

# MANITOBA MARKETS

## Farm Cash Receipts Q3 2022

November 29, 2022

### MANITOBA FARM CASH RECEIPTS, Q3 2022

November 28, 2022	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
- 000 dollars -							
Total farm cash receipts	2,209,410	1,822,838	2,075,701	2,359,966	2,503,937	1,921,912	2,395,785
Total crop receipts	1,512,281	1,106,130	1,241,140	1,406,552	1,491,229	1,045,090	1,491,201
Total livestock and livestock product receipts	625,737	692,027	753,257	712,883	717,618	763,994	769,241
Total receipts from direct payments	71,392	24,680	81,304	240,531	295,090	112,828	135,343

Source: Statistics Canada 32-10-0046-01

On November 28, Statistics Canada released farm cash receipts for the third quarter of 2022. Strong prices continue to support high receipts levels for crops and livestock, even with the substantial reduction in crop supplies caused by the 2021 drought and the delayed 2022 harvest.

In Q3 2022, crop receipts were \$250 million higher, a 20 per cent increase compared to the same quarter in 2021. Although the pattern of higher prices and lower sales volumes was true across all crops, wheat, canola and oats stood out as drivers of the higher receipts: wheat receipts were 55 per cent higher at \$186 million, canola receipts were 17 per cent higher at \$95 million and oats receipts were 73 per cent higher at \$50 million. Soybean sales volumes were so much lower that receipts declined 62 per cent to \$75 million. Volumes available for sale in Q3 2022 were substantially reduced due to the lower carry-over stocks following the 2021 drought and the delayed 2022 harvest.

Although most crops prices have eased off from their record high levels, they remain historically strong. Crop receipts going forward for Q4 2022 and Q1 2023 are projected to remain high and potentially set new records, thanks to a rebound in volumes available for sale following the successful 2022 production and harvest season.

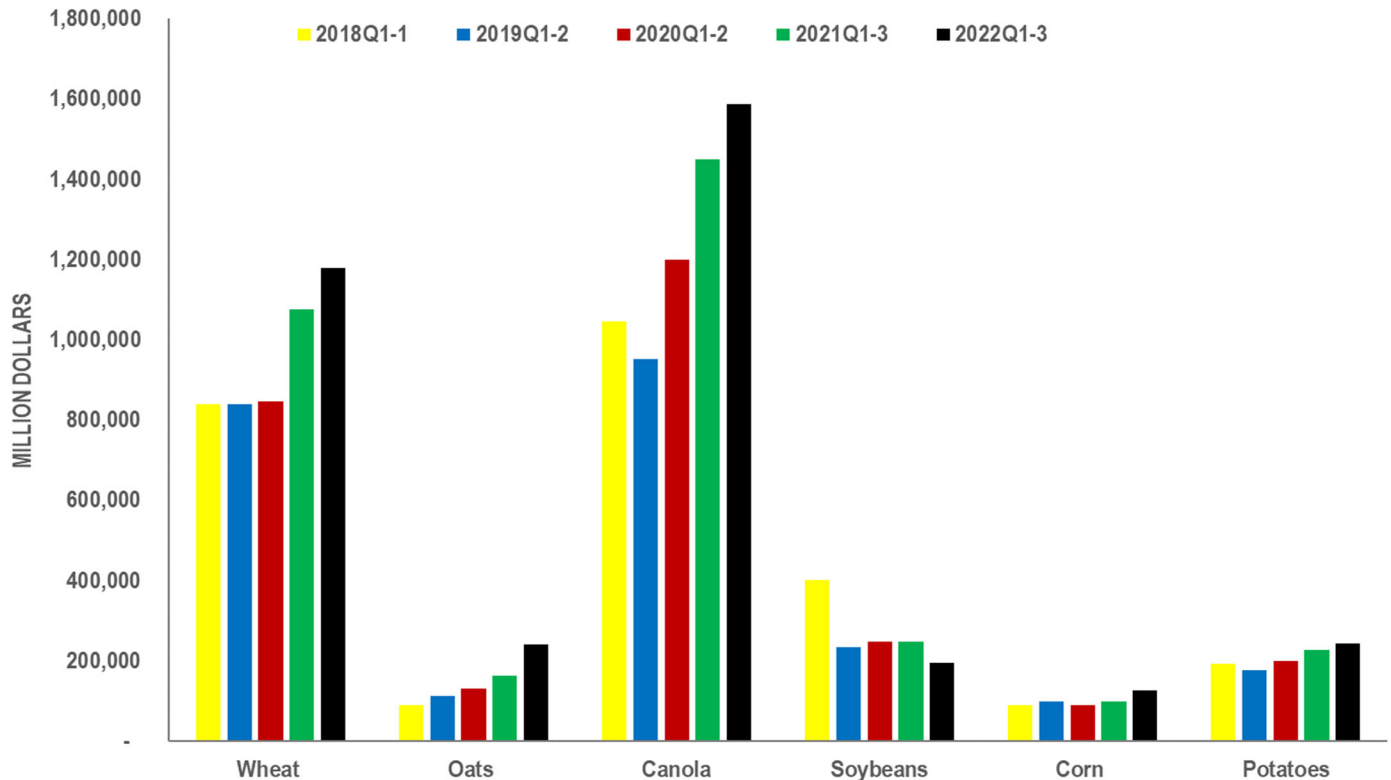
Looking forward to the 2023 growing season, two prominent concerns are apparent. The first is that crops prices may continue to decline as markets gain confidence in recovering supply levels. The second is that input prices and operating expenses may remain high, leading to significant pressure on production margins for the 2023 crop.

### MANITOBA TOP 10 CROPS QUARTERLY FARM CASH RECEIPTS

November 28, 2022	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
- 000 dollars -							
Canola	478,027	419,527	552,618	574,793	505,763	433,852	647,820
Wheat	336,750	402,209	337,035	358,037	330,980	324,670	523,681
Soybeans	57,838	69,097	121,392	214,937	90,877	58,706	46,492
Fresh potatoes	70,550	82,681	74,532	89,855	86,132	80,948	76,263
Oats	52,931	41,160	68,714	60,315	65,533	56,768	119,511
Corn for grain	69,579	24,608	5,198	71,351	86,996	30,117	9,532
Dry beans	25,585	27,990	36,784	41,138	19,237	20,269	37,752
Dry peas	15,857	11,532	14,297	7,382	18,060	19,027	21,762
Barley	31,404	25,789	14,997	9,348	17,806	17,405	16,781
Floriculture and nursery products, and sod	7,060	19,385	10,105	12,118	7,554	20,742	10,813

Source: Statistics Canada 32-10-0046-01

## FARM CASH RECEIPTS CROPS FIRST 9 MONTHS (JAN.-SEPT.) 2018-2022



Source: Statistics Canada, Table 32-10-0046-01

Manitoba Agriculture Foresight and Analysis, 2022-11-29

Producers earned \$769 million for livestock and livestock product sales in the third quarter of 2022. Livestock receipts increased 2.1 per cent in Q3 2022 and increased 8.7 per cent from January to September 2022, compared to a year ago. The hog sector, representing 51 per cent of livestock receipts, propelled the change.

Hog receipts increased 2.8 per cent in Q3 2022 and increased 7.0 per cent from January to September 2022, compared to a year ago. This was mainly due to an 8.4 per cent increase in prices, as sales declined by 3.9 per cent. Disease-related issues hit the hog sector hard this year.

Challenges imposed by the COVID pandemic, drought and then flooding have taken their toll on the cattle sector. Strong marketings in the first two quarters of the year resulted in fewer animals to sell in Q3. Receipts decreased 9.1 per cent in Q3 2022; however, the January to September receipts increased 9.6 per cent, compared to a year ago, due to an increase in prices of 11.9 per cent and a 3.1 per cent increase in sales. Farm cash receipts in the cattle sector are expected to fall back in future years due to smaller supplies and retention, as producers rebuild their herds. However, prices are forecasted to increase this year and next year.

The sheep and lamb sector suffered a 21.5 per cent decline in receipts in Q3 and an eight per cent decline for the first three quarters of 2022. Prices for both sheep and lambs were down, 26.3 and 21.1 per cent, respectively.

Strong performances in the supply-managed sectors and other livestock commodities contributed to the \$769 million receipts in Q3, surpassing \$2.2 billion in January to September 2022 receipts.

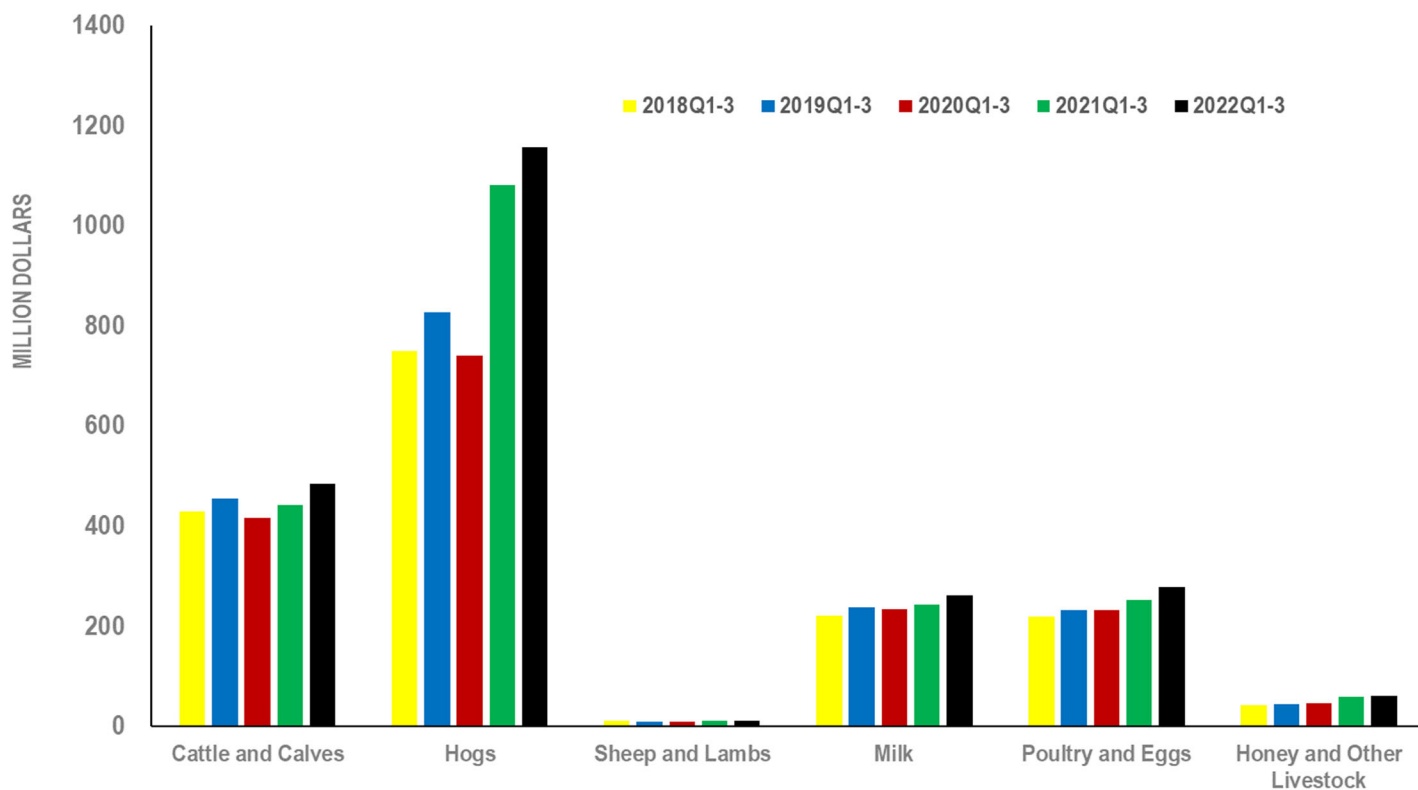
Looking forward to Q4 and 2023, livestock receipts are expected to increase, continuing to be led by the hog sector. However, cattle and sheep inventories are expected to decline. The milk, poultry and egg sectors are expected to increase farm cash receipts. The turkey sector, which suffered production losses due to disease, is expected to recover.

## MANITOBA TOP LIVESTOCK SECTORS QUARTERLY FARM CASH RECEIPTS

November 28, 2022	Q1 2021	Q2 2021	Q3 2021	Q4 2021	Q1 2022	Q2 2022	Q3 2022
- 000 dollars -							
Hogs	327,492	372,580	380,716	326,769	364,742	400,003	391,291
Cattle and calves	130,611	139,334	171,868	186,028	165,336	162,483	156,265
Milk	82,281	81,564	79,257	82,687	84,734	88,728	88,068
Chickens	32,243	35,513	37,658	36,588	39,021	39,951	42,140
Eggs	30,036	32,069	34,417	34,097	36,434	37,833	42,494
Natural honey (except pollen)	3,909	4,344	22,163	21,804	5,164	5,738	20,427
Turkeys	1,449	7,998	8,148	8,326	2,469	8,735	9,864
Sheep and lambs	4,595	4,649	2,188	1,708	4,504	4,267	1,717

Source: Statistics Canada 32-10-0046-01

### FARM CASH RECEIPTS LIVESTOCK FIRST 9 MONTHS (JAN.-SEPT.) 2018-2022



Source: Statistics Canada, Table 32-10-0046-01

Manitoba Agriculture, Foresight and Analysis, 22-11-28

### Contact us

- Go to [manitoba.ca/agriculture](http://manitoba.ca/agriculture) and click on [Markets and Statistics](#)
- Email us at [industryintelligence@gov.mb.ca](mailto:industryintelligence@gov.mb.ca)
- Follow us on Twitter [@MBGovAg](#)

