

Manitoba Trade with the U.S. and Mexico

Agriculture and Agri-food products (2017-2021)



Manitoba Trade with the United States of America

Manitoba exports to the U.S.

- The United States of America is the main destination for Manitoba's agriculture and agri-food products, with exports reaching \$3.5 billion in 2021. Manitoba's 2021 top exports to the U.S. were canola oil (\$757 million), processed potatoes (\$609 million), canola cake (\$307 million), isoweans (\$151 million) and oat seeds (\$124 million). Iowa was the main destination within the U.S. by value for isoweans and oat seeds, Alabama was the main destination for canola oil, Ohio for processed potatoes and Texas for canola cake.
- The top five exports represented 54 per cent of the total exports to the U.S. from 2017-2021, and remained over 52 per cent for this period.
- During the five-year period (2017-2021), the top ten destinations within the U.S. were Illinois, Iowa, Minnesota, Wisconsin, California, North Dakota, Indiana, Texas, Ohio and New York, accounting for 60 per cent of the total U.S. exports (the equivalent of \$1.94 billion per year in value).
- The destinations that saw the highest increase as per compound annual growth rate (CAGR) for the 2017-2021 period were West Virginia, Wyoming, Delaware, New Mexico, Oklahoma, Louisiana, Texas, Massachusetts, Kentucky and Nebraska. These states represented 13.8 per cent of the total export value to the U.S. in 2021.

Imports to Manitoba

- Imports from the U.S. reached 1.7 billion in 2021, with a compound annual growth rate (CAGR) of six per cent for the 2017-2021 period.
- Main imports from the U.S. during 2017-2021 were soybean oil cake, corn, canola seeds, ethyl alcohol and swine meat, representing 28.8 per cent in value of the total imports from the U.S. In 2021, South Dakota was the main origin of soybean oil cake (\$89.0 million), North Dakota for corn (\$83.6 million) and canola seeds (\$70.7 million), Minnesota for ethyl alcohol (\$53.8 million) and Wisconsin for swine meat (\$15.8 million).
- North Dakota, Minnesota, Wisconsin, South Dakota, Illinois, California, Iowa, Nebraska, Ohio and Montana accounted for 76 per cent of the total agriculture and agri-food products imports by value from the U.S. from 2017 to 2021.
- For 2017 to 2021, imports from District of Columbia, New Hampshire, Maryland, Vermont, Massachusetts, Virginia, Iowa, Delaware, Pennsylvania and Montana saw the highest CAGR increase. These states represented 13.2 per cent of the total imports originating from the U.S. in 2021.

Manitoba Trade with Mexico

Manitoba exports to Mexico

- Mexico is an important trade partner for Manitoba, accounting for eight per cent of Manitoba's total agriculture and agri-food exports in 2021. It ranks as the fourth export destination, after the U.S., Japan and China.
- Manitoba's agriculture and agri-food trade with Mexico continues to grow. Over the last five years, Manitoba's agriculture and agri-food exports to Mexico grew from \$369 million in 2017 to a record of \$623 million in 2021, with a CAGR of 11 per cent. Canola oil leads in export growth; more than quadrupling over the past five years.
- Since 2020, Manitoba's agriculture and agri-food exports to Mexico have grown by 80 per cent, attributed mainly to growth in canola oil and canola seeds.
- Manitoba's top 2021 exports to Mexico were canola seeds (\$184 million), canola oil (179 million), fresh pork (\$57 million), wheat (\$23 million), and processed potatoes (23 million). These exports accounted for 75 per cent of the total agri-food exports in 2021.

Imports to Manitoba

- Manitoba's agriculture and agri-food imports from Mexico have almost doubled from \$49 million in 2017 to over \$83 million in 2021, with a CAGR of 11.2 per cent over this period. This growth is due to an increase in value for fruit, nut and vegetable imports that went from \$55 million in 2020 to 62 million in 2021.
- The top five imports from 2017 to 2021 were avocados (\$9 million), strawberries (\$8.5 million), raspberries (\$5.1 million), limes (\$3.4 million) and mangoes (\$3.3 million) for a total value of 29.3 million in 2021; the equivalent of 35 per cent of the total agriculture and agri-food imports for that year.
- Other imports in 2021 included tequila and other spirits (\$2.6 million), pork cuts (\$0.6 million), mineral water (\$0.4 million) and baked goods (\$0.3 million).

Contact us

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