

## MANITOBA AGRI-FOOD EXPORTS, TO THE UNITED STATES, 1997 – 2008

- Manitoba agri-food exports to the U.S. were \$2,430.4 million in 2008, up 21.1% from 2007 levels. Manitoba's agri-food exports to all destinations were \$4,735.7 million in 2008, up 27.0% from the previous year.
- The U.S. accounted for 51.3% of Manitoba's total agri-food exports in 2008, down slightly from 53.8% in 2007, with 28.0% of all unprocessed goods, 90.3% of all semi-processed goods and 52.3% of all processed goods.
- Combined hog and pork exports to the U.S. in 2008 totaled \$344.3 million, down 29.0% from 2007 and 30.2% from 2006. Hog and pork exports to the U.S. in 2008 accounted for virtually all hogs and 16.5% of total pork exports to all destinations.

### Unprocessed/Bulk:

- 2008 unprocessed or bulk exports increased 54.3% from 2007 levels to account for 28.6% of Manitoba's total exports to the U.S. Bulk exports, primarily field crops, were valued at \$696.2 million.
- In 2008, bulk oat exports totaled \$199.0 million, an increase of 43.3% from 2007 and the value of bulk wheat exports was \$148.6 million, up 125.5% from the previous year.
- In 2008, Manitoba exported \$111.3 million in bulk canola to the U.S., up 104.2% from 2007 levels.

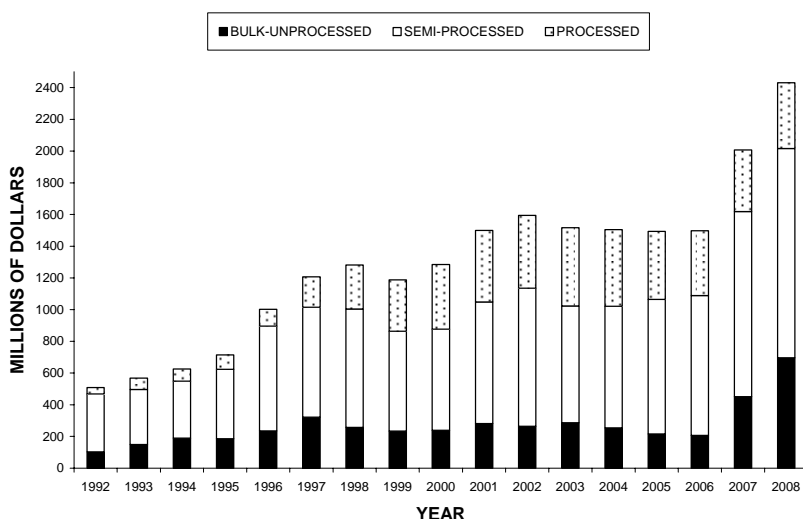
### Semi-Processed/Intermediate:

- Semi-processed exports accounted for 54.3% of the total exported to the U.S. and were primarily products from hogs, beef, canola oil and meal, pulse crops and oat groats, meal and flakes. Exports were a record \$1,320.2 million, 13.1% more than in 2007.
- Canola oil exports to the U.S.A. were \$459.3 million with meal exports of \$81.2 million, a combined increase of 71.3% over 2007. That represented virtually all of Manitoba's total canola oil and meal exports.
- Manitoba's live cattle and bison exports were all attributed to direct U.S. shipments. In 2008, the total value of exports increased 9.4% from a year earlier to \$306.4 million.
- Exports of hogs to the U.S. were valued at \$278.0 million in 2008, down 31.4% from 2007. Virtually all of Manitoba's hogs were exported to the U.S..

### Processed/Consumer:

- Processed exports accounted for 17.0% of Manitoba's total exports to the U.S. and were primarily potato products and pork. Processed exports to the U.S. totaled \$414.0 million in 2008, 6.5% more than in 2007.
- 16.5% of Manitoba's processed pork and all processed beef exports go to the U.S. Processed pork exports to the U.S. totaled \$66.3 million in 2008, down 17.3% from 2007, processed beef exports totaled \$100 thousand.
- Processed potato exports to the U.S. totaled a record \$276.7 million in 2008, an increase of 12.3% over 2007 levels. The U.S. accounts for 94.1% of Manitoba's total processed potato exports to all destinations.

**MANITOBA AGRI-FOOD EXPORTS TO UNITED STATES,  
1992 - 2008**



Source: Statistics Canada

Industry Intelligence Section, MAFRI

**DATA SOURCE:** Statistics Canada, Agriculture and Agri-Food Canada.

**Industry Intelligence Section; Knowledge Management Knowledge Centre**

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**July 10, 2009**

**MANITOBA AGRI-FOOD EXPORTS TO THE UNITED STATES, 1997 – 2008**

COMMODITY	1997	1998	1999	2000	2001	2002	2003	2004	2005 <sup>R</sup>	2006 <sup>R</sup>	2007 <sup>R</sup>	2008 <sup>P</sup>
- millions of dollars -												
<b>UNPROCESSED/BULK:</b>												
Durum Wheat.....	4.1	3.0	4.8	0.8	2.0	7.2	0.1	0.8	0.2	0.2	0.0	0.0
Other Wheat .....	65.3	45.6	48.2	48.4	72.0	57.9	8.0	5.1	3.4	22.6	65.9	148.6
Barley .....	20.5	16.0	13.1	8.1	20.4	8.0	5.4	6.0	1.7	3.0	13.4	28.9
Oats .....	102.2	61.5	62.7	83.5	87.8	84.3	122.2	98.1	87.1	67.6	138.9	199.0
Rye .....	8.0	5.1	3.9	4.9	5.2	5.1	5.4	5.8	7.2	6.9	8.7	9.1
Canola .....	30.9	43.7	25.4	19.0	18.4	15.8	16.8	51.8	33.4	30.2	54.5	111.3
Flaxseed .....	38.7	28.2	25.2	11.4	6.7	8.5	16.1	14.7	20.4	7.3	14.1	19.2
Mustard Seed .....	10.2	4.8	4.6	4.9	6.9	5.4	7.8	8.7	9.3	11.3	13.9	16.9
Canary Seed.....	3.8	3.4	2.7	3.0	3.3	7.0	8.6	3.3	1.6	1.3	1.8	1.5
Sunflower Seed .....	8.9	13.4	11.9	18.0	24.7	35.3	38.7	26.5	14.6	15.5	50.0	47.4
Forage Seeds .....	26.0	30.0	28.8	32.5	28.8	21.7	23.9	21.5	24.8	31.1	37.9	40.7
Other Bulk.....	3.1	3.7	3.2	5.4	5.4	8.6	33.5	12.5	11.6	9.0	52.0	73.6
<b>TOTAL BULK.....</b>	<b>321.5</b>	<b>258.3</b>	<b>234.6</b>	<b>240.1</b>	<b>281.6</b>	<b>264.9</b>	<b>286.6</b>	<b>254.8</b>	<b>215.4</b>	<b>206.0</b>	<b>451.2</b>	<b>696.2</b>
<b>SEMI-PROCESSED/INTERMEDIATE:</b>												
Wheat Flour .....	0.0	0.6	0.7	1.9	4.0	4.1	4.0	3.2	1.3	0.4	2.6	5.2
Oat Groats, Meal & Flakes ....	23.2	25.2	27.5	26.6	38.4	31.1	31.3	27.0	34.6	26.5	42.4	56.1
Lentils .....	0.8	0.9	1.0	0.5	0.4	0.7	1.1	0.9	0.8	0.4	0.5	0.8
Dry Peas.....	6.0	5.5	4.5	3.9	3.0	5.0	5.8	5.6	6.5	5.4	3.7	4.7
Chickpeas.....									0.4	0.5	1.3	2.0
Dry Beans.....	6.9	6.7	10.2	18.3	35.7	47.4	34.7	35.7	23.6	21.7	33.1	35.1
Refined Sugar.....	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Canola Oil.....	129.6	175.5	129.2	88.5	82.1	130.5	160.8	185.1	125.6	159.5	264.3	459.3
Canola Meal/Cake .....	50.8	53.6	33.7	27.2	24.7	30.2	29.4	61.0	36.8	32.6	51.2	81.2
Linseed Oil.....	2.4	2.4	4.3	3.8	2.6	4.6	4.0	2.6	2.2	2.5	2.7	3.4
Flax Fibre/Tow/Waste.....	26.2	30.7	27.3	23.3	21.1	11.0	12.8	13.5	14.4	11.7	11.7	9.9
Malt .....	0.0	0.3	2.5	4.7	0.4	0.7	0.2	0.0	0.0	0.0	0.3	0.5
Other Vegetable Oils .....	11.5	2.5	1.1	1.5	1.0	1.1	2.6	3.2	1.6	2.4	1.6	3.0
Egg Albumin .....	0.4	1.3	0.3	0.4	0.3	1.8	0.9	8.0	0.1	0.0	0.1	0.3
Cattle/Bison .....	222.0	238.4	176.8	188.3	257.7	273.2	106.7	0.0	118.9	181.7	277.6	302.2
Bison .....								0.0	0.2	1.5	2.4	4.2
Hogs .....	164.0	155.8	165.3	207.3	247.5	246.0	276.2	352.4	417.9	373.9	405.0	278.0
Sheep .....	6.5	6.3	5.6	4.3	4.6	5.5	2.6	0.0	0.0	0.0	0.0	0.0
Cattle Hides .....	0.3	0.2	0.2	0.1	0.1	0.0	0.0	0.0	0.2	0.1	0.2	0.0
Hay/Alfalfa Pellets, etc. ....	5.6	3.0	1.8	2.0	2.0	1.8	1.8	1.4	1.5	1.9	2.5	2.6
Other Animal Feeds.....	18.5	18.1	13.1	9.8	10.8	22.9	19.0	22.5	19.5	16.1	15.3	13.4
Other Live Animals .....	12.4	13.6	14.7	12.9	18.5	17.6	12.5	13.9	9.7	9.7	8.6	9.2
Other Intermediate.....	6.4	5.1	9.6	11.6	12.6	34.4	30.5	30.9	33.2	34.8	39.8	49.2
<b>TOTAL INTERMEDIATE.....</b>	<b>694.0</b>	<b>745.8</b>	<b>629.2</b>	<b>636.8</b>	<b>767.4</b>	<b>869.9</b>	<b>737.1</b>	<b>767.0</b>	<b>849.0</b>	<b>883.4</b>	<b>1,167.0</b>	<b>1,320.2</b>
<b>PROCESSED/CONSUMER:</b>												
Beef .....	4.3	4.9	6.4	6.2	4.6	4.4	2.7	0.8	0.5	1.6	2.0	0.1
Bison .....								2.7	3.2	0.8	0.3	0.0
Pork .....	72.0	91.4	128.0	231.1	255.1	227.1	233.4	196.9	151.8	119.1	80.2	66.3
Eggs, Yolks/Dried .....	0.3	0.1	1.0	1.7	3.4	4.5	3.3	0.4	0.4	0.4	0.1	0.6
Potatoes, Fresh .....	1.9	3.7	4.1	3.4	6.1	8.2	6.9	3.6	3.9	7.1	23.3	30.0
Potatoes, Processed.....	87.4	140.5	143.2	127.2	141.2	160.4	201.5	239.6	240.7	242.6	246.4	276.7
Honey .....	6.7	11.4	14.9	16.8	16.1	31.2	23.1	18.5	10.9	17.5	16.9	16.9
Beverages .....	0.1	2.1	4.3	4.6	3.8	1.4	2.1	2.1	1.7	2.3	4.4	10.5
Other Consumer <sup>1</sup> .....	18.6	23.3	21.6	15.9	20.4	21.7	19.9	18.4	16.1	16.5	15.0	12.9
<b>TOTAL CONSUMER.....</b>	<b>191.3</b>	<b>277.4</b>	<b>323.5</b>	<b>406.9</b>	<b>450.7</b>	<b>458.8</b>	<b>492.8</b>	<b>483.0</b>	<b>429.1</b>	<b>407.8</b>	<b>388.6</b>	<b>414.0</b>
<b>TOTAL EXPORTS.....</b>	<b>1,206.9</b>	<b>1,281.5</b>	<b>1,187.4</b>	<b>1,283.9</b>	<b>1,499.7</b>	<b>1,593.5</b>	<b>1,516.4</b>	<b>1,504.8</b>	<b>1,493.5</b>	<b>1,497.2</b>	<b>2,006.8</b>	<b>2,430.4</b>
<b>TOTAL IMPORTS FROM THE U.S.<sup>2</sup>.....</b>	<b>495.6</b>	<b>573.0</b>	<b>596.1</b>	<b>602.6</b>	<b>655.4</b>	<b>852.0</b>	<b>791.0</b>	<b>692.3</b>	<b>657.7</b>	<b>658.5</b>	<b>732.5</b>	<b>938.5</b>

<sup>1</sup> Includes re-exports of tobacco and coffee.

<sup>2</sup> Only through Manitoba ports of exit, not via other provinces.

<sup>R</sup> Revised. <sup>P</sup> Preliminary.

Note: Totals may not add due to rounding.