

## MANITOBA AGRI-FOOD EXPORTS, 1998 – 2007

- Trade data for 2007 reported “major” Manitoba agri-food exports to all destinations totaled \$3.310 billion, up 26.1% from 2006 and 14.0% over the 5 year average from 2002 to 2006.
- The increase in export values is attributed to significant improvements in grain and oilseed exports which continued to climb as strong demand and weather-related production issues tightened global supplies. The strong Canadian dollar and higher feed grain prices stimulated record movement of feeder cattle and hogs south of the border.
- The top Manitoba exports were wheat and flour totaling \$535.4 million, hogs and pork at \$808.7 million, and canola, oil and meal totaling \$628.1 million.

### Unprocessed/Bulk:

- Unprocessed or bulk exports accounted for 37.9% of total exports in 2007, up from 33.6% of all exports in 2006. Bulk exports were primarily field crops and were valued at \$1,253.3 billion, 42.2% more than in 2006.
- The value of wheat exports (including Durum) in 2007 increased to \$532.7 million, a rise of 34.0% from 2006, while the export value of barley in 2007 was \$43.3 million, up from \$24.0 million in 2006.
- Canola exports increased to \$305.8 million in 2007, up 28.9% from 2006 and flax exports were \$43.5 million, a gain of 22.5% from 2006.
- In 2007, mustard seed exports were \$19.1 million, an increase of 35.5% relative to 2006. Sunflower exports reached an all time high of \$70.8 million.

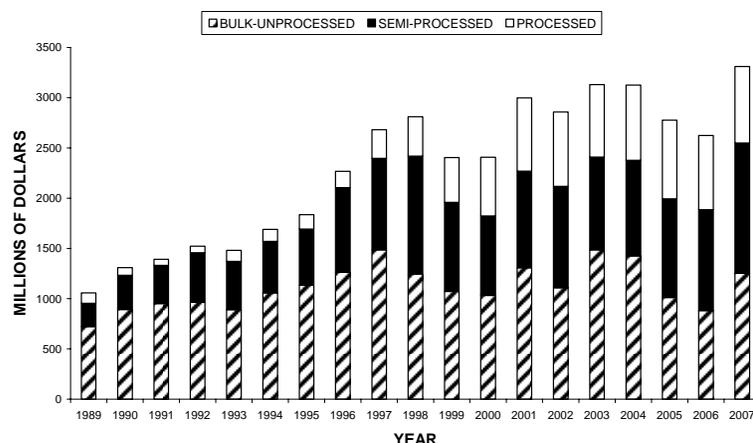
### Semi-Processed/Intermediate:

- Exports of semi-processed or intermediate products accounted for 39.2% of total exports and were primarily products from livestock, pulse crops, oilseed and oat crushing. Exports totaled \$1,296.8 million in 2007, 33.1% over the 5 year average from 2002 to 2006 and 29.0% above 2006 levels.
- The value of Manitoba hog exports increased to \$405.9 million in 2007, up 8.4% from 2006 and 21.7% more than the 5 year average from 2002 to 2006.
- Exports of canola oil were \$270.8 million in 2007, up 60.9% from 2006 and 53% over the 5 year average.

### Processed/Consumer:

- Exports of processed goods, primarily pork and potato products, have risen over 93.2% since 1998, accounting for 22.9% of all exports and totaled \$759.7 million in 2007, within 2% of the 5 year average from 2002 to 2006.
- The value of Manitoba’s processed pork exports totaled \$402.8 million in 2007, a decrease of 1.8% from 2006.
- In 2007, processed beef exports totaled \$2.0 million, a 25% increase from 2006 and a four-fold increase from 2005.
- Exports of frozen potato products increased to \$274.2 million in 2007, up 5.2% from 2006 and 19.8% over the 5 year average from 2002 to 2006.

MANITOBA AGRI-FOOD EXPORTS TO ALL COUNTRIES,  
1989 - 2007



Source: Statistics Canada

Knowledge Management, MAFRI

DATA SOURCE: Statistics Canada, Agriculture & Agri-Food Canada.

Knowledge Management, Industry Intelligence Section

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## MAJOR MANITOBA AGRI-FOOD EXPORTS, 1998 – 2007

COMMODITY	1998	1999	2000	2001	2002	2003	2004	2005 <sup>R</sup>	2006 <sup>R</sup>	2007 <sup>P</sup>
- millions of dollars -										
<b>UNPROCESSED/BULK:</b>										
Durum Wheat .....	33.8	32.3	10.0	16.5	48.1	8.9	7.8	1.8	1.9	2.3
Other Wheat .....	422.3	426.6	501.0	673.9	534.5	612.9	669.3	406.0	395.5	530.4
Barley .....	33.4	27.1	24.1	57.7	14.2	19.1	24.0	31.6	24.0	43.3
Oats .....	64.1	66.0	87.5	92.6	86.4	126.0	101.1	90.1	71.3	92.9
Canola .....	454.7	345.9	254.2	281.7	200.3	450.8	427.8	311.0	237.2	305.8
Flaxseed .....	123.9	73.2	48.7	66.4	83.1	94.1	69.0	67.5	31.3	43.5
Mustard Seed .....	13.5	14.2	12.0	17.1	14.5	14.3	15.2	14.5	14.1	19.1
Canary Seed.....	12.6	14.8	14.4	19.3	26.0	21.6	12.4	9.1	7.6	8.0
Sunflower Seed .....	23.8	20.7	23.6	32.1	44.5	45.9	32.0	17.6	28.6	70.8
Forage Seeds .....	40.7	38.8	41.1	36.1	31.1	37.8	34.3	37.4	46.2	56.3
Other Bulk.....	23.1	10.9	15.0	13.7	25.5	54.4	33.6	24.4	23.3	80.9
<b>TOTAL BULK.....</b>	<b>1,245.8</b>	<b>1,070.6</b>	<b>1,031.4</b>	<b>1,307.2</b>	<b>1,108.4</b>	<b>1,485.7</b>	<b>1,426.4</b>	<b>1,011.1</b>	<b>881.1</b>	<b>1,253.3</b>
<b>SEMI-PROCESSED/INTERMEDIATE:</b>										
Wheat Flour .....	0.8	1.9	1.9	4.1	4.5	4.0	3.8	1.3	0.4	2.7
Oat Groats, Meal & Flakes	29.4	35.8	27.9	39.9	31.8	31.9	27.5	35.4	27.3	45.1
Lentils .....	20.6	25.0	24.4	18.0	17.6	13.5	7.6	14.7	8.4	10.0
Dry Peas.....	47.3	36.7	44.4	68.2	38.3	57.6	61.0	78.2	45.9	31.1
Dry Beans.....	25.7	54.4	48.9	68.8	82.2	76.4	65.3	42.2	47.3	69.3
Refined Sugar.....	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Canola Oil.....	488.3	239.1	111.5	109.6	139.3	204.7	246.1	126.4	168.3	270.8
Canola Meal/Cake .....	54.2	40.3	27.2	25.3	30.2	29.4	61.0	36.8	32.6	51.5
Linseed Oil.....	4.5	4.3	3.8	2.6	4.6	4.0	6.6	5.4	2.8	2.7
Linseed Meal/Cake .....	0.9	1.4	1.3	1.0	1.5	2.5	2.9	1.2	1.3	2.4
Flax Fibre/Tow/Waste.....	30.7	27.3	23.3	21.1	11.1	12.9	13.5	14.9	17.3	12.5
Sunflower/Safflower Oil ....							0.0	0.0	0.2	0.4
Malt.....	14.7	16.6	23.4	28.1	21.1	12.1	11.6	1.5	9.9	26.5
Other Vegetable Oils .....	2.0	0.5	1.2	0.1	0.3	1.0	2.1	0.7	1.6	0.7
Egg Albumin .....	8.8	11.1	9.3	9.8	7.8	15.4	13.6	11.8	8.7	5.3
Cattle/Bison* .....	238.4	176.8	188.3	257.7	273.2	106.7	0.0	118.9	181.7	277.6
Bison.....							0.0	0.2	1.5	2.4
Hogs .....	155.8	165.3	207.6	247.5	246.0	276.4	352.4	418.2	374.5	405.9
Sheep .....	6.3	5.6	4.3	4.6	5.5	2.6	0.0	0.0	0.0	0.0
Cattle Hides .....	0.5	0.5	0.6	0.3	0.3	0.4	0.4	0.5	0.4	1.0
Other Animal Feeds.....	21.9	17.0	16.0	22.9	40.2	24.2	26.0	24.6	22.9	20.5
Other Intermediate.....	21.3	26.9	26.5	33.2	55.6	47.1	49.5	49.2	52.0	58.6
<b>TOTAL INTERMEDIATE..</b>	<b>1,172.1</b>	<b>886.6</b>	<b>791.8</b>	<b>962.8</b>	<b>1,010.8</b>	<b>922.8</b>	<b>951.0</b>	<b>982.2</b>	<b>1,005.1</b>	<b>1,296.8</b>
<b>PROCESSED/CONSUMER:</b>										
Beef* .....	5.2	6.5	6.9	5.3	4.4	2.8	0.9	0.5	1.6	2.0
Bison.....							2.7	3.2	0.8	0.3
Pork .....	197.3	240.0	398.9	518.6	491.4	438.9	426.9	468.1	410.2	402.8
Skim Milk Powder .....	1.7	1.6	0.0	0.6	3.4	1.1	0.0	0.5	0.5	0.0
Eggs, Yolks/Dried .....	3.3	3.8	3.9	7.1	10.2	10.3	7.4	8.8	8.3	5.9
Potatoes, Fresh .....	3.7	4.1	3.4	6.1	8.2	6.9	3.6	3.9	7.1	23.3
Potatoes, Frozen .....	140.5	143.5	127.7	141.8	160.9	205.8	257.5	259.5	260.6	274.2
Honey .....	13.7	16.5	18.5	17.7	33.0	24.6	20.8	12.8	19.1	18.9
Beverages .....	2.1	4.3	4.6	4.0	1.4	2.1	2.1	1.7	2.3	4.4
Other Consumer <sup>1</sup> .....	25.8	25.7	20.5	27.3	25.9	29.7	26.3	24.5	28.0	28.0
<b>TOTAL CONSUMER.....</b>	<b>393.3</b>	<b>446.1</b>	<b>584.4</b>	<b>728.6</b>	<b>738.7</b>	<b>722.3</b>	<b>748.3</b>	<b>783.5</b>	<b>738.4</b>	<b>759.7</b>
<b>TOTAL EXPORTS.....</b>	<b>2,811.2</b>	<b>2,403.2</b>	<b>2,407.6</b>	<b>2,998.6</b>	<b>2,858.0</b>	<b>3,130.9</b>	<b>3,125.8</b>	<b>2,776.7</b>	<b>2,624.6</b>	<b>3,309.8</b>

<sup>1</sup> Includes re-exports of tobacco and coffee.

<sup>R</sup> Revised. <sup>P</sup> Preliminary.

\* Excludes Bison from 2004 onwards.