

---

MANITOBA

# Farm Cash Receipts 2018



Manitoba farm cash receipts came in at \$6.61 billion, the second-highest level on record just behind last year's \$6.69 billion record. The three largest commodities by farm cash receipts in Manitoba were canola, wheat and hogs. Crops sales contributed 63.4% of the total, livestock 33.9%, and 2.7% from direct payments. For the first quarter of 2019, receipts of \$1.72 billion were generated, which was 1.3% lower than the same period last year with crops representing 65.1%, livestock 31.4% and direct payments 3.5%.

Canola was Manitoba's top earning commodity again for 2018, generating \$1.34 billion, or 20.3% of total Manitoba farm cash receipts. Wheat came in second with \$1.15 billion, while hogs took third spot with receipts of \$995 million for 2018.

Crop receipts fell back in 2018 to \$4.19 billion, 2% below the 2017 record level, but still the second-highest ever. Canola, wheat and soybeans remained in first, second and third place for 2018. Canola eased off last year's record by 2.5% to \$1.34 billion. Wheat marched 9.4% higher to \$1.15 billion due to higher marketings along with slightly higher and stable prices. After the jump in 2017 to \$870 million, soybean receipts fell back 17.2% to \$721 million in 2018 due mainly to lower marketings reflecting lower overall production. Potatoes held fourth place with farm cash receipts of \$255 million, down 5.8% from last year. Corn took fifth place again with receipts of \$160 million, up 10.4% on strong prices and slightly higher marketings. Oats was in sixth spot again with receipts of \$118 million, down 10.3% on reduced marketings.

For the first three months or Q1 of 2019, canola generated \$243 million, down 9% from \$267 million in 2018 Q1, hogs recorded \$247 million, down 3.1% from \$254 million in 2018 Q1. Wheat recorded \$208 million in receipts in 2019 Q1, up 4.5% from the first quarter of 2018. Soybeans dropped sharply from \$115 million in Q1 2018 to just \$57 million in Q1 2019 for a drop of 50.8% and was overtaken by corn at \$70 million, up 11% from \$63 million in Q1 2018.

Total livestock receipts increased less than one percent in 2018 at \$2.24 billion for the year in 2018 compared to 2017. Hogs, cattle, milk, poultry and eggs are the major contributors to the livestock sector receipts. Receipts were up 2.8% for the livestock sector from January to March 2019.

Manitoba's hog sector was hit hard in 2018 with prices down 5.6% and marketings down 2.4%. Farm cash receipts for hogs dropped 7.8% to \$995 million for 2018, which is 5% below the five-year average. Processing and international exports both declined in 2018. During the first quarter of 2019, the 5.8% increase in marketings did not compensate for the 8.4% drop in prices, resulting in 2019 Q1 receipts 3.1% lower at \$247 million. Manitoba suffered from the PED virus in previous years that resulted in lower marketings during 2018. The decline in prices was due to the increases in the North American supplies of hogs, cattle and poultry. US trade policies and tariffs on China resulted in much lower hog prices.

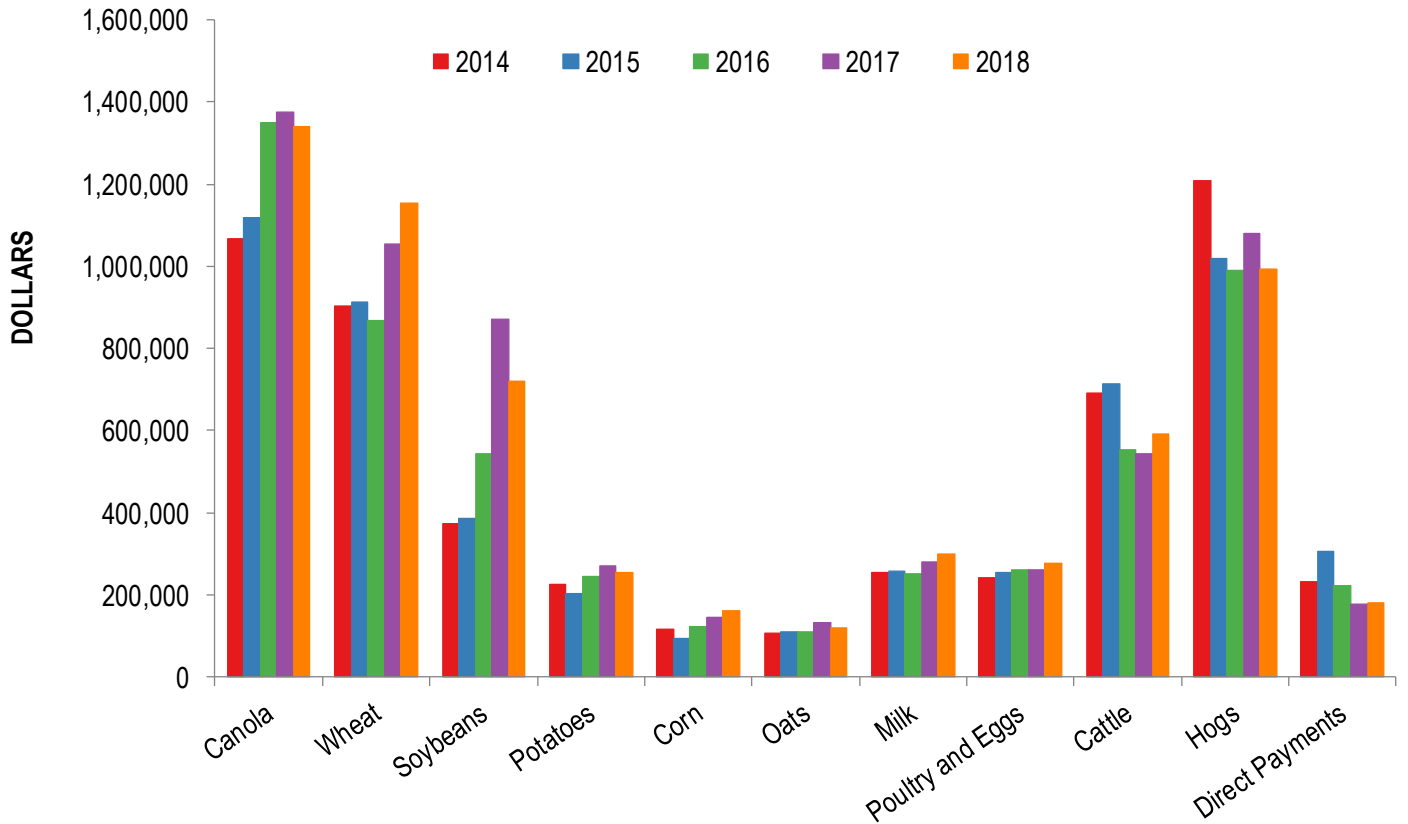
A significant increase in cattle and calf marketings increased FCR's 9.1% to \$591 million in 2018. Cattle prices were down by 4%. However, marketings were 10.5% higher than last year. Ranchers culled their herds because of poor hay and pasture conditions and rising feed costs. Processing was up almost 17% and international exports were 56.6% higher. The value of the United States dollar was a factor in the large increase of feeder and slaughter cattle crossing the border. Strong marketings of cattle and calves continued in 2019 Q1 and pushed farm cash receipts up by 7.3% to \$131 million.

Receipts from supply-managed commodities were \$564 million in 2018, up 6.5% compared to 2017. Supply managed commodities make up 8.5% of total farm cash receipts, with milk sales contributing \$300.3 million, up 7.3% while poultry and eggs contributed \$279 million, up 6.4%.

In the first quarter of 2019, milk receipts were up 12.5% with stronger prices and slightly higher marketings. Poultry and egg receipts were up 7.1% compared to the same period last year.

Manitoba farmers received \$180 million in program payments in 2018, an increase of 0.8% compared to 2017, led by Crop Insurance payments at \$63 million, Agri-Invest at \$36 million and AgriStability payments at \$34 million. Direct payments comprised 2.7% of total farm cash receipts. Total payments jumped by 82% to \$61 million in 2019 Q1 compared to \$33 million in the first quarter of 2018.

### MANITOBA FARM CASH RECEIPTS ESTIMATES BY COMMODITY, 2014-2018



Source: Statistics Canada 32-10-0045-01

Manitoba Agriculture, Foresight and Analysis 2019-05-28

## MANITOBA FARM CASH RECEIPTS

May 28, 2019	2014	2015	2016	2017	2018	17/18
	- 000 dollars -					%
Wheat, excluding Durum	901,646	913,944	866,829	1,054,048	1,153,251	109
Oats	106,973	109,866	111,057	131,847	118,332	90
Barley	70,859	78,589	80,777	58,210	62,963	108
Deferred Grain Receipts	-373,562	-424,404	-465,041	-457,461	-420,872	92
Liquidation of Deferred Receipts	431,063	373,365	426,232	466,462	463,972	99
Rye	15,579	13,963	19,217	19,581	20,661	106
Flaxseed	39,005	39,613	29,831	29,265	12,384	42
Canola	1,067,206	1,116,791	1,348,124	1,375,400	1,341,091	98
Soybeans	373,259	387,139	544,949	869,681	720,523	83
Corn	115,366	93,026	123,536	144,894	159,945	110
Potatoes	225,152	204,518	244,792	270,658	254,830	94
Greenhouse Vegetables	1,300	1,240	1,074	1,082	1,356	125
Field Vegetables	43,662	42,506	46,980	52,584	47,825	91
Total Fresh Fruit	1,558	2,003	2,296	2,794	2,135	76
Floriculture	31,092	30,287	28,256	29,655	31,601	107
Nursery	x	11,972	12,465	11,734	13,215	113
Sod	x	7,402	4,584	4,336	4,084	94
Sunflower Seed	33,184	19,665	16,821	8,733	13,867	159
Canary Seed	20,456	8,415	5,026	5,096	3,708	73
Dry Beans	57,749	62,736	58,340	70,216	73,517	105
Dry Peas	13,134	17,342	37,744	28,983	18,502	64
Forage & Grass Seed	36,220	54,024	41,177	58,918	50,179	85
Hay and Clover	14,175	13,028	10,619	9,290	10,870	117
Forest Products	1,219	1,349	1,405	1,464	1,606	110
Christmas Trees	1,016	484	329	464	530	114
<b>TOTAL CROPS</b>	<b>3,275,752</b>	<b>3,200,880</b>	<b>3,621,999</b>	<b>4,276,938</b>	<b>4,192,875</b>	<b>98</b>

Source: Statistics Canada 32-10-0045-01

R Revised. P Preliminary. X Suppressed data

## MANITOBA FARM CASH RECEIPTS

May 28, 2019	2014	2015	2016	2017	2018	17/18
	- 000 dollars -					
Cattle	559,592	587,952	481,283	457,893	513,492	112
Calves	132,383	125,538	71,046	83,971	77,482	92
Hogs	1,206,673	1,018,730	990,307	1,078,784	994,581	92
Sheep	x	x	x	x	37	-
Lambs	8,379	9,010	9,904	11,456	11,138	97
Dairy Products	255,779	258,770	252,249	279,722	300,272	107
Hens & Chickens	102,004	104,324	108,272	112,374	118,384	105
Turkeys	25,223	24,079	22,948	22,608	22,245	98
<i>Eggs for Consumption</i>	97,966	111,642	113,775	112,239	120,101	107
<i>Eggs for Hatching</i>	2,018	1,794	1,464	1,531	1,138	74
Total Eggs	99,984	113,436	115,238	113,770	121,239	107
Hatcheries (chicks and poults)	13,066	12,734	12,866	12,344	16,098	130
Honey	28,449	31,619	25,218	28,099	32,594	116
Furs	x	x	x	x	2,314	-
Miscellaneous Livestock	38,213	33,298	28,165	29,674	29,762	100
<b>TOTAL LIVESTOCK</b>	<b>2,472,497</b>	<b>2,323,395</b>	<b>2,119,460</b>	<b>2,233,007</b>	<b>2,239,639</b>	<b>100</b>
AgriInvest	34,424	33,189	33,968	32,873	36,022	110
AgriStability	49,630	52,013	38,967	36,917	34,371	93
Crop Insurance Payments	122,699	164,339	68,289	73,777	63,488	86
Private Hail Insurance	19,764	46,208	74,073	25,662	40,366	157
Other Payments	4,684	8,756	6,507	8,912	5,328	60
<b>TOTAL DIRECT PAYMENTS</b>	<b>231,201</b>	<b>304,505</b>	<b>221,804</b>	<b>178,141</b>	<b>179,575</b>	<b>101</b>
<b>TOTAL CASH RECEIPTS</b>	<b>5,979,450</b>	<b>5,828,780</b>	<b>5,963,263</b>	<b>6,688,086</b>	<b>6,612,089</b>	<b>99</b>

Source: Statistics Canada 32-10-0045-01

R Revised. P Preliminary. X Suppressed data

## TOTAL CASH RECEIPTS, CANADIAN SUMMARY BY PROVINCES

May 28, 2019	2014	2015	2016	2017	2018	18/17
	- 000 dollars -					
British Columbia	3,036,909	3,187,760	3,119,144	3,252,638	3,449,109	106
Alberta	12,896,700	13,593,238	13,492,416	14,134,070	13,570,567	96
Saskatchewan	13,179,865	14,468,584	14,208,152	14,132,679	13,947,356	99
Manitoba	5,979,450	5,828,780	5,963,263	6,688,086	6,612,089	99
Ontario	12,929,951	12,955,642	13,261,340	13,381,968	13,878,703	104
Quebec	8,505,828	8,206,084	8,775,542	8,781,982	8,886,546	101
New Brunswick	568,755	575,938	584,730	613,717	695,035	113
Nova Scotia	581,528	595,889	594,752	564,948	563,622	100
Prince Edward Island	478,779	478,108	483,544	506,288	495,995	98
Newfoundland and Labrador	127,662	132,224	132,134	138,629	138,583	100
<b>CANADA</b>	<b>58,285,425</b>	<b>60,022,247</b>	<b>60,615,017</b>	<b>62,195,004</b>	<b>62,237,605</b>	<b>100</b>

Source: Statistics Canada 32-10-0045-01

### Contact us

- Go to [manitoba.ca/agriculture](http://manitoba.ca/agriculture) and click on Markets and Statistics
- <https://www.gov.mb.ca/agriculture/markets-and-statistics/>
- Email us at [industryintelligence@gov.mb.ca](mailto:industryintelligence@gov.mb.ca)
- Call us at 204-945-3503
- Follow us on Twitter @MBGovAg