.12 |
| | | 100 | 19.92 | 9.20 | 4.37 | 33.48 |
| | | 125 | 15.93 | 9.20 | 3.77 | 28.90 |

NOTE: Rental cost does NOT include cost of tractor unit. See Pages 6-7.