

Applications must be enclosed in a sealed envelope addressed to:

Manitoba Housing
Procurement Branch
Prime Contractor Construction Prequalification
500 – 352 Donald Street
Winnipeg, MB R3B 2H8

Attention: Suzanne Bird

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PART A - INSTRUCTIONS TO APPLICANT

A1. BACKGROUND

Manitoba Housing and Renewal Corporation (MHRC) is a crown corporation with a mandate to provide affordable housing to low-income seniors, families, single persons and people with disabilities throughout the province of Manitoba, and to contribute to, and support, community initiatives.

Manitoba Housing supports and maintains approximately 35,000 social housing units. These valuable assets provide safe, affordable homes for Manitobans. The social housing units, many built in the 1970s and 1980s, require repairs and renovations. A substantial commitment to the maintenance of the buildings is in place to meet current and future needs.

Manitoba Housing's projected budget to accommodate repairs and renovations to existing social housing stock is \$100,000,000 per year from 2014 up to 2019.

A2. GOAL AND OBJECTIVES

Manitoba Housing's objective to prequalify Prime Contractors for construction projects is to develop and maintain a list of prequalified contractors to engage in specific categories of construction work, reduce administrative functions and improve the bid evaluation process for Manitoba Housing construction projects. Through the prequalification program, Prime Contractors bidding on Manitoba Housing projects will have already met the minimum requirements (Company Information, Environmental, Safety, Apprenticeship and Technical) essential to work on Manitoba Housing projects.

General Contractors successfully meeting the prequalification requirements for each category shall be assigned the status of "Prime Contractor". Obtaining "Prime Contractor" status does not guarantee work. It merely guarantees an opportunity to bid on future construction projects falling within the prequalified categories. Only Prime Contractors prequalified in each category will be invited to bid on most Manitoba Housing construction projects.

A3. DEFINITIONS

For the purpose of this prequalification application, Manitoba Housing defines a Prime Contractor and their duties as taken from the Manitoba Workplace Safety and Health (WHS) Act.

"Prime Contractor" means the prime contractor for a construction project referred to in section 7 of the Manitoba WSH Act; (« entrepreneur principal »)

Requirement for Prime Contractor

7(1) There shall be a Prime Contractor for a construction project if more than one employer or self-employed person is involved in work at the construction project site at the same time.



Prime Contractor for construction project

- 7(2) The Prime Contractor for a construction project is
 - (a) the person who enters into a contract to serve as the Prime Contractor with the owner of the construction project site; or
 - (b) if there is no contract referred to in clause (a), or if that contract is not in effect, the owner of the construction project site.

Duties of Prime Contractor

- 7(3) The Prime Contractor for a construction project shall
 - (a) ensure, so far as is reasonably practicable, that every person involved in work on the project complies with this Act and the regulations;
 - (b) co-ordinate, organize and oversee the performance of all work at the construction project site and conduct his or her own activities in such a way as to ensure, so far as is reasonably practicable, that no person is exposed to risks to his or her safety or health arising out of, or in connection with activities at the construction project site;
 - (c) co-operate with any other person exercising a duty imposed by this Act or the regulations; and
 - (d) comply with this Act and the regulations.

A4. OVERVIEW OF PRIME CONTRACTOR PROGRAM AND CONSTRUCTION PROJECT CATEGORIES

- A4.1 The Prime Contractor prequalification program encompasses Manitoba Housing stock throughout most of the province of Manitoba. The uniqueness and complexity of working in the North precludes this area from participation in the prequalification. Prequalification is not required for contracts north of the 52nd parallel at this time. The North may be included in the Prime Contractor program in the future. Projects identified as the North will be publicly posted for an open competitive bid process.
- A4.2 Repair and renovation projects can range in value from a \$100,000 unit interior refresh, that includes flooring replacement, patching and painting walls, minor electrical, mechanical or plumbing, and fire life and safety system repairs to a \$10,000,000 major housing complex deep refresh including unit interior refresh, unit exterior refresh and site and ground work. When applying for Prime Contractor status, General Contractors are encouraged to review the construction project categories below, determine which best fits their current corporate strategy and submit their application(s) accordingly.
- A4.3 Manitoba Housing has divided future construction projects into five (5) Construction Project Categories, with each category made up of three (3) Technical Areas. General Contractors may apply for prequalified Prime Contractor status in any category and any technical area. Application for Prime Contractor status is not limited to one category or technical area. Applicants are encouraged to apply in as many areas as they are confident they can successfully prequalify. Success in prequalifying as a Prime Contractor is dependent upon the assessment of mandatory references, company information, environmental, safety and apprenticeship programs and technical requirements submitted.



A4.4 "Construction Project Categories" - total budgeted construction value including contract amount, consultant fees (if applicable), cash allowance (where applicable) and all Federal and Provincial taxes:

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$ 100,000 - $ 249,999
$ 250,000 - $ 499,999
$ 500,000 - $ 999,999
$ 1,000,000 - $ 4,999,999
$ 5,000,000 - $ 9,999,999
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"Technical Areas" – each Construction Project Category is made up of the following three (3) technical areas:

Interior - refers to construction work to renovate a unit or building interior
 Exterior - refers to construction work to renovate an existing building's exterior
 Site Works - refers to construction work to renovate an existing building's grounds and surrounding areas

- A4.5 Construction projects with a total construction value exceeding \$10,000,000 are not covered by this program and are publicly posted for open competitive bid.
- A4.6 Applicants must indicate on Part F Technical Requirements which Construction Project Category(s) and Technical Area(s) prequalified status is being applied for.
- A4.7 From time to time, at the sole discretion of Manitoba Housing, Prime Contractors may be required to provide additional information on specific work experience on a project by project basis.
- A4.8 Manitoba Housing publicly posts all bid opportunities on MERX. Prequalified Prime Contractors are expected to be registered with MERX to download the bid documents and upload their bid submissions through MERX. For information on how to register with MERX visit their web site at www.merx.com.
- A4.9 Manitoba Housing will post a Request for Prequalification on MERX every twelve (12) months to encourage General Contractors to apply for Prime Contractor status. Prime Contractors that have already prequalified will not have to resubmit.
- A4.10 Manitoba Housing will accept and review applications from General Contractors throughout the year. However, for General Contractors that apply for Prime Contractor status outside of the formal RFPQ process and Prime Contractor status is granted, there will be a thirty (30) day waiting period after written notification of acceptance before they can bid on projects that fall within their Prime Contractor construction project category. The application review, approval and acceptance procedure may take up to twenty (20) business days to process.

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PRIME CONTRACTOR CONSTRUCTION PREQUALIFICATION APPLICATION

A5. MANDATORY REQUIREMENTS

- A5.1 Mandatory requirements include the following:
 - (a) "Part B Company Information;"
 - (b) "Part C Environmental Program;"
 - (c) "Part D Safety Program;"
 - (d) "Part E Apprenticeship Program;"
 - (e) "Part F Technical Requirements."
- A5.2 Applications are assessed for technical compliance based on the categories the Applicant has requested prequalification. Technical assessments include, but are not limited to, review of past work history, references, project values and supplier performance reports where applicable. Request for prequalification in categories where previous work history is not provided will not receive further consideration.
- A5.3 Applicants should note, for purposes of clarification and/or confirmation, Manitoba Housing reserves the right to contact the persons named as references by the Applicant, and any other person or persons known by Manitoba Housing to have obtained services from the Applicant within the last five years.
- A5.4 Applications not meeting all mandatory requirements create a delay in the approval and acceptance process and may result in an application being returned with an invitation to resubmit.

A6. SUBMISSION OF APPLICATIONS

A6.1 Application Submission

Prime Contractor prequalification applications are accepted, at the address stated below, during regular business hours. Applications are reviewed and assessed for Prime Contractor status. Prime Contractors are eligible to bid on Manitoba Housing projects thirty (30) days after written notification of successful Prime Contractor status.

A6.2 Application Submittal Address

Applicants must submit two (2) copies of their complete response as identified in A.5 Mandatory Requirements in the form of **one (1) hard copy** and **one (1) Adobe PDF** version on either CD or memory stick, which must be mailed, couriered or delivered:

Manitoba Housing
Procurement Branch
Prime Contractor Prequalification
500 – 352 Donald Street
Winnipeg, Manitoba R3B 2H8

Attention: Suzanne Bird

<u>Applicants are advised all deliveries are accepted at the reception area 200 – 352 Donald Street, Winnipeg MB, during business days between 8:30 AM and 4:30 PM.</u>



- A6.3 The appropriate signing officer or officers of the Applicant must sign applications in ink. Applications become the property of Manitoba Housing. All information provided will be kept in the strictest of confidence subject to such disclosure as may be required under the provisions of *The Freedom of Information and Protection of Privacy Act* or *The Personal Health Information Act*.
- A6.4 It is solely the Applicant's responsibility to ensure their application is received in accordance with the instructions set out in A6.1 and A6.2 of this document.

Faxed or e-mailed applications will not be accepted.

A7. ACCEPTANCE OF APPLICATION

A7.1 Applicants whose applications have been accepted and approved shall be placed on prequalified Prime Contractor lists corresponding with the appropriate Construction Project category for notification of future competitive bid opportunities. Those Applicants whose applications have not been accepted will have the opportunity for a debrief meeting and may resubmit if/as desired.

A8. ENQUIRIES AND CLARIFICATIONS

A8.1 If an Applicant is unsure of the meaning or intent of any provision in the prequalification application, it is their responsibility to request a clarification from the Contract Administrator. Enquiries must be made in writing and sent to the Contract Administrator as follows:

Manitoba Housing Procurement Branch Office 500 – 352 Donald Street Winnipeg, Manitoba R3B 2H8 Attention: Suzanne Bird

Fax: 204-948-1407

Email: Suzanne.Bird@gov.mb.ca

- A8.2 If an Applicant finds errors, discrepancies or omissions in the prequalification application, they must notify the Contract Administrator of the error, discrepancy or omission as soon as possible after having found it.
- A8.3 Responses to enquiries or requests for clarification of the prequalification application will be provided by the Contract Administrator to the Applicant who made the inquiry or seeks the clarification.

A9. TERMS OF PRIME CONTRACTOR STATUS

- A9.1 Providing for satisfactory performance, Prime Contractor prequalified status will be maintained and reviewed at the beginning of every calendar year.
- A9.2 At the beginning of every calendar year, Manitoba Housing reviews the Prime Contractor's performance and barring unsatisfactory performance, their status will continue for an additional twelve (12) month period. If performance deficiencies exist, the supplier may be downgraded, suspended or debarred depending on the severity and/or performance score.



- A9.3 Prime Contractor status automatically expires after four (4) years of no activity. Prime Contractors whose status has expired due to inactivity will be required to reapply.
- A9.4 "Events of Default" involving a Prime Contractor and current Manitoba Housing contracts or agreements may result in that Contractor being deemed non-compliant and forfeiture of Prime Contractors status. An event of default will be deemed to have occurred if the Contractor:
 - (a) Abandons the Work; or
 - (b) Is adjudged bankrupt or files for bankruptcy, becomes insolvent, makes a general assignment for the benefit of his creditors, or has a receiver or liquidator appointed in respect of his assets; or
 - (c) Is not performing or has not been performing the Work, or any part thereof, in a sound and workmanlike manner and in all respects in strict conformity with the Contract; or
 - (d) Is not progressing continuously with the Work or any part thereof, and in such a manner as to ensure the completion of the Work or any part thereof, in accordance with the work schedule; or
 - (e) Fails to take down, rebuild, repair, alter or amend any defective or deficient Work, or to remove any defective or deficient Material; or
 - (f) Fails to remedy defects or deficiencies during the warranty period in the manner and within the time periods specified by the Project Manager; or
 - (g) Fails to make prompt payment to his Subcontractors, his employees or on account of the purchase or rental of Plant or Material; or
 - (h) Fails to promptly secure a discharge of a lien or trust claim served upon Manitoba Housing pursuant to The Builders' Liens Act; or
 - (i) Fails to comply with any laws, by-laws or statutory regulations; or
 - (j) Refuses or neglects to comply with an order given by the Project Manager; or
 - (k) Commits any other breach of Contract



PART B - COMPANY INFORMATION

1. 2.	Program Company	Prequalification – Prime	Contractors for Construction	n Projects		
	Information					
		Street				
		City/Town	Province	Postal Code		
		Telephone Number	Fax Nu	mber		
		E-mail Address				
		GST#				
	Mailing Address					
	(if different)	Street or P.O. Box				
		City/Town	Province	Postal Code		
			uthorizes the following conf f the prequalification proce	tact person to represent the ss.		
	Contact Person					
		Contact Person	Title			
		Telephone Number	Fax Nu	mber		
		E-mail				
3.	Legal Information	The Applicant is:				
	(Choose one)	a sole proprietor				
		a partnership				
		a corporation				
		a joint venture				
		Year Established				
		Name & Title of Officers, P	artners			



		Name & Title of Officers, Pa	artners			
		Name & Title of Officers, Pa	artners			
		Name & Title of Officers, Pa	artners			
4.	Financial					
	Information	Bank Name				
		Street				
		City	Province	ı	Postal Code	
		Telephone Number		Fax Number		
		Email Address				
5.	Bonding Company/Security Information	Bonding Company Name				
		Street				
		City	Province	i	Postal Code	
		Telephone Number		Fax Number		
		Email Address				
		Contact Person		Title		
		Telephone Number		Fax Number		
		Email Address				
		\$				
		Bonding Limit				
		Have any bonds been ca	alled in the last five (5	5) years?	Yes	No
		If Yes, provide details:				



6.	Mandatory Requirements Check List		ts list below is mandatory. Applications uments requested may be rejected.
		Document:	Included:
		References	
		Part B – Company Information	
		Part C – Environmental Program	
		Part D – Safety Program	<u> </u>
		Part E – Apprenticeship Program	
		Part F – Technical Requirements	
7.	Signatures		re the full authority to represent the Applicant in all on, and I confirm that the Applicant agrees to be ns.
		In witness whereof the Applica officials have signed this	ant or the Applicant's authorized official or
		day of	, 20
		Signature of Applicant or Applicant's	Authorized Official or Officials
		(Print name and official capacity of in	ndividual whose signature appears above)
		Signature of Applicant or Applicant's	Authorized Official or Officials
		(Print name and official capacity of in	ndividual whose signature appears above)
		Affix Corporate Seal here:	
		Г	



PART C - ENVIRONMENTAL PROGRAM

To achieve Prime Contractor status for construction projects all documents requested below must be provided. Documents requested below should be attached to your application identified as Part C – Environmental Program.

Enclose a copy of your company's Standard Operating Procedures (or applicable documentation) addressing the activities listed in 1 to 5. When referencing a company manual, ensure that you provide a page number, paragraph numbers and/or section number.

1. Waste Management & Reduction

Provide your company's procedures related to waste management that quantifies material diversion goals. Target is to be a minimum of 50% diversion. A detailed waste management plan may be required prior to commencing individually awarded projects.

The waste management plan procedures should include areas such as:

- An analysis of the waste expected to be generated on the job site during demolition, construction and land clearing, including the types of recyclables, compostables and waste by volume and weight.
- A list of waste recycled and/or salvaged materials from construction, demolition and land clearing.
- Reclaiming existing broadloom carpet and carpet tiles for a manufacturer's recycling program.
- Describing where each item or material type will be taken, including salvaged items to be reused on the site, recycling facilities, salvaged good brokers, recycling facilities, compost facilities, landfills, and incinerators.
- Strategy for implementing such plans on a per project basis

Manual Reference – Page(s):

Environmental Training, Education and Awareness

Provide your company's procedures related to environmental training, education and awareness including, but not limited to environmental liabilities such as asbestos, mold, PCBs, etc, which should include areas such as:

- Certifications and competencies held by the employees
- A description of environmental training provided to employees and contractors
- How training is provided (e.g. orientations, site meetings, and training sessions) and tracked for staff and subcontractors
- How the organization conveys specific project environmental requirements (e.g. environmental procedures, client requirements) to site personnel and subcontractors

Manual Reference – Pa	age(s):



3. Chemical and Materials Management

Provide your company's procedures related to chemical and materials management which minimize the potential for pollution of the job site and surrounding area, which should include areas such as:

- Instructions for the selection of appropriate chemical and fuel storage locations, including locations to avoid or not allowed
- Identification of the type of storage containers and secondary containment systems that are used
- Procedures for labelling, use, storage and disposal of controlled products
- Details on transportation of controlled products and other materials in accordance with relevant legislation

Manual Reference - Page(s):

4. Substance Release Response and Reporting

Provide your company's procedures related to substance release response and reporting which should include areas such as:

- A description of actions taken in the event of a spill, release or potential contamination discovery
- Reporting procedures for staff (including subcontractors) on site
- · Reporting procedures to notify clients and regulatory authorities

Manual Reference - Page(s):

5. Erosion and Sediment Control

Provide your company's procedures related to erosion and sediment control which minimize the potential for pollution on the job site and surrounding area which should include areas such as:

- Prevention of sedimentation and contamination to the storm sewer system and receiving water bodies
- Prevention of offsite water from collecting on site
- Prevention of erosion of stockpiles and slopes
- Prevention of mud tracking offsite. (i.e. manage your access points)
- Control of dust
- Ensures regular maintenance and inspection of erosion prevention and sediment control devices
- Plans for removal of temporary erosion prevention and sediment control devices when required, at project completion

Manual Reference	– Page(s):
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PART D - SAFETY PROGRAM

Prime Contractors must comply with all applicable requirements of the Manitoba Workplace Health Act and Workplace Safety Regulations. Manitoba Housing supports the Government of Manitoba Tendering Requirements Policy. In order to achieve Prime Contractor status for construction projects all documents requested below must be provided. Documents requested below should be attached to your application identified as Part D – Safety Program.

- 1. Attach a copy of your company's formal, documented Safety Program Manual.
- Attach a valid and current COR, SECOR or a current COREL certificate and 'Letter of Good Standing', or show safety program registration verified by either the Manitoba Heavy Construction Association Safety Program or by the Construction Safety Association of Manitoba.
- 3. Attach a current 'Letter of Good Standing' from the Worker's Compensation Board of Manitoba, including supporting documentation verifying WCB Coverage for all working company officers, partners and directors.



PART E - APPRENTICESHIP PROGRAM

Manitoba Housing supports the Government of Manitoba Apprenticeship Training and Development Policy and requires Prime Contractors with ten (10) or more employees to engage in apprenticeship training by showing that they currently employ apprentices, or have employed an apprentice in the past 12 months. In order to achieve Prime Contractor status for construction projects, all documents requested below must be provided. Documents requested below should be attached to your application identified as Part E – Apprenticeship Program.

- 1. Attach a current Engagement Letter from Manitoba Entrepreneurship, Training and Trade, indicating that your firm is currently engaged with the apprenticeship system; or
- 2. If your firm is not currently engaged in the apprenticeship program, attach an Exemption Letter from Manitoba Entrepreneurship, Training and Trade indicating that your firm is exempt from adhering to the Apprenticeship Training and Development Policy and indicate the reason for the exemption.



PART F - TECHNICAL REQUIREMENTS

To achieve Prime Contractor status for construction projects all documents requested below must be provided. Documents requested below should be attached to your application identified as Part F – Technical Requirements.

Applicants must indicate (by check box) in which Construction Project Categories they are making application for Prime Contractor status. Technical Areas descriptions listed below are not meant to be a comprehensive list for each category.

INSTRUCTIONS:

Applicants must indicate in one or both of the two tables below, which Construction Project Categories and Technical Areas they are applying for Prime Contractor status. Applicants may apply for one or more category/area by placing a check mark in the box corresponding with each category/area being applied for.

Applicants must provide no less than three (3) and no more than five (5) projects completed within the past four (4) years for each category/technical area for which they are applying. Reference projects should include at least one project, or a combination of simultaneously performed projects, equal to or greater than 80% of the top end of the Construction Project Category.

Each reference should contain a detailed review of the project description, including before and after pictures if available, capturing the work that was completed specific to the applicable Construction Project Category and Technical Area, the project name and reference company, a contact person and contact information for the reference company, original start and completion dates, final start and completion dates, and original and final project costs.

The same reference project can be used for multiple category/technical area(s) providing the reference project meets the requirements as stated above.

Example:

Technical Area	\$100,000 – \$249,999	\$250,000 – \$499,999	\$500,000 – \$999,999
Interior – refers to construction work to renovate a unit or building interior. Can include but is not limited to the following:		√	✓
Exterior – refers to construction work to renovate an existing building's exterior. Can include but is not limited to the following:	✓	√	
Site Works – refers to construction work to renovate an existing building's grounds and surrounding areas. Can include but is not limited to the following:	✓		

In the example above, this Applicant is applying for Prime Contractor status in interior work ranging in value from \$100,000 to \$999,999, exterior work ranging from \$100,000 to \$499,999, and site work ranging from \$100,000 to \$249,999.

To qualify in any or all of these areas, this Applicant must provide no less than three (3) and no more than five (5) reference projects for each category/area. This Applicant can provide the same



reference project(s) for multiple category/areas, providing each project meets the mandatory requirements as set out in Part – F Instructions.

The Prime Contractor for a construction project shall co-ordinate, organize and oversee the performance of all work, including subcontractors, at the construction project site and conduct his or her own activities in such a way as to ensure that no person is exposed to risks to his or her safety or health arising out of, or in connection with activities at the construction project site.

Construction Project Categories:

\$ 100,000 - \$ 249,999

\$ 250,000 - \$ 499,999

\$ 500,000 - \$ 999,999

Technical Area	\$100,000 – \$249,999	\$250,000 – \$499,999	\$500,000 – \$999,999
Interior – refers to construction work to renovate a	•		
unit or building interior. Can include but is not limited			
to the following:			
• Flooring			
• Millwork			
• Painting			
Minor electrical			
Minor plumbing			
Minor mechanical / ventilation			
 Environmental – asbestos/ mould 			
Minor fire / life safety system			
Interior doors			
 Exterior – refers to construction work to renovate an existing building's exterior. Can include but is not limited to the following: Roofing (residential) 			
• Soffits			
Fascia			
Eaves trough			
Wall finish			
Exterior doors			
• Windows			
 Decking / steps / wheelchair ramps 			
Minor electro-mechanical			
 Site Works – refers to construction work to renovate an existing building's grounds and surrounding areas. Can include but is not limited to the following: Landscaping – hard & soft Sidewalks / walkways / parking Concrete / asphalt placement Construction of out-buildings 			
Fencing / parking rails Futuring Values as			
Exterior lighting			
Minor electrical			
Septic field			



•	Patio	·	·	
•	1 allo			

The Prime Contractor for a construction project shall coordinate, organize and oversee the performance of all work, including subcontractors, at the construction project site and conduct his or her own activities in such a way as to ensure that no person is exposed to risks to his or her safety or health arising out of, or in connection with activities at the construction project site.

Construction Project Categories:

\$ 1,000,000 - \$ 4,999,999 \$ 5,000,000 - \$ 9,999,999

Technical Area	\$1,000,000 – \$4,999,999	\$5,000,000 - \$9,999,999
Interior – refers to construction work to renovate a unit or		
building interior. Can include but is not limited to the following:		
• Flooring		
• Millwork		
• Painting		
Electrical / electrical infrastructure		
Plumbing / plumbing infrastructure		
 Major mechanical / ventilation – HVAC, air make-up systems, 		
HRV etc.		
 Environmental – asbestos/ mould 		
Major fire / life safety systems		
Interior doors		
Exterior – refers to construction work to renovate to an existing		
building's exterior. Can include but is not limited to the		
following:		
Roofing (residential)		
Roofing (commercial)		
• Soffits		
• Fascia		
Eaves trough		
Wall finish		
Exterior doors		
• Windows		
Decking / steps / wheelchair ramps		
Electro-mechanical		
Balconies		



Site Works – refers to construction work to renovate an existing building's grounds and surrounding areas. Can include but is not limited to the following: Landscaping – hard & soft Sidewalks / walkways / parking Concrete / asphalt placement Construction of out-buildings Fencing / parking rails Exterior lighting Electrical	
Electrical	
Septic field	
Patio	