

Position Profile

Advertisement #: 35932

Job Title: Category Lead (multiple positions)

Department: Manitoba Finance, Procurement and Supply Chain Division

Location: Winnipeg, Manitoba

Classification: Planning and Program Analyst (PM3)

Salary: \$65,288-\$82,064

Employment Type: Regular, Full-Time

Conditions of Employment:

- Must be legally entitled to work in Canada
- Must provide and maintain a satisfactory Criminal Record Check

Position Overview	Key Responsibilities
<p>Responsible for leading the development and execution of innovative procurement category management strategies. Provide expertise on all aspects of category strategies, strategic sourcing initiatives, category management plans, and the procurement cycle.</p>	<ul style="list-style-type: none">• Leading and implementing category management services, including overseeing all procurement activities within responsible categories.• Researching, analyzing and making recommendations for best practices and performance standards, synthesizing many data points into meaningful insights and recommendations.• Collaborate with business partners to translate demand plans into category strategies and procurement plans.• Lead category analysis by developing and implementing category management strategies, including sourcing process, evaluation and negotiation.• Develop robust sourcing strategies based on complex research.• Develop and maintain strong external relationships.• Develop partnerships with other departments and agencies across government.• Monitor ongoing complex procurement projects, practices and strategies to promote standardization and process improvement across departments.

You will demonstrate the following essential selection criteria:

- Completion of post-secondary education in Supply Chain Management or a related field or completion of a professional procurement designation. An equivalent combination of related education, training and experience may be considered.
- Experience within public procurement cycles, including tendering, evaluation strategy, supplier selection, contract award, and contract management.
- Comprehensive understanding of category management methodologies and processes with the ability to apply tools and approaches, including experience with spend analysis, supply market structures and value levers
- Advanced research ability; ability to gather and synthesize market, supplier, category, and internal data.
- Experience with basic project management tools and techniques to plan and project manage implementation of strategic source plans
- Understanding of change management principles and experience with developing implementation plans
- Understanding of different methods of supplier relationship management and the ability to identify and implement the most appropriate approach.
- Experience negotiating internally and with suppliers and demonstrating ability to apply a process to structured negotiations.
- Strong interpersonal skills.
- Strong written communication skills.
- Strong verbal communication skills.
- Critical thinking and problem-solving skills.

Method to Apply:

Please refer to the instructions in the job bulletin.

WHEN APPLYING TO THIS POSITION, PLEASE INDICATE THE ADVERTISEMENT NUMBER AND POSITION TITLE IN THE SUBJECT LINE AND/OR BODY OF YOUR EMAIL.

Closing date: February 14, 2020

Desired Selection Criteria:

- Understanding of trade agreements and provincial legislation as it relates to public procurement.