

# Top U.S. Agri-food Imports from Manitoba



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## Executive Summary

The agri-food sector is vital to the United States (U.S.) economy, influencing both domestic and international markets. As globalization and trade evolve, understanding the competitive landscape of agri-food products is crucial. This analysis provides an overview of U.S. agri-food imports, highlighting key trends and growth patterns on selected products. By examining import data and compound annual growth rates (CAGR), it provides insights into how Canada and Manitoba compare to their competitors in the US agri-food import market.

In 2024, U.S. agri-product imports reached a record \$331 billion, with the top five suppliers being Mexico, Canada, Italy, Brazil, and China. The U.S. is Manitoba's top agri-food trade partner, with \$4.3 billion in exports to the U.S. and \$1.9 billion in imports to Manitoba in 2024. Over the past decade, the U.S. accounted for 46 per cent of Manitoba's agri-food exports and 86 per cent of its agri-food imports. Manitoba agri-food exports to the U.S. have grown at an annual rate of 4.5 per cent in value over the past decade.

In 2024, Manitoba exported \$1.04 billion of canola oil and \$308 million worth of canola meal. Other top exports included prepared potatoes (\$771 million), pork (\$247 million), and oat products (\$185 million). A significant portion of Manitoba's canola oil (94 per cent) and canola meal exports (100 per cent) are destined for the U.S., indicating a strong reliance on this market. The U.S. also imports 95 per cent of Manitoba's prepared potato exports in value, including frozen fries, with five per cent going to Mexico. All of Manitoba's cattle exports and 98 per cent of hog exports (mainly feeder hogs) were shipped to the U.S. in 2024. Additionally, 73 per cent of Manitoba's oats and 98 per cent of oat products are exported to the U.S. Wheat and pork are also significant Manitoba exports, with a considerable share going to the U.S. and other countries, reflecting a diversified approach.

## Key Demographics and Economic Indicators<sup>1</sup>

**Country name:** United States of America

**Head of State and Government:** Donald J. Trump

**Government Type:** Federal presidential republic

**Capital:** Washington D.C.

**Legislature:** Senate and House of Representatives

**Judiciary:** Supreme Court

**Location:** The United States of America (USA), commonly known as the United States (U.S.) or America, is a country primarily located in North America. It is a federal union of 50 states and a federal capital district, Washington, D.C. The 48 contiguous states border Canada to the north and Mexico to the south, with the semi-exclave state of Alaska in the northwest and the archipelagic state of Hawaii in the Pacific Ocean. The U.S. covers 9,833,520 km,<sup>2</sup> making it the world's 3rd-largest country by area.

**Economic indicators:** The U.S. is the world's largest economy by nominal GDP (US \$29.2 trillion).

**Population:** 331 million people (Census 2020)

**GDP growth:** 2.8 per cent (2022)<sup>2</sup>

**GDP per capita:** US \$86,601 (2022 estimate)

**GDP per capita rank:** 6<sup>th</sup> (nominal, 2024 estimated)

**Inflation:** 2.9 per cent (2024)<sup>3</sup>

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<sup>1</sup> Wikipedia.org

<sup>2</sup> AP News

<sup>3</sup> U.S. Bureau of Labour Statistics

## U.S. Top Global Agri-food Imports

In 2024, the U.S. faced a global trade deficit of agri-food products of \$87.5 billion, with exports valued at \$243.7 billion and imports at \$331.2 billion. As shown in Table 1, U.S. global imports rose by \$104 billion between 2020 and 2024, reflecting a CAGR of 9.9 per cent. Specifically, the U.S. had a \$17.2 billion trade deficit with Canada and a \$1.9 billion trade deficit with Manitoba in agri-food products in 2024. Over the last five years, Manitoba's agri-food exports to the U.S. grew by 10.8 per cent.

**Table 1 – U.S. Imports of Agricultural and Agri-food Products**

HS Code	Description	Total \$ 2020-2024	%	2020 \$	2021 \$	2022 \$	2023 \$	2024 \$	CAGR %
	<b>Total</b>	<b>1,416,642,089,853</b>	<b>100.00</b>	<b>227,320,843,508</b>	<b>252,996,132,177</b>	<b>303,311,205,284</b>	<b>301,756,526,913</b>	<b>331,257,381,971</b>	<b>9.90</b>
210690	Food preparations	46,811,045,014	3.30	8,618,798,754	8,964,204,488	10,521,671,206	9,196,873,321	9,509,497,245	2.19
220300	Beer	45,690,841,318	3.23	8,001,562,567	8,289,987,099	9,169,845,862	9,630,868,685	10,598,577,105	6.37
190590	Bread, pastry, cakes	40,811,918,383	2.88	5,644,596,886	6,421,474,448	8,448,922,378	9,564,864,297	10,732,060,374	19.22
090111	Coffee	37,756,441,889	2.67	5,663,383,009	6,194,197,495	9,584,821,960	7,644,987,482	8,669,051,943	10.52
030617	Frozen shrimps	35,248,539,524	2.49	6,507,031,827	7,975,449,990	7,778,900,454	6,613,910,739	6,373,246,514	0.54
220421	Wine	32,056,473,698	2.26	5,633,260,373	6,250,259,556	6,713,598,994	6,581,993,863	6,877,360,912	5.33
220890	Spirits	30,135,696,459	2.13	3,724,165,135	4,942,288,946	6,920,976,817	6,793,785,137	7,754,480,424	22.19
020130	Fresh or chilled beef	26,512,392,090	1.87	4,030,742,547	4,957,726,070	5,146,819,063	5,838,665,773	6,538,438,637	13.15
020230	Frozen, boneless beef	21,519,321,663	1.52	3,565,428,160	3,245,364,159	3,854,938,668	4,267,586,341	6,586,004,335	6.18
080440	Fresh avocados	21,203,356,464	1.50	3,412,114,035	3,937,612,312	4,376,378,856	4,165,706,906	5,311,544,355	6.88
070200	Tomatoes	21,044,462,771	1.49	3,914,335,706	3,651,044,726	3,906,073,675	4,423,481,223	5,149,527,441	4.16
030441	Fresh salmon	18,782,004,739	1.33	2,809,256,832	3,506,069,618	4,012,815,543	4,306,802,915	4,147,059,831	15.31
170490	Sugar confectionery	17,703,321,764	1.25	2,552,998,248	2,864,161,725	3,716,373,078	4,204,684,432	4,365,104,281	18.09
080390	Bananas	17,644,485,081	1.25	3,424,820,330	3,203,843,128	3,420,863,035	3,720,475,710	3,874,482,878	2.80
151419	Canola oil	17,141,456,426	1.21	1,827,737,556	2,925,095,191	4,066,355,156	4,673,118,791	3,649,149,732	36.74
220210	Waters	15,962,458,430	1.13	3,753,597,001	3,640,749,231	3,203,346,339	2,820,942,128	2,543,823,731	-9.08
080610	Fresh grapes	15,289,866,696	1.08	2,547,071,413	2,478,742,391	3,120,377,860	3,660,634,605	3,483,040,427	12.85
010229	Live cattle	13,750,197,728	0.97	2,361,558,188	1,961,959,034	2,231,903,763	3,205,781,537	3,988,995,206	10.72
070960	Fresh or chilled fruits	13,752,525,332	0.97	2,544,520,311	2,548,473,683	2,599,056,358	2,827,049,933	3,233,425,047	3.57
190531	Sweet biscuits	12,876,498,293	0.91	1,833,191,075	2,064,271,282	2,708,152,061	2,975,738,313	3,295,145,562	17.52

Source: Global Trade tracker – March 2025

From 2020 to 2024, the top 20 U.S. agri-food imports included food preparations, beer, bread, pastry and cakes, coffee, frozen shrimps, wine, spirits, fresh beef, frozen beef, fresh avocados, tomatoes, salmon, sugar confectionery, bananas, canola oil, waters, grapes, live cattle, fresh fruits and sweet biscuits. These imports constituted 35.4 per cent of the total import value during this period. Canola oil saw the highest increase in value at 36.7 per cent, while water was the only product to decline, dropping 9.08 per cent. Spirits, sugar confectionary, sweet biscuits, and fresh salmon had CAGR of 22.2, 18.1, 17.5, and 15.3 per cent, respectively.

In 2023, U.S. consumer expenditure on food and non-alcoholic beverages totaled \$1,550 billion, with \$1,374 billion spent on food. Meat was the largest category at \$297.9 billion, followed by bread and cereals at \$248.9 billion, and milk, cheese, and eggs at \$149.6 billion.

Looking ahead, consumer expenditure on food and non-alcoholic beverages is projected to grow at a CAGR of 3.5 per cent from 2023 to 2028. Bread and cereals, along with oils and fats, are expected to grow the fastest at a CAGR of 4.0 per cent, reaching \$302.1 billion and \$45.3 billion, respectively by 2028. All subcategories are anticipated to grow steadily at a CAGR of 2.5 per cent to 4.0 per cent.

In the alcoholic beverages and tobacco category, expenditure on wine is projected to grow the fastest at a CAGR of 4.5 per cent, followed by spirits and beer, both with a CAGR of 3.7 per cent between 2023 and 2028.

In 2024, Mexico was the largest supplier of U.S. agri-food imports, accounting for 20.8 per cent of the total value, followed by Canada (18.7 per cent), Italy (3.8 per cent), and Brazil (3.4 per cent). Other important suppliers include China, France, Chile, India, Indonesia and Australia.

**Table 2 – Top 20 Suppliers of Agricultural and Agri-food Products to the U.S.**

Partner countries	Total \$ 2020-2024	%	2020 \$	2021 \$	2022 \$	2023 \$	2024 \$	CAGR %
World	1,416,642,089,869	100.00	227,320,843,513	252,996,132,178	303,311,205,287	301,756,526,922	331,257,381,969	9.90
Mexico	286,687,560,007	20.24	46,241,804,391	49,671,280,603	58,564,598,718	63,472,607,303	68,737,268,992	11.13
Canada	259,504,399,520	18.32	38,237,105,991	45,498,181,483	54,524,428,397	59,281,626,454	61,963,057,195	15.74
Italy	50,040,128,433	3.53	7,878,627,568	8,725,715,351	10,340,880,289	10,589,947,431	12,504,957,794	10.36
France	47,555,379,573	3.36	7,954,846,571	9,658,582,144	11,002,103,140	9,269,136,903	9,670,710,815	5.23
Chile	44,699,452,860	3.16	7,409,591,214	8,222,266,933	9,810,917,843	9,639,228,392	9,617,448,478	9.16
China	43,553,890,976	3.07	7,394,051,179	7,574,284,959	9,459,867,901	8,593,087,810	10,532,599,127	5.14
Brazil	39,443,280,085	2.78	5,436,285,781	6,061,338,101	8,300,847,386	8,406,092,313	11,238,716,504	15.64
India	39,314,085,433	2.78	6,911,341,317	7,881,726,785	8,613,881,787	7,622,159,468	8,284,976,076	3.32
Indonesia	38,582,258,610	2.72	5,707,256,113	7,375,059,556	9,655,098,017	7,880,344,136	7,964,500,788	11.35
Thailand	31,590,930,894	2.23	5,824,765,520	5,600,772,511	7,282,674,046	5,928,484,677	6,954,234,140	0.59
Vietnam	29,916,987,577	2.11	4,883,294,201	5,721,025,301	6,709,872,499	5,620,779,822	6,982,015,754	4.80
Australia	29,198,062,334	2.06	4,710,826,779	4,643,624,913	5,870,202,573	6,223,560,638	7,749,847,431	9.73
Peru	28,547,793,830	2.02	4,489,337,512	4,620,253,894	6,192,841,907	5,979,967,636	7,265,392,881	10.03
Colombia	27,900,486,973	1.97	4,132,910,232	4,780,610,796	6,328,092,187	6,094,540,416	6,564,333,342	13.82
Ecuador	23,434,070,747	1.65	3,382,679,665	4,264,889,672	4,935,937,225	5,177,102,883	5,673,461,302	15.24
Singapore	22,524,014,859	1.59	4,436,609,560	4,447,639,157	5,452,345,637	4,295,903,702	3,891,516,803	-1.07
New Zealand	21,961,425,932	1.55	3,619,832,393	3,944,151,664	4,474,949,589	4,824,711,724	5,097,780,562	10.05
Netherlands	22,023,929,709	1.55	3,901,030,224	4,001,124,553	4,709,055,771	4,615,536,829	4,797,182,332	5.77
Spain	21,592,028,221	1.52	2,908,670,926	3,583,713,053	4,836,738,687	4,582,973,553	5,679,932,002	16.36
Guatemala	19,975,137,405	1.41	3,328,541,314	3,578,370,711	4,158,456,811	4,430,395,133	4,479,373,436	10.00

Source: Global Trade Tracker – March 2025

## Manitoba's Top Agri-Food Exports to the U.S.

Exports to the U.S. are crucial for Manitoba's economy. In 2024, Manitoba exported \$4.3 billion worth of agriculture and agrifood products to the U.S, as shown in Table 3. The canola sector led with \$1.3 billion in canola oil and meal combined. Processed potatoes totaled over \$770 million. The hog sector, including pork and live swine, accounted for \$458 million. Oat product exports to the U.S. were valued at \$185 million. These sectors collectively made up more than 64 per cent of the \$4.3 billion in agri-product exports to the U.S. Each sector's market share among overall U.S. imports will be discussed in more detail below.

**Table 3 – Top 6 Manitoba's Exported Products to the U.S. in Canadian Dollars**

Description	Total \$ 2020-2024	%	2020 \$	2021 \$	2022 \$	2023 \$	2024 \$	CAGR %
<b>Total exports</b>	<b>19,429,824,852</b>	<b>100.00</b>	<b>2,834,996,147</b>	<b>3,527,069,346</b>	<b>4,243,899,671</b>	<b>4,529,882,193</b>	<b>4,293,977,495</b>	<b>10.76</b>
Canola Oil	4,719,508,279	24.29	586,723,966	780,347,848	962,419,760	1,346,512,684	1,043,504,021	15.48
Processed potatoes	3,129,101,236	16.10	477,782,100	609,864,608	641,746,909	628,383,212	771,324,407	12.72
Canola meal	1,603,498,295	8.25	271,023,640	307,210,065	330,537,715	386,280,094	308,446,781	3.29
Pork	1,156,657,303	5.95	129,977,339	244,793,822	310,872,388	241,894,999	229,118,755	15.23
Live Swine	1,110,421,177	5.72	167,645,438	265,365,082	252,137,186	196,933,798	228,339,673	8.03
Oat products	790,792,789	4.07	119,333,789	114,141,428	208,770,574	163,515,497	185,031,501	11.59

Source: Global Trade Tracker – March 2025

### Canola Oil

In 2024, the U.S. imported 3.4 million tonnes of canola oil, valued at \$5.9 billion (Table 4). Although the volume of imports has steadily increased, the total import value in 2024 declined from the record \$6.6 billion in 2023, due to falling canola prices. Canada remains the dominant supplier, accounting for 97.8 per cent of the import value between 2020 and 2024, with a CAGR of 45.6 per cent. Manitoba contributed 18 per cent of Canada's total export value to the U.S. in 2024, with a CAGR of 15.5 per cent for imports originating from the province.

**Table 4 – Top 10 Suppliers of Canola Oil to the U.S. in Canadian Dollars**

Partner countries	Total \$ 2020-2024	%	2020 \$	2021 \$	2022 \$	2023 \$	2024 \$	CAGR %
<b>World</b>	<b>23,622,273,813</b>	<b>100.00</b>	<b>2,128,998,424</b>	<b>3,659,363,113</b>	<b>5,314,835,746</b>	<b>6,628,447,786</b>	<b>5,890,628,744</b>	<b>46.02</b>
Canada	23,104,594,048	97.81	2,105,082,261	3,590,575,713	5,114,645,936	6,502,667,073	5,791,623,065	45.64
Australia	200,145,006	0.85	8,314,687	31,551,443	107,794,613	28,079,771	24,404,492	50.03
Turkey	89,774,664	0.38	2,960,252	14,568,315	26,906,050	34,794,899	10,545,148	127.37
Netherlands	51,753,318	0.22	4,630,058	6,883,882	10,913,327	15,526,843	13,799,208	49.68
Spain	49,318,595	0.21	246,411	7,637,562	23,938,091	13,594,711	3,901,820	280.69
Mexico	33,059,541	0.14	2,978,635	3,265,560	7,376,666	10,011,369	9,427,311	49.79
United Arab Emirates	26,187,941	0.11	-	-	5,718	1,292,670	24,889,553	22507.03
Russian Federation	17,100,529	0.07	-	-	8,207,887	8,892,642	-	8.34
Italy	9,220,115	0.04	28,915	644,939	2,469,937	1,629,144	4,447,180	283.36
Paraguay	9,363,914	0.04	2,081,940	279,059	2,317,003	4,260,029	425,883	26.95

Source: Global Trade Tracker – March 2025

### Processed Potatoes

In 2024, the U.S. imported \$3.8 billion worth of processed potatoes (Table 5). Over the past five years, these imports grew at a CAGR of 23.7 per cent. The primary suppliers were Canada (78.5 per cent), Belgium (9.5 per cent), Mexico (5.2 per cent), and the Netherlands (2.3 per cent). Manitoba's processed potato exports to the U.S. had a CAGR of 12.7 per cent, lagging Canada's national rate of 21.8 per cent. Imports from Belgium showed significant growth, with a CAGR of 43.9 per cent, reaching \$409 million in 2024.

Despite increased competition, the U.S. remains heavily reliant on Canada for processed potato supply. Manitoba accounted for 29 per cent of the total U.S. import value from Canada between 2020 and 2024. This trade relationship is vital, with over 95 per cent of Manitoba's processed potato exports heading to the U.S., and Manitoba supplying nearly one-third of U.S. processed potato imports.

**Table 5 – Top 10 Suppliers of Processed Potatoes to the U.S. in Canadian Dollars**

Partner countries	Total \$ 2020-2024	%	2020 \$	2021 \$	2022 \$	2023 \$	2024 \$	CAGR %
World	13,584,006,455	100.00	1,783,132,509	2,034,056,202	2,604,928,092	3,374,555,289	3,787,334,363	23.69
Canada	10,658,136,358	78.46	1,426,259,927	1,634,372,992	2,060,789,865	2,575,062,729	2,961,650,845	21.77
Belgium	1,292,419,456	9.51	130,408,772	140,697,619	224,284,728	388,330,115	408,698,222	43.87
Mexico	708,692,698	5.22	119,360,043	138,015,558	157,341,262	154,038,309	139,937,526	8.87
Netherlands	316,170,015	2.33	44,582,298	43,291,224	57,509,385	91,345,070	79,442,038	27.01
Egypt	89,838,797	0.66	321,444	1,604,557	10,117,198	41,948,990	35,846,608	407.23
Germany	116,526,636	0.86	13,247,687	15,792,325	21,941,328	35,206,855	30,338,441	38.51
France	82,218,613	0.61	5,678,441	12,254,101	17,885,253	22,045,863	24,354,955	57.17
Argentina	24,495,146	0.18	1,328,151	2,394,753	529,222	99,887	20,143,133	-57.79
Italy	37,277,113	0.27	5,082,867	4,629,047	8,096,917	7,195,733	12,272,549	12.29
China	32,101,350	0.24	5,226,825	3,735,713	3,892,883	7,125,403	12,120,526	10.88

Source: Global Trade Tracker – March 2025

## Canola Meal

Between 2020 and 2024, the U.S. imported canola meal worth \$8.3 billion, with a CAGR of 15.6 per cent. The volume of imports steadily increased year-over-year, reaching a record 3.8 million tonnes in 2024. Canada, nearly the exclusive supplier of canola meal to the U.S., accounted for 99.2 per cent of the import value during this period, as shown in Table 6. Manitoba contributed nearly 20 per cent of the total U.S. imports.

**Table 6 – Top 10 Suppliers of Canola Meal to the U.S. in Canadian Dollars**

Partner countries	Total \$ 2020-2024	%	2020 \$	2021 \$	2022 \$	2023 \$	2024 \$	CAGR %
World	8,252,721,695	100.00	1,311,549,467	1,495,212,598	1,616,751,454	2,024,758,777	1,804,449,399	15.57
Canada	8,183,239,221	99.16	1,303,869,554	1,471,771,748	1,590,846,772	2,016,022,139	1,800,729,008	15.63
Turkey	24,333,703	0.29	3,219,908	17,371,023	3,742,772	-	-	7.81
China	16,901,840	0.20	1,468,004	-	11,520,970	3,282,135	630,731	30.76
India	12,900,666	0.16	1,694,253	5,487,546	3,153,751	637,253	1,927,863	-27.82
Russian Federation	10,618,776	0.13	28,164	-	6,470,640	4,119,972	-	426.91
Paraguay	1,652,311	0.02	994,558	117,311	-	-	540,442	-88.20
Germany	1,643,443	0.02	251,983	464,970	498,850	287,089	140,551	4.44
Uruguay	480,804	0.01	-	-	-	-	480,804	-
Argentina	592,473	0.01	-	-	182,284	410,189	-	125.03
Mexico	23,043	0.00	23,043	-	-	-	-	-

Source: Global Trade Tracker – March 2025

## Pork

In 2024, U.S. pork imports peaked at \$2.1 billion, with a CAGR of 9.9 per cent from 2020 to 2024, as shown in Table 7. Canada was the main supplier, accounting for 62.1 per cent of the total import value, followed by Mexico (9.5 per cent), Denmark (8.7 per cent), Brazil (4.7 per cent), Poland (4.2 per cent), and Spain (2.3 per cent). Spain and Brazil had the highest CAGRs during this period, at 53.5 per cent and 29.9 per cent, respectively. Manitoba contributed 19 per cent of the pork imports from Canada, equating to 12 per cent of the total U.S. pork imports from 2020 to 2024. The U.S. market comprises 23 per cent of Manitoba's pork exports, with other key destinations including Japan, South Korea, Mexico, China, and the Philippines.

**Table 7 – Top 10 Suppliers of Pork to the U.S. in Canadian Dollars**

Partner countries	Total \$ 2020-2024	%	2020 \$	2021 \$	2022 \$	2023 \$	2024 \$	CAGR %
World	9,686,280,381	100.00	1,404,153,152	1,973,583,355	2,388,376,415	1,862,046,951	2,058,120,508	9.86
Canada	6,010,933,171	62.06	871,775,369	1,208,677,008	1,460,702,880	1,212,590,918	1,257,186,996	11.63
Mexico	915,826,583	9.45	130,076,361	185,555,987	207,502,212	184,061,018	208,631,005	12.27
Denmark	838,700,927	8.66	113,353,001	181,885,896	234,178,619	138,309,502	170,973,909	6.86
Brazil	454,592,302	4.69	45,209,894	67,448,882	97,966,000	99,018,156	144,949,370	29.87
Poland	407,830,031	4.21	94,389,899	118,786,964	103,193,406	38,774,335	52,685,427	-25.66
Spain	224,617,653	2.32	15,119,992	27,043,297	63,525,618	54,733,705	64,195,041	53.54
Netherlands	220,485,219	2.28	43,034,521	36,272,148	43,735,619	37,610,463	59,832,468	-4.39
Ireland	192,082,029	1.98	27,440,419	42,209,311	54,043,462	32,540,981	35,847,856	5.85
United Kingdom	184,594,455	1.91	33,125,181	36,704,042	45,806,882	35,031,315	33,927,035	1.88
Hungary	135,516,435	1.40	16,497,483	53,193,455	45,494,555	7,841,072	12,489,870	-21.96

Source: Global Trade tracker – March 2025

## Live Swine

In 2024, the U.S. imported 6.8 million heads of live swine from Canada, valued at \$779 million, as shown in Table 8. These imports have grown steadily from 5.3 million heads in 2020, reflecting a CAGR of 22.1 per cent from 2020 to 2024. Manitoba contributed \$228 million worth of swine, representing 29 per cent of the total imports and 37 per cent of the pigs sold by the province. Given the deep integration of the Canadian and U.S. hog industries, it is unlikely another supplier could take Canada's place, even under tariff conditions.

**Table 8 – Top 5 suppliers of Swine to the U.S. in Canadian Dollars**

Partner countries	Total \$ 2020-2024	%	2020 \$	2021 \$	2022 \$	2023 \$	2024 \$	CAGR %
World	3,226,169,946	100.00	349,284,478	716,600,208	746,052,128	635,655,124	778,578,008	22.09
Canada	3,224,496,272	99.95	348,721,074	715,929,672	745,835,609	635,431,909	778,578,008	22.14
Netherlands	212,787	0.01	-	-	212,787	-	-	
United Kingdom	3,732	0.00	-	-	3,732	-	-	
France	465,780	0.01	-	465,780	-	-	-	
Spain	991,375	0.03	563,404	204,756	-	223,215	-	-26.55

Source: Global Trade Tracker – March 2025

## Oat Products

Over the past five years (2020–2024), the U.S. imported oat products worth \$3 billion, with a CAGR of 14.5 per cent, as shown in Table 9. Imports peaked in 2022, with a value of \$794 million and 0.6 million tonnes. Canada was the primary supplier, accounting for 95.5 per cent of total U.S. oat product imports. Manitoba contributed 26.4 per cent of these imports. Like processed potato products, oat products are generally lower-cost staple foods and so likely have inelastic consumer demand, making trade more resilient in the face of potential tariffs.

**Table 9 – Top 10 Suppliers of Oat Products to the U.S. in Canadian Dollars**

Partner countries	Total \$ 2020-2024	%	2020 \$	2021 \$	2022 \$	2023 \$	2024 \$	CAGR %
World	3,000,989,023	100.00	435,770,384	468,932,143	794,367,100	653,218,977	648,700,419	14.45
Canada	2,867,117,371	95.54	420,320,220	453,805,141	754,190,730	615,605,510	623,195,770	13.56
Ireland	51,116,076	1.70	6,587,411	4,160,575	13,971,563	14,437,743	11,958,784	29.90
Chile	22,952,275	0.76	2,443,693	2,470,663	8,161,134	5,791,225	4,085,560	33.32
Mexico	20,875,742	0.70	2,699,769	3,744,311	4,678,673	6,106,080	3,646,909	31.26
Dominican Republic	9,333,125	0.31	903,033	1,647,868	2,494,254	3,117,349	1,170,621	51.13
Finland	6,855,444	0.23	56,298	75,698	5,967,870	601,827	153,751	120.29
Jamaica	3,993,670	0.13	678,314	650,959	767,363	997,536	899,498	13.72
Guatemala	3,749,056	0.12	336,624	370,155	643,644	1,322,802	1,075,831	57.80
Australia	3,023,875	0.10	-	-	108,619	2,911,685	3,571	2580.64
Ecuador	2,255,895	0.08	381,941	377,663	368,464	475,014	652,813	7.54

Source: Global Trade Tracker – March 2025

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[www.cwf.ca](http://www.cwf.ca)

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