

Manitoba Economic Development and Training

**Ministère du Développement économique et de
la Formation**

**Annual Report
2019-2020**

**Rapport annuel
2019-2020**



**MINISTER
OF ECONOMIC DEVELOPMENT AND TRAINING**

Room 358
Legislative Building
Winnipeg, Manitoba R3C 0V8
CANADA

Her Honour The Honourable Janice C. Filmon, C.M., O.M.
Lieutenant Governor of Manitoba
Room 235 Legislative Building
Winnipeg, Manitoba R3C 0V8

May it please Your Honour:

I have the privilege of presenting, for the information of Your Honor, The Annual Report of Manitoba Economic Development and Training, for the fiscal year ending March 31, 2020.

Respectfully submitted,

Original signed by

Ralph Eichler
Minister of Manitoba Economic Development and Training





**MINISTRE
DU DÉVELOPPEMENT ÉCONOMIQUE ET DE LA FORMATION**

Bureau 358
Palais législatif
Winnipeg (Manitoba) R3C 0V8
CANADA

Son Honneur l'honorable Janice C. Filmon, C.M., O.M.
Lieutenante-Gouverneure du Manitoba
Palais législatif, bureau 235
Winnipeg (Manitoba) R3C 0V8

Madame la Lieutenante-Gouverneure,

J'ai le privilège de vous présenter, à titre d'information, le rapport annuel du ministère du Développement économique et de la Formation du Manitoba pour l'exercice se terminant le 31 mars 2020.

Je vous prie d'agréer, Madame la Lieutenante-Gouverneure, l'expression de mon profond respect.

Original signé par

Ralph Eichler
Ministre du Développement économique et de la Formation





Deputy Minister Economic Development and Training

Room 352, Legislative Building
Winnipeg, Manitoba, Canada R3C 0V8
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The Honourable Ralph Eichler
Minister of Economic Development and Training
Room 358, Legislative Building
Winnipeg MB R3C 0V8

Minister:

I am pleased to present for your approval the 2019/20 Annual Report of the Department of Economic Development and Training.

Respectfully submitted,

Original signed by

Tracey Maconachie
Deputy Minister of Economic Development and Training





Sous-ministre du Développement économique et de la Formation

Palais législatif, bureau 352
Winnipeg, Manitoba R3C 0V8
Canada
Tél. : 204 945-5600

Monsieur Ralph Eichler
Ministre du Développement économique et de la Formation
Palais législatif, bureau 358
Winnipeg (Manitoba) R3C 0V8

Monsieur le Ministre,

J'ai le plaisir de soumettre à votre approbation le Rapport annuel 2019-2020 du ministère du Développement économique et de la Formation.

Je vous prie d'agréer, Monsieur le Ministre, l'expression de mon profond respect.

Original signé par

Tracey Maconachie
Sous-ministre du Développement économique et de la Formation



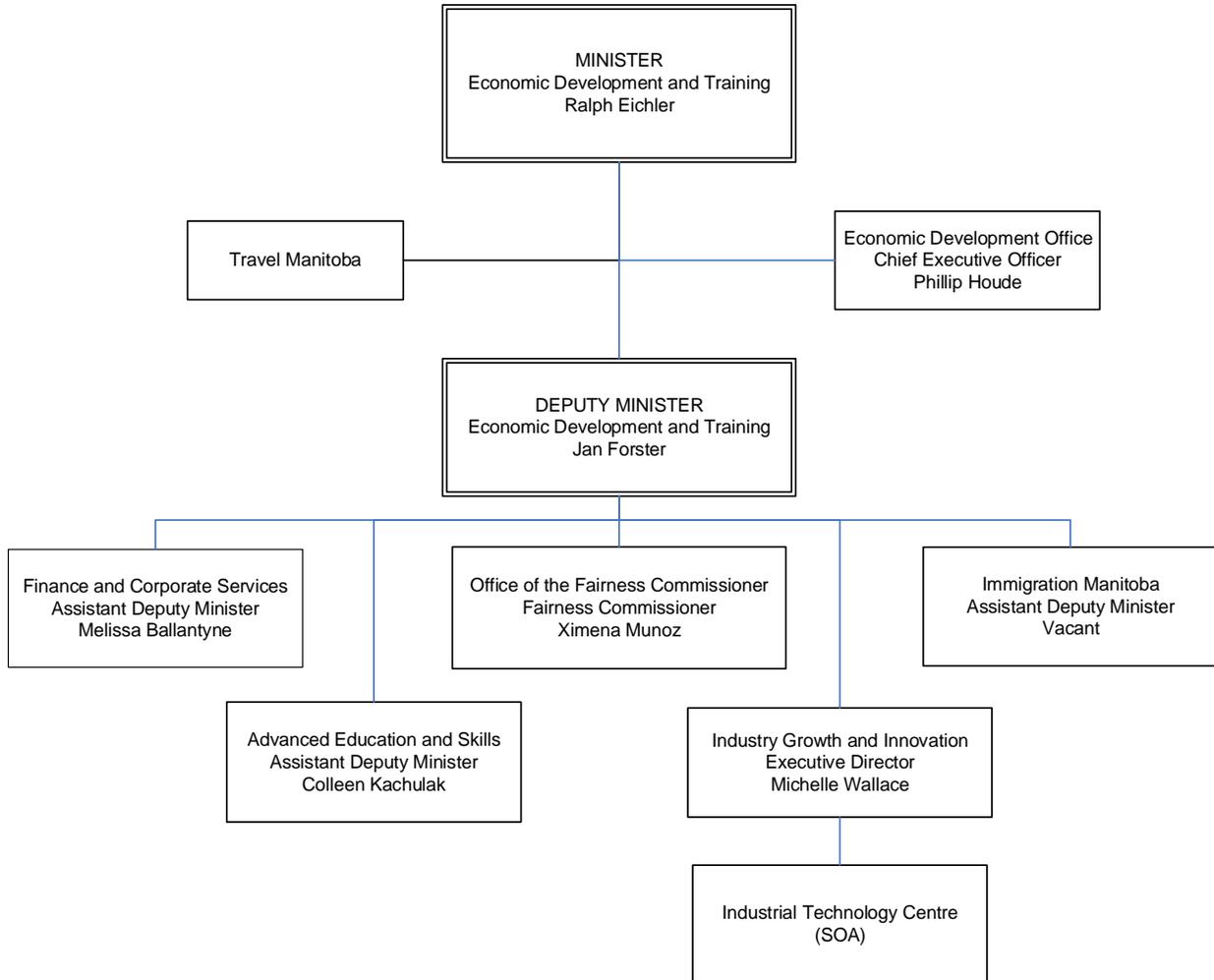
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MANITOBA ECONOMIC DEVELOPMENT AND TRAINING
March 31, 2020



PREFACE

REPORT STRUCTURE

The Annual Report is organized in accordance with the departmental appropriation structure and the Main Estimates of Expenditure for the Province. The report includes financial performance and variance information at the main and sub-appropriation levels and information relating to the department's objectives and results at the sub-appropriation level. The Report also includes information about associated agencies, business assistance, revenue and expenditures and a five-year comparison of expenditures.

ORGANIZATION

The department's 2019/20 organizational structure is illustrated in the Organizational Chart. The mission, core principles, roles, responsibilities and staffing are outlined in the following information.

VISION

A flourishing province where individuals, communities and businesses grow and prosper.

MISSION

To increase the prosperity of Manitobans by creating an environment that:

- encourages business investment and growth;
- enables the creation of great jobs; and
- ensures opportunities for all to develop their skills and participate in the economy.

HIGHLIGHTS

Industry Growth and Innovation

- Manitoba established the Economic Development Office to provide clear pathways for business and investment and delivered mandate letters to Team Manitoba partners to facilitate a focused and coordinated approach to economic development.
- The Manitoba Works Plan was launched with Team Manitoba partners to spur economic development including the establishment of the Board of Directors for the new rural economic development organization.
- Manitoba launched a new \$2.1M Innovation Growth Program (IGP) to encourage private-sector investment in small and medium-sized enterprise (SME) to develop and commercialize innovative new products.
- Investing \$24.0M, beginning in January 2019, over four years to help sector councils in ten key economic areas provide workforce training and develop human resource services.
- Manitoba is contributing \$550.0K to a \$6.78M project at the Manitoba Institute of Trades and Technology to establish a Cyber Security Technical Centre of Excellence. The Centre will develop and deliver a range of long and short-term training programs to meet industry needs and provide students, instructors and industry trainers with a vast space for testing, simulating and applying solutions to real life, cyber security challenges.

- Manitoba contributed \$295.0K to Canadian Manufacturers and Exporters – Manitoba Division, to provide training to Steel and Aluminum manufacturers, particularly small and medium-sized companies, to increase operational efficiencies and adopt advanced manufacturing skills to help withstand the economic disruptions created by the tariffs imposed by the US.
- In partnership with Travel Manitoba and the Manitoba Chambers of Commerce, Manitoba launched a new provincial tourism strategy to promote development and advance opportunities of the tourism sector.

Advanced Education and Skills

- Received feedback and viewpoints from 540 stakeholders for the 2019 Manitoba Skills Survey and online town hall towards the development of Manitoba's Skills, Talent and Knowledge Strategy, as part of Manitoba's Economic Growth Action Plan.
- Issued post-secondary institution mandate letters outlining expectations for shared goals of student success and institutional accountability.
- Removed barriers for entry into the apprenticeship system and participation in the trades, by eliminating and realigning various fees.
- Investing \$2.5M over 10 years, beginning in 2019/20, to support students at the University of Manitoba's James W. Burns Leadership Institute in the Asper School of Business.
- Helped more low-income and Indigenous Manitoba students access funding for post-secondary education through the Manitoba Student Loan program and enhancements to both the Manitoba Scholarship and Bursary Initiative and Manitoba Bursary program.
- Announced \$300.0K to support new Food Processing Centre for Animal Proteins at Assiniboine Community College.
- Invested \$1.0M for culinary research in the Prairie Research Kitchen at Red River College's Paterson GlobalFoods Institute.
- Provided \$144.1K to Bold Commerce to add jobs and train 350 employees in emerging technologies.

Immigration Manitoba

- In 2019, the Manitoba Provincial Nominee Program nominated 4,830 immigrants from 111 countries. Approximately 66 percent of all nominees were already working or supported by Manitoba employees at the time of nomination.
- In 2019, 18,910 immigrants settled in Manitoba - the largest number of landed immigrants in decades. Over 70 per cent arrived as economic immigrants, with provincial nominees making up 92 per cent of all skilled workers. Approximately 22 per cent of new immigrants settled outside of the Winnipeg Metropolitan Area.

Office of the Manitoba Fairness Commissioner Highlights

- Developed Understanding Fairness in Regulated Professions: A resource for internationally educated professionals, to help applicants understand what regulated professions in Manitoba should be doing to treat applicants fairly and what applicants can do if they feel they have been treated unfairly. This document is available on the www.manitobafairnesscommissioner.ca website

PRÉFACE

STRUCTURE DU RAPPORT

Le rapport annuel est organisé conformément à la structure des crédits du ministère et au budget des dépenses principal de la Province. Le rapport contient des renseignements sur les postes principaux et secondaires du budget en ce qui concerne la performance financière et les écarts par rapport aux prévisions, ainsi que des renseignements sur les postes secondaires en ce qui concerne les objectifs du ministère et les résultats obtenus. Il présente en outre des renseignements sur les organismes associés, le soutien aux entreprises, les recettes et les dépenses, ainsi qu'une récapitulation quinquennale des dépenses.

ORGANISATION

La structure organisationnelle du ministère pendant l'exercice 2019-2020 est présentée dans l'organigramme. L'information qui suit porte sur la mission, les principes fondamentaux, le rôle et les responsabilités du ministère ainsi que sur sa dotation en personnel.

VISION

Une province florissante où les personnes, les collectivités et les entreprises croissent et prospèrent.

MISSION

Accroître la prospérité des Manitobains en créant un environnement qui :

- encourage l'investissement et la croissance des entreprises;
- permet la création d'excellents emplois;
- garantit à tout le monde la possibilité de perfectionner ses compétences et de participer à l'économie.

FAITS SAILLANTS

Croissance et innovation dans l'industrie

- Le Manitoba a créé le Bureau de développement économique afin de fournir des voies claires pour les entreprises et les investissements et a remis des lettres de mandat aux partenaires de l'Équipe Manitoba afin de faciliter une approche ciblée et coordonnée du développement économique.
- Le Plan de création d'emplois du Manitoba a été lancé avec les partenaires de l'Équipe Manitoba pour stimuler le développement économique, y compris l'établissement du conseil d'administration du nouvel organisme de développement économique rural.
- Le Manitoba a lancé le nouveau Programme de croissance de l'innovation de 2,1 millions de dollars pour encourager les investissements du secteur privé dans les petites et moyennes entreprises afin de développer et de commercialiser de nouveaux produits novateurs.
- Un investissement de 24 millions de dollars, à partir de janvier 2019, sur quatre ans pour aider les conseils sectoriels dans dix domaines économiques essentiels à assurer la formation de la main-d'œuvre et à renforcer les services de ressources humaines.

- Le Manitoba contribue à hauteur de 550 000 \$ à un projet de 6,78 millions de dollars au Manitoba Institute of Trades and Technology pour établir le Centre d'excellence technique en cybersécurité. Le Centre offrira des possibilités de formation à long et à court terme afin de répondre aux besoins de l'industrie. Par ailleurs, il offrira aux étudiants, aux chargés de cours et aux formateurs du secteur un vaste espace où ils pourront réaliser des essais, exécuter des simulations et trouver des solutions à des problèmes de cybersécurité réels.
- Le Manitoba a versé 295 000 dollars aux Manufacturiers et Exportateurs du Canada — Division du Manitoba, afin de fournir une formation aux fabricants d'acier et d'aluminium, en particulier aux petites et moyennes entreprises, pour accroître l'efficacité opérationnelle et adopter des compétences de fabrication avancées pour aider à résister aux perturbations économiques créées par les tarifs imposés par les États-Unis.
- En partenariat avec Voyage Manitoba et les chambres de commerce du Manitoba, le Manitoba a lancé une nouvelle stratégie touristique provinciale pour promouvoir le développement et faire progresser les possibilités du secteur touristique.

Enseignement postsecondaire et compétences

- Nous avons reçu les commentaires et les points de vue de 540 intervenants pour le sondage sur les compétences au Manitoba de 2019 et l'assemblée publique en ligne en vue de l'élaboration de la Stratégie relative aux compétences, au talent et aux connaissances, dans le cadre du Plan d'action pour la croissance économique du Manitoba.
- Délivrance de lettres de mandat aux établissements d'enseignement postsecondaire décrivant les attentes concernant les objectifs communs de réussite des étudiants et l'obligation redditionnelle des établissements.
- Suppression des obstacles à l'entrée dans le système d'apprentissage et à la participation aux métiers, par la suppression et le réaligement de divers frais.
- Investissement de 2,5 millions de dollars sur dix ans, à partir de 2019-2020, pour soutenir les étudiants du James W. Burns Leadership Institute de l'Université du Manitoba, à l'Asper School of Business.
- Aide apportée à un plus grand nombre d'étudiants autochtones manitobains à faible revenu pour leur permettre d'accéder au financement des études postsecondaires grâce au Programme de prêt-étudiant du gouvernement du Manitoba. En outre, améliorations apportées à l'Initiative de bourses d'études et d'entretien du Manitoba et au Programme de bourses du Manitoba.
- Annonce d'un montant de 300 000 dollars pour soutenir un nouveau centre de transformation des aliments de protéines animales au Collège communautaire Assiniboine.
- Investissement d'un million de dollars pour la recherche culinaire dans la Prairie Research Kitchen de l'institut Paterson GlobalFoods du Collège Red River.
- Soutien financier de 144 100 \$ à Bold Commerce pour ajouter des emplois et former 350 employés dans les technologies émergentes.

Immigration Manitoba

- En 2019, le programme Candidats du Manitoba a proposé 4 830 immigrants de 111 pays. Environ 66 % de tous les candidats travaillaient déjà ou étaient soutenus par des employés du Manitoba au moment de leur candidature.
- En 2019, 18 910 immigrants se sont installés au Manitoba — le plus grand nombre d'immigrants depuis des décennies. Plus de 70 % sont arrivés en tant qu'immigrants économiques, les candidats des provinces représentant 92 % de l'ensemble des travailleurs qualifiés. Environ 22 % des nouveaux immigrants se sont installés en dehors de la région métropolitaine de Winnipeg.

Bureau du commissaire à l'équité du Manitoba

- Élaboration du document Understanding Fairness in Regulated Professions: A resource for internationally educated professionals (en anglais seulement), pour aider les candidats à comprendre ce que les professions réglementées au Manitoba devraient faire pour traiter les candidats équitablement et ce que les candidats peuvent faire s'ils estiment avoir été traités injustement. Ce document (en anglais seulement) se trouve sur le site www.manitobafairnesscommissioner.ca

Statutes Responsibility
Minister of Economic Development and Training

Continuing
Consolidation
Chapter

The Adult Learning Centres Act.....	c. A5
The Adult Literacy Act.....	c. A6
The Advanced Education Administration Act	c. A6.3
The Apprenticeship and Certification Act	c. A110
The Apprenticeship Employment Opportunities Act (Public Works Contracts)	c. A110.5
The Brandon University Act	c. B90
The Colleges Act.....	c. C150.1
The Communities Economic Development Fund Act.....	c. C155
The Community Development Bonds Act.....	c. C160
The Community Revitalization Tax Increment Financing Act.....	c. C166
The Co-operative Associations Loans and Loans Guarantee Act	c. C220
The Crocus Investment Fund Act [except section 11].....	c. C308
The Degree Granting Act.....	c. D25
The Design Institute Act.....	c. D40
The Manitoba Development Corporation Act	c. D60
The Fair Registration Practices in Regulated Professions Act.....	c. F12
The Franchises Act	c. F156
The Helen Betty Osborne Memorial Foundation Act.....	c. H38.1
The Income Tax Act [sections 7.13 to 7.16, 10.5 and 11.8 to 11.21].....	c. I10
The Innovation Funding Act.....	c. I37
The International Education Act.....	c. I75
The Labour-Sponsored Venture Capital Corporations Act [Part 2 and sections 16 to 18 as they relate to Part 2].....	c. L12
The Private Vocational Institutions Act	c. P137
The Property Tax and Insulation Assistance Act [Part V and section 1 and Part VI as they relate to subjects covered under Part V].....	c. P143
The Red River College Act	c. R31
The Research Manitoba Act	c. R118
The Social Services Administration Act [the Vocational Rehabilitation of Disabled Persons Regulation, M.R. 1/90].....	c. S165
The Student Aid Act	c. S211
The Thompson Nickel Belt Sustainability Act (2011 - This Act is not yet in force. It is to come into force on a date to be fixed by proclamation).....	c. T58
The Manitoba Institute of Trades and Technology Act.....	c. T130
The Travel Manitoba Act.....	c. T150
The Université de Saint-Boniface Act.....	c. U50
The University College of the North Act	c. U55
The University of Manitoba Act.....	c. U60
The University of Winnipeg Act.....	c. U70

As per Schedule “F” referred to in Order-In-Council No. 319/2019

ADMINISTRATION AND FINANCE

The Administration and Finance Division provides corporate leadership and coordination in strategic planning, financial and information technology services to support the department and related agencies in achieving their mandate.

MINISTER'S SALARY AND EXECUTIVE SUPPORT

The Minister's Salary provides additional compensation to which individuals appointed to the Executive Council are entitled.

Executive Support oversees the development and implementation of departmental policies and programs that are designed to achieve the goals set out in the department's mandate. The branch ensures the policy decisions of the government are performed and manages the activities of the department.

10-1(a) Minister's Salary

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Minister's Salary	42	1.00	42	-	
Total Sub-Appropriation	42	1.00	42	-	

10-1(b) Executive Support

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Salaries and Employee Benefits	814	8.00	683	131	
Other Expenditures	76		73	3	
Total Sub-Appropriation	890	8.00	756	134	

FINANCE AND CORPORATE SERVICES

OBJECTIVES

Finance and Corporate Services supports the department in the development and implementation of corporate transformational strategy improvements. It also supports the department and related agencies on corporate policy matters, access to information, issues management, strategic planning and organizational reviews and the implementation of policies, standards and best practices.

KEY RESULTS ACHIEVED

Worked with central government to coordinate and manage corporate policy and requests for access to information.

Led departmental strategic planning both centrally and divisionally and was responsible for the development and coordination of performance measurement systems.

Provided leadership and support of strategic planning, comptrollership and effective use of information technology resources for the department.

Conducted divisional program and policy reviews and evaluations and developed recommendations and implementation plans for the Deputy Minister's office and other central agencies.

Recorded revenue and expenditures, monitored and controlled expenditures, prepared financial reports and provided financial analysis and advice.

Developed and applied appropriate administrative, financial and information communications technology standards, policies and procedures including the sustainment and updating of business continuity plans.

Prepared departmental estimates, Supplementary Information for Legislative Review and annual reports.

10-1(c) Finance and Corporate Services

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Salaries and Employee Benefits	2,041	26.50	2,178	(137)	
Other Expenditures	395		640	(245)	
Total Sub-Appropriation	2,436	26.50	2,818	(382)	

INDUSTRY GROWTH AND INNOVATION

Industry Growth and Innovation works collaboratively with Departments and Team Manitoba partners to achieve the economic development mandate of the department.

ECONOMIC DEVELOPMENT AND GROWTH

OBJECTIVES

Supports a whole-of-government approach to implementation of the Manitoba Economic Growth Action Plan in collaboration with business, industry, partner organizations and other levels of government.

OBJECTIVES

KEY RESULTS ACHIEVED

Manitoba's Economic Growth Action Plan, first launched in December 2018, envisions greater coordination between government and the private sector to support a more nimble approach to economic development. To set the foundation for this, new structures were established to better align government and non-government agencies in delivering economic development programming. These included a new Economic Growth Committee of Cabinet, a new Manitoba Economic Development Office (EDO) and seven regional and strategic partnerships for program delivery.

Several sector-focused strategies were launched last year which were aligned under the *Economic Growth Action Plan*. These included strategies for Manitoba's cultural and creative industries, tourism and agriculture. Each was based on extensive consultations with industry stakeholders.

In October, the Economic Growth Action Plan also gained additional momentum with the launch of the new Manitoba Works Jobs Plan. The ambitious plan to enable the creation of jobs across Manitoba over the next four years will be a result of co-operation across government departments, with the Team Manitoba partners and the private sector.

The division continues to support the Look North strategy. Initiated in 2016 by the Government of Manitoba, Look North has evolved into a northern economic action plan led by Communities Economic Development Fund (CEDF). As the lead entity for Look North and the Province's northern economic development partner, CEDF is coordinating the implementation of Look North. CEDF worked with the department and other partners including North Forge Technology Exchange, World Trade Centre Winnipeg (WTCW) and Travel Manitoba to support key northern industries including commercial fishing, tourism and mining. CEDF also leveraged support from Western Economic Diversification to support entrepreneurs in northern communities build economic enterprises and increase economic opportunities.

As the Province's strategic partner for trade, the department worked closely with the World Trade Centre Winnipeg (WTCW) on export and trade activities. The WTCW leveraged funding from Western Economic Diversification to support planning efforts to increase trade and export opportunities for Manitoba businesses.

Building upon a whole-of-government approach to position Manitoba as open for business, the department advanced efforts towards a proactive and coordinated approach to international opportunities. The department worked with partners to align international activities including trade missions to encourage increased trade and investment, attract talent and improve outcomes.

The division delivered several programs that provided financial assistance to businesses and provided business analysis and financial expertise in support of a Team Manitoba approach to economic development.

Through three equity tax credits (the Small Business Venture Capital Tax Credit, the Community Enterprise Development Tax Credit and the Employee Share Purchase Tax Credit), access to equity capital for business was improved within Manitoba by providing a 45% Provincial tax credit to Manitoba investors who supply cash equity to eligible Manitoba businesses. During the 2019 taxation year, 278 Manitoba investors supplied \$14.9M in cash equity to 37 Manitoba businesses.

The Branch provided administrative support to the Manitoba Development Corporation and the Manitoba Opportunities Fund. Detailed information is available in the 2019/20 Manitoba Development Corporation annual report and the Manitoba Opportunities Fund annual report.

10-2(a) Economic Development and Growth

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Salaries and Employee Benefits	4,444	59.00	5,547	(1,103)	1
Other Expenditures	3,436		6,898	(3,462)	2
Other Expenditures - Recovery	(2,553)		(4,356)	1,803	3
Total Sub-Appropriation	5,327	59.00	8,089	(2,762)	

1. *The under expenditure reflects vacant positions and voluntary reduced work week savings.*
2. *Operational savings resulting from vacant positions and lower interest costs due to a reduced loan portfolio.*
3. *Lower interest recovery due to a reduced loan portfolio.*

INNOVATION GROWTH PROGRAM

OBJECTIVES

Encourages and supports small-to-medium enterprises (SMEs) in the development and growth stages of the business life-cycle to de-risk innovative product development, accelerate growth and strengthen SMEs' financial position as a means to secure future funding and build their business in Manitoba.

KEY RESULTS ACHIEVED

The Innovation Growth Program (IGP) was launched in June 2019. Six Manitoba companies were approved to receive up to \$471K in non-repayable financial assistance in 2019/20.

10-2(b) Innovation Growth Program

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	Estimate 2019/20 FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Grant Assistance	102		2,148	(2,046)	1
Total Sub-Appropriation	102		2,148	(2,046)	

1. The variance reflects the launch of the new program mid-year.

TRAVEL MANITOBA

Travel Manitoba is a Crown Agency under *The Travel Manitoba Act* that fosters development, growth and diversity in the tourism industry in Manitoba. Travel Manitoba is responsible for marketing Manitoba as a desirable tourist destination, providing appropriate visitor and information services, stimulating the growth and competitiveness of the tourism industry and enhancing public awareness of the importance of the tourism industry. Complete information can be obtained in the 2019/20 Annual Report of Travel Manitoba.

10-2(c) Travel Manitoba

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	Estimate 2019/20 FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Grant Assistance	12,089		12,089	-	
Total Sub-Appropriation	12,089		12,089	-	

TEAM MANITOBA

OBJECTIVES

The Team Manitoba program provides grant funding through a single window delivery model to not-for-profit economic development partners that provide services to Manitoba companies to build business capacity in Manitoba.

KEY RESULTS ACHIEVED

In 2019/20, Manitoba continued to refocus funding under Team Manitoba to ensure alignment with the Economic Growth Action plan. A total of \$22M was provided to 11 organizations that support economic development.

Mandates and service agreements were established for existing strategic and regional partners by mid-year. In November 2019, an interim board was established for a new rural economic development organization, based in Brandon.

The Economic Development Office has been working collaboratively with the partner organizations to develop strategies for trade, investment attraction and other initiatives.

10-2(d) Team Manitoba

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Grant Assistance	22,055		26,327	(4,272)	1
Total Sub-Appropriation	22,055		26,327	(4,272)	

1. The variance reflects the establishment of mandates and service agreements mid year.

INTERACTIVE DIGITAL MEDIA TAX CREDIT

OBJECTIVES

The Interactive Digital Media Tax Credit (IDMTC) stimulates investment and job creation in Manitoba's interactive digital media industry. The IDMTC provides up to a 40% fully refundable corporate income tax credit on qualifying labour and certain marketing and distribution costs for companies that develop eligible interactive digital media products within the province.

To qualify for a 40% tax credit, a company must be a taxable Canadian corporation with a permanent establishment in Manitoba and pay 25% of its company salaries and wages to Manitoba residents. A company that pays less than 25% of its salaries and wages to Manitoba residents may qualify for a 35% tax credit if it incurs at least \$1 million in qualifying Manitoba labour expenses annually.

KEY RESULTS ACHIEVED

Since its launch in 2008, Manitoba's IDMTC has approved approximately 173 interactive digital media projects into the program and has returned over \$9.0M in tax credits to Manitoba companies.

In 2019/20, thirteen new projects received Certificates of Eligibility, signalling their entrance into the program. Over the duration of their development, these new projects are projected to generate over \$5.2M in eligible labour expenditures within the industry.

A total of 23 projects received tax certificates in 2019/20, benefiting 10 companies.

10-2(e) Interactive Digital Media Tax Credit

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	Estimate 2019/20 FTE	Variance Over (under) \$(000's)	Expl. No.
Other Expenditures	1,594		1,700	(106)
Total Sub-Appropriation	1,594		1,700	(106)

INTERNATIONAL RELATIONS

International Relations is a branch within the Department of Intergovernmental Affairs. It provides strategic policy advice and support for the international activities of the Premier, the Minister of Economic Development and Training and other representatives of the Government of Manitoba. The branch also helps coordinate the government's international relations and supports access of Manitoba firms to international development work.

OBJECTIVES

International Relations continued to focus on three main objectives in 2019/20:

1. Providing support and advice to the Premier and Ministers regarding international activities and meetings with international delegations and diplomatic representatives, as part of a coordinated approach to Manitoba's interests and relationships abroad.
2. Providing strategic and operational advice to support the international activities of government departments, including the coordination of international advocacy and advice on international agreements and negotiations.
3. Building strategic relationships with international government officials, Canadian High Commissions, Embassies and other diplomatic posts abroad and those involved with international activities within Manitoba and Canada, to enable Manitoba to effectively identify and pursue its international interests.

KEY RESULTS ACHIEVED

Supported US advocacy with Governors and Members of Congress, diplomatic representatives and senior representatives from the US Administration and the Canadian Government. This included advice and support on a number of key policy areas, such as the preservation of US market access for Manitoba sectors, Canada-US work on border issues and regulatory cooperation, trans-boundary water issues and continuing efforts to ensure market access for Canadian energy resources.

Developed and maintained relationships with officials from the US and abroad, both on a bilateral basis with national and subnational partners and through organizations such as the National Governors' Association, the Western Governors' Association, the Midwestern Governors' Association, the Midwestern Legislative Conference, the International Legislators' Forum and the North American Strategy for Competitiveness (NASCO). This included support for the Premier, Ministers and MLAs in their advocacy efforts through attendance at international events, participation in the above-mentioned organizations and meetings with diplomatic representatives.

Continued to support Manitoba's engagement on international development projects, notably by supporting Manitoba companies' access to international development work by participating in the World Bank's Private Sector Liaison Officer Network and acting as the point of contact between the Manitoba Government, Manitoba businesses and Multilateral Development Banks. The International Relations branch organized and hosted multiple events raising the profile of Manitoba businesses and international development funding with the Federal Government, the World Bank and the Asian Development Bank.

Worked to improve Manitoba companies' access to international markets by representing Manitoba at free trade negotiations, including at the Canada United States Mexico Agreement (CUSMA) negotiations. Pushed for the earliest possible implementation and ratification of the CUSMA after the completion of all negotiations.

Defended Manitoba industry and programs in international trade disputes related to lumber.

Worked with other Canadian governments to reduce or eliminate barriers to trade and labour mobility and negotiate enhancement to the Canadian Free Trade Agreement (CFTA). Coordinated efforts across the Manitoba government to narrow or eliminate barriers to trade and labour mobility wherever possible, including the elimination of six and narrowing of one of Manitoba's exceptions under the CFTA and the removal of two of Manitoba's labour mobility exceptions.

Continued work on implementation of the New West Partnership Trade Agreement, providing Manitoba businesses with opportunities in other western provinces.

10-2(f) International Relations

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Salaries and Employee Benefits	827	11.00	1,183	(356)	1
Other Expenditures	153		381	(228)	2
Total Sub-Appropriation	980	11.00	1,564	(584)	

1. The under expenditure are due to vacant positions and voluntary reduced work week savings.
2. The variance is due to the rationalization of operating expenses.

INDUSTRIAL TECHNOLOGY CENTRE

The Industrial Technology Centre (ITC) is a special operating agency of the Department of Economic Development and Training of which the department provides financial assistance. ITC tables its own annual report separately with the Manitoba Legislature.

10-2(g) Industrial Technology Centre

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	Estimate 2019/20 FTE \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Grant Assistance	150	150	-	
Total Sub-Appropriation	150	150	-	

ADVANCED EDUCATION AND SKILLS

Advanced Education and Skills leads Manitoba's Skills, Talent and Knowledge Strategy. Provides funding to universities, colleges and other post-secondary educational institutions. Provides financial assistance to post-secondary students. Promotes and funds apprenticeship and trades certification, literacy and lifelong learning programs. Provides employment and training programs and services, working with individuals, educational institutions, employers and communities to transition Manitobans to employment.

DIVISION ADMINISTRATION

OBJECTIVES

The Advanced Education and Skills Division ensures that Manitoba has a diverse, skilled, adaptable and productive workforce that is responsive to social, economic and labour market needs. The division supports Manitoba's post-secondary institutions in the delivery of quality, comprehensive and community-responsive education and training programs that meet learners' and labour market needs; and connects Manitobans to independence and employment through linkages with labour market programming aligned with employers' needs.

KEY RESULTS ACHIEVED

Oversaw a comprehensive range of post-secondary education, training and employment programs and services, apprenticeship, student aid, bursaries and scholarships, adult education and literacy and career development programs to help youth and adults gain training and jobs.

Provided strategic direction for the post-secondary education sector through institutional mandate letters issued in December 2019 that outlined shared goals for student success, linkages to industry and enhanced university and college accountability.

Invested millions of dollars to develop students and research at universities and colleges. Highlights include the University of Manitoba's James W. Burns Leadership Institute in the Asper School of Business, the new Food Processing Centre for Animal Proteins at Assiniboine Community College, the Prairie Research Kitchen at Red River College's Paterson GlobalFoods Institute and the Manitoba Institute of Trades and Technology's new Cyber Security Technical Centre of Excellence Project.

Maintained fiscal responsibility of public funds, ensuring operational and accountability measures provided value for money; were lean; outcome-oriented; client-centred; accessible; sustainable; integrated and adhered to priorities, legislation and agreements, including the Canada-Manitoba Labour Market Development Agreement and the Canada-Manitoba Workforce Development Agreement.

Received feedback and viewpoints from 540 stakeholders from the 2019 Manitoba Skills Survey and online townhall towards the development of Manitoba's Skills, Talent and Knowledge Strategy, as part of Manitoba's Economic Growth Action Plan.

Implemented legislation, regulations and policies related to major Acts, including The Apprenticeship and Certification Act, The Adult Learning Centres Act, The International Education Act and The Advanced Education Administration Act. and Modernized The Private Vocational Institutions Act.

Developed and maintained effective federal, provincial, community and business partnerships to align education and workforce priorities. This includes the Forum of Labour Market Ministers, the Council of Ministers of Education Canada and apprenticeship and student financial assistance forums.

10-3(a) Division Administration

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Salaries and Employee Benefits	800	13.00	1,145	(345)	1
Other Expenditures	145		244	(99)	2
Total Sub-Appropriation	945	13.00	1,389	(444)	

- 1. The under expenditure reflects vacant positions and voluntary reduced work week savings.*
- 2. The variance is due to rationalization of operating expenses.*

POST-SECONDARY EDUCATION AND LABOUR MARKET OUTCOMES

OBJECTIVES

Post-Secondary Education and Labour Market Outcomes supports a quality, coordinated and sustainable post-secondary system that responds to the needs of students, communities and the labour market, based on data, information and intelligence to monitor, evaluate and report the performance and effectiveness of programs and initiatives.

KEY RESULTS ACHIEVED

Maintained regular stakeholder engagement with post-secondary institutional leaders across the system.

Coordinated consultations with stakeholders in the development of the forthcoming Skills, Talent and Knowledge Strategy, including the first online townhall meeting and online survey in Fall 2019.

Advised and assisted universities and colleges in planning for the development and delivery of academic programs, services and facilities.

Completed the first phase of the Student-Level Data Initiative in partnership with post-secondary stakeholders to enhance data collection from universities and colleges.

Reported to Canada the plans and results of the Canada-Manitoba Labour Market Development Agreement and the Canada-Manitoba Workforce Development Agreement.

Supported the production of the annual Manitoba Occupational Forecast Report, which provides a seven-year outlook of employment forecasts by occupation in the province.

Co-chaired the Forum of Labour Market Ministers Innovative and Best Practices Working Group for three years, providing secretariat support until March 2020 and developing an online inter-jurisdiction repository of best and promising practices to promote and inform labour market policy and programming innovation among federal, provincial and territorial governments.

Participated in the Manitoba Collaborative Indigenous Education Blueprint that commits to making excellence in Indigenous education a priority in the province.

Collaborated with Immigration Manitoba and Manitoba Council for International Education to develop strategies to jointly promote Manitoba as a destination of choice for international students.

Represented the Province of Manitoba on the Board of Directors of the national Labour Market Information Council, a non-profit organization established by the Forum of Labour Market Ministers to improve the timeliness, reliability and accessibility of labour market information.

10-3(b) Post-Secondary Education and Labour Market Outcomes

Expenditure by Sub-Appropriation	Actual		Estimate		Variance Over (under)	Expl. No.
	2019/20 \$(000's)	FTE	2019/20 \$(000's)	\$(000's)		
Salaries and Employee Benefits	1,319	21.00	1,666	(347)	1	
Other Expenditures	172		483	(311)	2	
Total Sub-Appropriation	1,491	21.00	2,149	(658)		

1. The under expenditure reflects vacant positions and voluntary reduced work week savings.

2. The variance is due to rationalization of operating expenses.

SUPPORT FOR UNIVERSITIES AND COLLEGES

OBJECTIVES

Support for universities and colleges ensures sustainability, fiscal responsibility, accountability and governance of Manitoba's universities and colleges in relation to public funding, relevant acts and regulations.

KEY RESULTS ACHIEVED

Maintained regular stakeholder engagement with post-secondary institutional leaders across the system in support of priorities outlined in mandate letters issued to all post-secondary institutions that receive provincial operating funding, including alignment to the labour market, experiential learning opportunities, student success and fiscal accountability.

Operating Grants and Strategic Initiatives

Provided system-wide coordination and collaboration between universities and colleges to reduce program duplication and enhance student outcomes.

Ensured that tuition remained reasonable for students to access high quality programs. Manitoba's tuition rates were on average the lowest in western Canada and third lowest in Canada overall.

Provided operating funding to post-secondary institutions, including the University of Manitoba, University of Winnipeg, Brandon University, University College of the North, Assiniboine Community College, Red River College and Université de Saint-Boniface including École technique et Professionnelle.

Provided operating funding to Canadian Mennonite University, Providence University College, William and Catherine Booth University College and Steinbach Bible College.

Supported programs that align to labour market needs, such as Red River College's Prairie Research Kitchen, University of Manitoba's International Educated Engineers Qualification program and the James W. Burns Leadership Institute that has student participation from across the province.

Access Programs

Provided access to post-secondary education programs that promote Indigenous achievement and wrap-around supports to help students with economic, academic, geographic, language and cultural barriers reach their career goals. Programs were delivered by University of Manitoba, University of Winnipeg, University College of the North and Red River College.

Consulted with post-secondary institutions, ACCESS students, Indigenous communities, K-12 schools and school divisions to renew the ACCESS program to enhance equity, accessibility and student outcomes.

Advanced Education and Training Assistance

Provided grants for Interprovincial Training Agreements to enable Manitoba students to study outside of the province in professions where labour market demand has been identified and training is not available in Manitoba. This included veterinary medicine, optometry, nuclear medicine, prosthetics and orthotics, cardiovascular perfusion and clinical genetics programs.

10-3(c) Support for Universities and Colleges

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Operating Grants and Strategic Initiatives	668,396		670,014	(1,618)	
Access Programs	10,298		10,298	-	
Advanced Education and Training Assistance	6,538		6,586	(48)	
Total Sub-Appropriation	685,232		686,898	(1,666)	

REGISTRATION ACCOUNTABILITY AND STUDENT FINANCIAL SUPPORT

OBJECTIVES

Registration, Accountability and Student Financial Support increases access to post-secondary education for Manitobans by providing supplemental financial assistance to students whose finances limit their choices and participation. This includes responsibility for student loan awards and repayments, scholarships and bursaries and designating and monitoring private vocational institutions for eligible student financial assistance and receiving international students.

KEY RESULTS ACHIEVED

Disbursed approximately \$190M in the 2019/20 program year -on behalf of the Manitoba and Canada Student Loans Programs- to 15,716 Manitobans in provincial and federal student loans, grants and bursaries.

Processed 19,185 full-time applications in the program year (August to July) for student loans, grants and bursaries and 666 part-time applications for Canada Student Loans. Approximately 94 per cent of full-time applications were submitted online.

Provided information and assistance to 31,655 students by phone, 14,211 in-person and 17,155 online or by email. Online service increased by 12 per cent over the previous year.

Reviewed 231 student appeals.

Modernized The Private Vocational Institutions Act to emphasize transparency, consumer choice and economic development while reducing red tape and unnecessary oversight. The new Act was passed in June 2019 and proclamation is anticipated in Spring 2021.

Monitored and maintained The Training Completion Fund that provides basic consumer protection to both students and registered institutions. The Fund is financed through student contributions that are remitted to the government by the private vocational institutions and helps to either finance the completion of a student's training at another institution or refund a portion of their tuition in the event of an unexpected school closure. No claims were made against the Fund valued at over \$4M in 2019.

Approved three new private vocational institutions and eight new programs, for a total of 43 institutions and 228 programs for 3,080 students in 2019.

Designated 93 institutions in Manitoba, Canada and worldwide, as eligible to enrol students in training with Manitoba student financial support.

Designated two institutions for the purpose of enrolling international students.

Conducted 7 site visits to monitor participating institutions for compliance with regulations under The Private Vocational Institutions Act, The International Education Act, The Student Aid Act and The Canada Student Loan Act.

10-3(d) Registration Accountability and Student Financial Support

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Salaries and Employee Benefits	3,585	55.00	3,758	(173)	
Other Expenditures	947		1,146	(199)	1
Total Sub-Appropriation	4,532	55.00	4,904	(372)	

1. *The variance is due to rationalization of operating expenses.*

MANITOBA SCHOLARSHIP AND BURSARY INITIATIVE

OBJECTIVES

Two separate financial aid programs help students with non-repayable support to access and continue their post-secondary education. **The Manitoba Bursary Fund** is administered by Manitoba Student Aid and offers students an up-front bursary of up to \$2,000 for low-income students. A \$1,500 top-up is available to Indigenous students. **The Manitoba Scholarship and Bursary Initiative** is administered by participating post-secondary institutions and the Business Council of Manitoba. Government matches funds raised by these institutions on a 2:1 private to public ratio. The institutions assess, determine and award scholarships and bursaries to the student.

KEY RESULTS ACHIEVED

Manitoba Bursary Fund

Increased the budget by \$2.3M, to almost \$15.5M, to put more money quickly in the hands of students to help them finance their studies.

Provided an average of \$1,667 during the program year (August to July) in bursaries to 11,470 students, including 1,493 Indigenous students.

Manitoba Scholarship and Bursary Initiative

Disbursed \$6.765M to 14 institutions and organizations to leverage philanthropic support for scholarships and bursaries, providing over \$24M for approximately 17,500 students during the 2019/20 program year. Year-end statistics will be finalized in fall 2020.

10-3(e) Manitoba Scholarship and Bursary Initiative

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Manitoba Bursary Fund	19,876		15,469	4,407	1
Manitoba Scholarship and Bursary Initiative	6,765		6,765	-	
Total Sub-Appropriation	26,641		22,234	4,407	

1. *The variance is mainly due to increases in supports for Manitoba students who are financially disadvantaged.*

CANADA STUDENT GRANTS

OBJECTIVES

Manitoba Student Aid administers the Canada Student Loans Program and Canada Student Grants to help students receive all the funding they are entitled to in one step and streamline administration for federal and provincial programs, which includes Manitoba Student Loans and the Manitoba Bursary. The Canada Student Loan Program disburses repayable loans and non-repayable grants to help Canadian students pay for their post-secondary education. The maximum weekly amount of a Canada Student Loan is \$210 and the Canada Student Grants for all eligible full time students is \$3,000 and for part time students is \$1,750.

The Canada Student Grant for Services and Equipment for Students with Permanent Disabilities provides a maximum grant of \$20,000 to students. Manitoba manages this program on behalf of the federal government for eligible Manitoba students and as a result expenses are fully recoverable from the Government of Canada.

KEY RESULTS ACHIEVED

Assessed 15,232 students for Canada Student Loans and 13,188 for Canada Student Grants.

Disbursed approximately \$2.4M to 510 students in Canada Student Grants for Services and Equipment for Students with Permanent Disabilities in the program year. The increase of \$0.9M reflects the federal budget increase of the grant maximum to \$20,000 from \$8,000.

10-3(f) Canada Student Grants

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	Estimate 2019/20 FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Grant Assistance	2,419		1,350	1,069	1
Total Sub-Appropriation	2,419		1,350	1,069	

1. The variance is mainly due to increases in Canada student grant for services and equipment for students with permanent disabilities.

STUDENT LOAN ADMINISTRATION AND INTEREST RELIEF

OBJECTIVES

Manitoba Student Aid administers the Manitoba Student Loans program to provide effective and efficient loan administration to students, as well as debt management services and programs. The Repayment Assistance Program is available to help those who are having difficulty repaying their loans. Manitoba student loans are interest-free.

KEY RESULTS ACHIEVED

Disbursed approximately \$50M in provincial student loans to students in need of financial support to access post-secondary education.

Managed a student loan portfolio of over 40,000 students. In 2019/20 the department had expenses of approximately \$9M related to the administration of Manitoba Student Loan program.

Processed 2,048 applications (new and renewals) to the Repayment Assistance Program.

Summary of Loans, Awards, And Benefits 2019/20			
Full-Time Students	Number of Students	Total Awards (\$)	Average (\$)
Loans			
Canada Student Loans Authorized	14,943	\$78,806,465.00	\$4,870.31
Manitoba Student Loans Authorized	14,615	\$47,330,435.00	\$2,977.51
Provincial Non-Repayable Support			
Manitoba Bursary	11,470	\$20,080,756.00	\$1,666.59
Canada Student Grants for Full-time Students			
Full-time	11,973	\$33,493,747.00	\$2,533.37
Permanent disabilities	896	\$1,747,000.00	\$1,911.38
With dependents	1,962	\$4,881,956.00	\$2,241.49
Disabilities Equipment & supplies	493	\$2,325,774.00	\$4,578.30
Full-Time Students	Number of Students	Total Awards (\$)	Average (\$)
Loans			
Part time Canada Student Loans Authorized	289	\$710,891.00	\$2,235.51
Canada Student Grants for Part-time Students			
Part-time	448	\$645,666.00	\$1,441.22
With dependents	33	\$64,000.00	\$1,939.39
Permanent disabilities	107	\$92,018.00	\$859.98
Disabilities Equipment & supplies	17	\$60,081.00	\$3,534.18

*Based on program year data (August 1, 2019 to July 31, 2020)

Institutions	# of students with processed applications	# of students receiving awards	Loans (\$)			Non-Repayable Financial Assistance (\$)		Total Awards
			Federal		Provincial	Federal	Provincial	
			Canada Student Loans (Full Time)	Canada Student Loans (Part Time)	Manitoba Student Loans	Canada Student Grants	Manitoba Bursary	
University of Manitoba	6,582	5,943	\$26,034,027	\$116,749	\$16,528,069	\$16,661,707	\$8,941,034	\$68,281,586
College of St Boniface	227	201	\$809,817	\$5,739	\$530,834	\$724,882	\$330,868	\$2,402,140
Red River College	2,147	1,882	\$7,712,644	\$94,203	\$4,933,826	\$5,437,307	\$2,376,596	\$20,554,576
University of Winnipeg	2,368	2,097	\$8,035,336	\$153,489	\$4,964,652	\$6,881,171	\$3,320,783	\$23,355,431
Assiniboine Community College	548	475	\$2,395,192	\$9,721	\$1,534,440	\$1,736,331	\$720,893	\$6,396,577
Brandon University	922	823	\$3,919,004	\$27,479	\$2,534,830	\$2,678,636	\$1,322,655	\$10,482,604
University College of The North	249	225	\$1,235,233	\$6,771	\$794,366	\$1,002,650	\$463,116	\$3,502,136
Other Manitoba	2,225	1,825	\$13,050,220	\$217,748	\$6,275,630	\$3,036,996	\$467,069	\$23,047,663
Canada	2,325	2,037	\$13,475,694	\$65,813	\$7,927,045	\$4,533,504	\$2,127,044	\$28,129,100
Elsewhere	289	270	\$2,139,298	\$13,179	\$1,306,743	\$617,058	\$10,698	\$4,086,976
Total	17,799	15,716	\$78,806,465	\$710,891	\$47,330,435	\$43,310,242	\$20,080,756	\$190,238,789

*Numbers will not equal total in the first two columns, as the totals are based on distinct student counts and some students apply more than once per year at different schools.

10-3(g) Student Loan Administration and Interest Relief

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Other Expenditures	9,480		7,379	2,101	1
Total Sub-Appropriation	9,480		7,379	2,101	

1. The variance is mainly due to increased interest expenses on Manitoba Student Loans offset by a lower loan loss provision.

APPRENTICESHIP MANITOBA

OBJECTIVES

Apprenticeship Manitoba is responsible for the administration of The Apprenticeship and Certification Act, The Apprenticeship Employment Opportunities Act (Public Works Contracts) and apprenticeship programs for 55 trades. It coordinates the training and qualifications system that delivers accredited, structured, workplace-based skills and technical training to apprentices leading to journeyperson certification. It also facilitates the trades qualification process for experienced tradespeople who seek certification in their trade.

Apprenticeship Manitoba promotes trades training and certification to industry standards; coordinates the designation of new trades and occupations; develops competency standards and curricula in cooperation with Manitoba industry and other jurisdictions to establish common standards through the Red Seal Program; processes requests for the accreditation of training programs; assists under-represented groups to access apprenticeship training and counsels on trades careers and certification matters.

KEY RESULTS ACHIEVED

Worked with the Apprenticeship and Certification Board, its standing committees and Provincial Advisory Committees to modernize the apprenticeship system and update training standards.

Conducted six industry-wide consultations to gain feedback on proposed changes to apprenticeship programs from the Apprenticeship and Certification Board and Provincial Advisory Committees.

Registered 2,353 new apprentices, for a total of 9,922 active apprentices, including 1,097 through the High School Apprenticeship Program, 1,251 female apprentices and 1,014 Indigenous apprentices. Journeyperson status was achieved through apprenticeship by 1,061 individuals and 412 persons through Trades Qualification.

Continued its work to reduce red tape for clients who access the apprenticeship and certification system through its work with the Apprenticeship and Certification Board.

Removed barriers for entry into the apprenticeship system and participation in the trades, by eliminating and realigning fees.

Celebrated excellence in the apprenticeship and certification system through the annual Highest Achievement Awards and the Awards of Distinction.

Implemented several policy and program changes to address the Office of the Auditor General recommendations, including:

- Strengthening the accreditation processes;
- Enhancing the ratio adjustment approval process;
- Providing workplace mentoring resources to Manitoba employers and journeypersons;
- Implementing an exemption policy for Practical Exams; and
- Tracking active apprentices and measuring employer and apprentice satisfaction.

10-3(h) Apprenticeship Manitoba

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Salaries and Employee Benefits	3,629	51.00	3,791	(162)	
Other Expenditures	1,206		1,075	131	
Financial Assistance	14,259		17,664	(3,405)	1
Financial Assistance - Recovery	(2,237)		(2,237)	-	
Total Sub-Appropriation	16,857	51.00	20,293	(3,436)	

1. The variance is due to changes in delivery of the Apprenticeship programs and deferral and cancellations of many courses due to COVID-19 pandemic.

SKILLS AND EMPLOYMENT PARTNERSHIPS

OBJECTIVES

Skills and Employment Partnerships helps individuals develop the skills they need to participate in the labour market and partners with business and industry to develop the workforce to meet their needs. A wide range of programs and services are available for adult learners, unemployed workers and persons with a disability, employers and industry for existing workers and new labour market entrants, as well as programs for students and youth transitioning to the workforce. Skills and Employment Partnerships programs are supported by provincial resources and funding provided by the Government of Canada under the Canada-Manitoba Labour Market Development Agreement and the Canada-Manitoba Workforce Development Agreement. These agreements are intended to help create a highly skilled, adaptable and inclusive labour force and support the development of Manitoba's labour market.

KEY RESULTS ACHIEVED

Training Supports

Delivered employment and training programs to nearly 30,000 job-seekers through 13 Manitoba Jobs and Skill Development Centres located across the province and through third party service providers, including 3,879 through the Skills Development program.

Provided over 31,000 youth up to age 29 with job search and referral services, business development supports and student employment opportunities through the Manitoba Youth Job Centres, Young Entrepreneurs, STEP Services and Career Options for Students with Disabilities programs.

Partnered with post-secondary institutions, child welfare authorities and the non-profit sector, to assist over 600 current or former youth in care with mental health, mentorship, housing, financial literacy, education and training employment services.

Assisted nearly 3,900 individuals to prepare for, find and maintain a job through the Employability Assistance for People with Disabilities Program, with 1,205 served through the Supported Employment Program in partnership with third party service providers.

Partnered with industry to train 60,774 new and existing employees through the new Sector Council Program, Canada-Manitoba Job Grant, Workforce Development and Industry Expansion programs as well as Workplace Literacy, Essential Skills and Recognition of Prior Learning activities.

Established a new Economic and Labour Market Intelligence unit to monitor, research and distribute local, regional and national economic data to inform government and external stakeholder decision-making, programming, investment and strategic planning.

A critical element of the department's Economic Growth Action Plan is ensuring that Manitoba's workforce has the skills required to support industry expansion and economic growth. In May 2019, the Manitoba government announced an investment of \$24 million over four years to help sector councils in ten key economic sectors to address workforce needs of Manitoba employers. This investment will help workers acquire the skills and knowledge they need to succeed and support Manitoba businesses that compete on local, national and international levels. The modernized program includes improved accountability and enhancements to outcomes reporting, cross-sectoral partnerships and program administration. Under this program, Sector Councils provided 52,600 participants with industry-specific education, awareness and engagement programming.

Adult Learning and Literacy Grants

Year-end statistics for 2019/20 are not available until the fall of 2020. Supported 1,956 adult learners in the 2018/19 program year for Adult Literacy programming at 31 funded agencies across 51 program sites and 7,409 adult learners were registered at 42 Adult Learning Centres across 85 program sites. A total of 10,425 courses were completed with 1,138 adult learners graduating with a Manitoba high school diploma.

Industry and Labour Force Investment Fund

Helped businesses to train over 10,000 industry employees and over 32,000 individuals received information about careers and employment in ten key sectors of the economy

10-3(i) Skills and Employment Partnerships

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Salaries and Employee Benefits	17,111	354.15	18,580	(1,469)	
Other Expenditures	2,899		2,880	19	
Grant Assistance	98,336		103,859	(5,523)	1
Financial Assistance	24,635		20,266	4,369	2
Industry and Labour Force Investment Fund	2,982		2,600	382	3
Financial Assistance - Recovery	(10,257)		(10,257)	-	
Total Sub-Appropriation	135,706	354.15	137,928	(2,222)	

- 1. The under expenditure mainly reflects deferrals or delays of projects, which can partially be attributed to the COVID-19 pandemic.*
- 2. The over expenditure is due to increased funding to Youth and Adult Learning and Literacy programs.*
- 3. The over expenditure is due to increased workforce development training.*

IMMIGRATION MANITOBA

Immigration Manitoba promotes Manitoba as an immigration, education and investment destination of choice for skilled workers, international students and entrepreneurs. The division also co-ordinates and supports the integration of newcomers into Manitoba society.

IMMIGRATION SERVICES

OBJECTIVES

Immigration Manitoba develops and implements policies and programs to support both the province's economic development strategies and the labour market integration and career development success of immigrant skilled workers, entrepreneurs, international students, families and refugees.

KEY RESULTS ACHIEVED

Supported urban and rural growth with the nomination of 4,830 skilled workers, including 190 Francophone immigrants and 14 business nominees. Approximately, one third of all skilled workers were destined to communities outside of Winnipeg and five rural businesses started from business nominees, representing 16 per cent of new nominee business start-ups in 2019.

Coordinated and participated in interdepartmental planning initiatives to support inclusive services and programming for immigrants and refugees in areas such as employment and training; children, youth and families; health and housing; as well as the Refugee Employment Development Initiative.

Created integration opportunities for non-permanent residents, underserved youth/families and multi-barriered/high-risk newcomers by supporting 17 service provider organizations. The division also addressed service gaps by working collaboratively with Immigration, Refugees and Citizenship Canada (IRCC) as they entered into new five-year funding agreements with Manitoba service providers.

Strengthened newcomer labour market attachment through support for centralized registration services, career coaching, assistance in qualification recognition, job matching and other employment services.

Supported Manitoba's francophone immigration strategy directly through stakeholder engagement and collaboration with francophone community partners to promote Manitoba as a destination of choice to 2,831 French speaking skilled workers and entrepreneurs.

Advanced strategic policy decisions on immigration levels, economic immigration, francophone immigration, settlement and integration through the Forum of Ministers Responsible for Immigration federal-provincial-territorial working groups and Ministerial tables.

10-4(a) Immigration Services

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Salaries and Employee Benefits	4,726	72.00	4,655	71	
Other Expenditures	980		1,198	(218)	1
Grant Assistance	5,977		5,977	-	
Total Sub-Appropriation	11,683	72.00	11,830	(147)	

1. The variance is due to rationalization of operating expenses.

OFFICE OF THE FAIRNESS COMMISSIONER

OBJECTIVES

The Office of the Manitoba Fairness Commissioner (OMFC) administers The Fair Registration Practices in Regulated Professions Act (the Act) to ensure registration practices of Manitoba's regulated professions are transparent, objective, impartial and fair. The OMFC works with 30 Manitoba regulated professions to ensure their compliance with the requirements of the Act. Fair registration practices which recognize the qualifications of internationally educated professionals help skilled immigrants integrate into the Manitoba professional workforce in a timely manner. The OMFC works to ensure Manitoba has an informed, fair and coherent system for the assessment and recognition of qualifications of internationally educated professionals.

KEY RESULTS ACHIEVED

Continued improvements in registration practice among Manitoba professions. Several professions now offer better information, more transparent assessments, less onerous documentation requirements and in some cases, greater registration opportunities.

Worked with departmental staff to implement a new data base, which streamlines the process for the annual collection of applicant data received from the 30 regulated professions under the act.

Worked with regulators to assist them in sharing information, build skills, knowledge and improve their assessment of international qualifications.

Participated in consortium meetings with Fairness Commissioners in Ontario, Québec and Nova Scotia to support positive changes in international qualifications recognition.

Made presentations on the state of progress in international qualification recognition in Manitoba to several groups both in Manitoba and at a national level.

Developed Understanding Fairness in Regulated Professions: a resource for internationally educated professionals to help applicants understand what regulated professions in Manitoba should be doing to treat applicants fairly and what applicants can do if they feel they have been treated unfairly. The resource can be found on our website at <http://www.manitobafairnesscommissioner.ca/for-internationally-educated-professionals/understanding-fairness/>.

Distributed new position statements to provide concise, concrete analysis and explanation of important fairness issues and guidance for best practice on language proficiency tests, documentation requirements, third party responsibility and criminal records checks.

Worked with various stakeholders to ensure improved information for internationally educated professionals is consistent with the requirements under the Act.

Continued to provide advice on issues related to the recognition of qualifications for internationally educated professionals to regulators, government departments and agencies, post-secondary institutions and national organizations.

10-4(b) Office of the Fairness Commissioner

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Salaries and Employee Benefits	285	3.00	273	12	
Other Expenditures	38		44	(6)	
Total Sub-Appropriation	323	3.00	317	6	

COSTS RELATED TO CAPITAL ASSETS

Commencing in 1999/2000, it is the policy of the Province of Manitoba to record in the accounts of the Province, the tangible capital assets owned and used by the Province along with appropriate amortization costs. The Provincial Comptroller establishes standard asset classes along with capitalization thresholds and corresponding amortization rates.

Consistent with this policy, the department records:

- the amortization of departmental and government assets; and
- the interest related to the assets.

10-5(a) General Assets

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	Estimate 2019/20 FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Amortization Expense	1,404		1,457	(53)	
Interest Expense	462		603	(141)	
Total Sub-Appropriation	1,866		2,060	(194)	

10-5(b) Capital Funding

Expenditure by Sub-Appropriation	Actual 2019/20 \$(000's)	Estimate 2019/20 FTE	Estimate 2019/20 \$(000's)	Variance Over (under) \$(000's)	Expl. No.
Universities	9,754		9,754	-	
Colleges	1,817		1,817	-	

**PART A – OPERATING EXPENDITURES
ECONOMIC DEVELOPMENT AND TRAINING
Reconciliation Statement
\$(000s)**

EXPENDITURE DETAILS	
2019/2020 MAIN ESTIMATES	\$959,612
ALLOCATION OF FUNDS FROM:	
- Enabling Appropriations	6,373
- Internal Service Adjustments	-
2019/2020 ESTIMATE	\$965,985

Economic Development and Training

Expenditure Summary (\$000)

For Fiscal Year Ended March 31, 2020

(with comparative figures for the previous year)

2019/20 \$(000's)	Appropriation	Actual 2019/20 \$(000's)	Actual 2018/19 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.
	10-1 Administration and Finance				
42	(a) Minister's Salary	42	42	-	
	(b) Executive Support				
683	(1) Salaries and Employee Benefits	814	647	167	
73	(2) Other Expenditures	76	69	7	
	(c) Finance and Corporate Services				
2,178	(1) Salaries and Employee Benefits	2,041	2,189	(148)	
640	(2) Other Expenditures	395	323	72	
3,616	Total 10-1	3,368	3,270	98	
	10-2 Industry Growth and Innovation				
	(a) Economic Development and Growth				
5,547	(1) Salaries and Employee Benefits	4,444	5,568	(1,124)	1
6,898	(2) Other Expenditures	3,436	3,343	93	
(4,356)	(3) Other Expenditures - Recovery	(2,553)	(2,729)	176	
2,148	(b) Innovation Growth Program	102	-	102	2
12,089	(c) Travel Manitoba	12,089	12,069	20	
26,327	(d) Team Manitoba	22,055	41,228	(19,173)	3
1,700	(e) Interactive Digital Media Tax Credit	1,594	927	667	4
	(f) International Relations			-	
1,183	(1) Salaries and Employee Benefits	827	792	35	
381	(2) Other Expenditures	153	103	50	
150	(g) Industrial Technology Centre	150	337	(187)	5
52,067	Total 10-2	42,297	61,638	(19,341)	

2019/20 \$(000's)	Appropriation	Actual 2019/20 \$(000's)	Actual 2018/19 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.
	10-3 Post-Secondary Education and Workforce Development				
	(a) Division Administration				
1,145	(1) Salaries and Employee Benefits	800	768	32	
244	(2) Other Expenditures	145	167	(22)	
	(b) Post-Secondary Education and Labour Market Outcomes				
1,666	(1) Salaries and Employee Benefits	1,319	1,136	183	
483	(2) Other Expenditures	172	165	7	
	(c) Support for Universities and Colleges				
670,014	(1) Operating Grants and Strategic Initiatives	668,396	673,273	(4,877)	6
10,298	(2) Access Programs	10,298	10,298	-	
6,586	(3) Advanced Education and Training Assistance	6,538	6,468	70	
	(d) Registration, Accountability and Student Financial Support				
3,758	(1) Salaries and Employee Benefits	3,585	3,467	118	
1,146	(2) Other Expenditures	947	1,034	(87)	
	(e) Manitoba Scholarship and Bursary Initiative				
15,469	(1) Manitoba Bursary Fund	19,876	19,793	83	
6,765	(2) Manitoba Scholarship and Bursary Initiative	6,765	6,750	15	
1,350	(f) Canada Student Grants	2,419	1,489	930	7
7,379	(g) Student Loan Administration and Interest Relief	9,480	18,304	(8,824)	8
	(h) Apprenticeship Manitoba				
3,791	(1) Salaries and Employee Benefits	3,629	4,165	(536)	
1,075	(2) Other Expenditures	1,206	996	210	
17,664	(3) Financial Assistance	14,259	15,074	(815)	
(2,237)	(4) Financial Assistance - Recovery	(2,237)	(2,237)	-	
	(i) Skills and Employment Partnerships				
18,580	(1) Salaries and Employee Benefits	17,111	16,903	208	
2,880	(2) Other Expenditures	2,899	2,781	118	
103,859	(3) Grant Assistance	98,336	96,907	1,429	
20,266	(4) Financial Assistance	24,635	20,022	4,613	9
2,600	(5) Industry and Labour Force Investment Fund	2,982	2,637	345	
(10,257)	(6) Financial Assistance - Recovery	(10,257)	(10,257)	-	
884,524	Total 10-3	883,303	890,103	(6,800)	

2019/20 \$(000's)	Appropriation	Actual 2019/20 \$(000's)	Actual 2018/19 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.
	10-4				
	Immigration Manitoba				
	(a) Immigration Services				
4,655	(1) Salaries and Employee Benefits	4,726	4,293	433	
1,198	(2) Other Expenditures	980	1,105	(125)	
5,977	(3) Grant Assistance	5,977	6,045	(68)	
	(b) Office of the Fairness Commissioner				
273	(1) Salaries and Employee Benefits	285	271	14	
44	(2) Other Expenditures	38	47	(9)	
12,147	Total 10-4	12,006	11,761	245	
	10-5				
	Costs Related to Capital Assets				
	(a) General Assets				
1,457	(1) Amortization Expense	1,404	3,378	(1,974)	10
603	(2) Interest Expense	462	602	(140)	10
	(b) Capital Funding				
9,754	(1) Universities	9,754	9,754	-	
1,817	(2) Colleges	1,817	1,817	-	
13,631	Total 10-5	13,437	15,551	(2,114)	
965,985	Total Economic Development and Training	954,411	982,323	(27,912)	

Explanations:

1. The variance is due to vacant positions.
2. The variance reflects the launch of the new program mid-year.
3. The variance is primarily due to one time payment of \$20M to the Manitoba Chamber of Commerce in 2018/19 to establish the Mining Economic Development program.
4. The variance is due to the timing of claims.
5. The variance is due to a decrease in grant assistance.
6. The variance is primarily due to a 1% reduction in grant assistance to the Post Secondary Institutions.
7. The variance is mainly due to increased Canada Student Grant amount from \$8,000 to \$20,000 per year effective August 1, 2019.
8. The variance is primarily due to the a decrease in Manitoba Student Aid's Loan portfolio loan loss provision requirement as well as the phasing out of the Tuition Fee Income Tax Rebate.
9. The variance is mainly due to increased funding in 2019/20 to support additional training support for programs offered under the Canada-Manitoba Workforce Development Agreement and the Canada-Manitoba Labour Market Development Agreement.
10. The variance is mainly due to the loss on the disposition of an asset in 2018/19 relating to the Student Financial Assistance Information System project.

Economic Development and Training

Revenue Summary (\$000)

For Fiscal Year Ended March 31, 2019

(with comparative figures for the previous year)

Actual 2018/19 \$(000's)	Actual 2019/20 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.	Source	Actual 2019/20 \$(000's)	Estimated 2019/20 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.
Government of Canada								
55,820	57,758	1,938		Canada-Manitoba Labour Market Development Agreement	57,758	56,454	1,304	
23,647	27,593	3,946	1	Canada-Manitoba Workforce Development Agreement	27,593	27,535	58	
2,000	2,000	-		Canada-Manitoba Minority Language Education Agreement	2,000	2,000	-	
3,000	5,000	2,000	2	Canada-Manitoba Resettlement Assistance Program	5,000	-	5,000	1
1,233	2,281	1,048	3	Canada Student Loan Act Service Fee	2,281	1,223	1,058	2
1,489	1,424	(65)		Canada Study Grants	1,424	1,350	74	
87,189	96,056	8,867		Subtotal	96,056	88,562	7,494	
Other Revenue								
3,682	3,137	(545)	4	Fees	3,137	4,010	(873)	3
5,401	5,791	390		Sundry	5,791	6,919	(1,128)	4
9,083	8,928	(155)		Subtotal	8,928	10,929	(2,001)	
96,272	104,984	8,712		Total Revenue	104,984	99,491	5,493	

Explanations:

Comparison to Previous Year

1. The variance is primarily due to increased funding provided from the federal government under the Workforce Development Agreement.
2. The variance is primarily due to the one time federal funding in 2019/20 fiscal year associated with the provision of interim housing to asylum claimants as per the Agreement between Government of Manitoba and Government of Canada.
3. The variance is primarily due to increased revenue from the Government of Canada for Canada Student Grant for Services and Equipment for Students with Permanent Disabilities.
4. The variance is primarily due to lower Manitoba Provincial Nominee Program application fees received in 2019/20 as a result of COVID-19 pandemic and the elimination of some fees under The Apprenticeship and Certification Fees Regulation to reduce red tape for clients and streamline service delivery effective in June 2019.

Comparison to Estimate

1. The variance is due to the one time Federal funding associated with the provision of interim housing to asylum claimants as per the Agreement between Government of Manitoba and Government of Canada.

2. *The variance is due to increase revenue from the Government of Canada under the Workforce Development Agreement for Canada Student Grants for Services and Equipment for Students with Permanent Disabilities.*
3. *The variance is due to a decrease in Manitoba Provincial Nominee Program (MPNP) application fees.*
4. *The variance is due to a decrease in the recovery for immigrant settlement and integration services resulting from lower operating costs within Immigration Manitoba.*

Economic Development and Training

Five-Year Expenditure and Staffing Summary by Appropriation

For Fiscal Year Ended March 31, 2020

Appropriation	Actual/Adjusted Expenditures									
	2015-2016		2016-2017		2017-2018		2018-2019		2019-2020	
	FTE	\$(000's)	FTE	\$(000's)	FTE	\$(000's)	FTE	\$(000's)	FTE	\$(000's)
Administration and Finance	43.00	3,969	40.00	3,841	37.00	3,296	37.00	3,270	35.50	3,368
Economic Development and Trade	78.00	58,300	77.00	57,802	74.00	48,455	73.00	61,638	70.00	42,297
Post-Secondary Education and Workforce Development	508.95	850,549	511.95	864,269	498.95	884,782	494.15	890,103	494.15	883,303
Immigration Manitoba	76.00	9,304	76.00	8,951	76.00	9,185	74.00	11,761	75.00	12,006
Costs Related to Capital Assets	0.00	20,418	0.00	13,452	0.00	13,740	0.00	15,551	0.00	13,437
Total	705.95	942,540	704.95	948,315	685.95	959,458	678.15	982,323	674.65	954,411

* Adjusted figures reflect historical data on a comparable basis in those appropriations affected by reorganizations during the five years.

ECONOMIC DEVELOPMENT AND TRAINING

PERFORMANCE MEASURES

The following section provides information on key performance measures for the department for the 2019/20 reporting year. All Government of Manitoba departments include performance measures in their Annual Reports to complement the financial results and provide Manitobans with meaningful and useful information about government activities and their impact on the province and its citizens.

For more information on performance reporting and the Manitoba government, visit <http://www.gov.mb.ca/finance/publications/performance.html>

Your comments on performance measures are valuable to us. You can send comments or questions to mbperformance@gov.mb.ca

Business Development Indicators

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
<p><i>Venture capital available to Manitoba companies.</i></p> <p>Small Business Venture Capital Tax Credit – provides a mechanism to improve the access to equity capital for small businesses within Manitoba. Individual and corporate investors supplying cash equity to small businesses are entitled to apply a 45% Provincial tax credit against their Manitoba taxes payable.</p>	<p>Access to venture capital in Manitoba is directly related to the province's ability to attract, maintain and build business in Manitoba.</p> <p>The availability of venture capital impacts job creation, growth and the ability to attract professional and knowledge based workers to Manitoba.</p> <p>Supply of venture capital is linked to improved performance of small and medium-sized businesses.</p>	<p>In 2015, 24 new companies were approved under the tax credit program and a total of \$10.4 million in equity was raised from 135 eligible investors.</p>	<p>In 2019, 22 new companies were approved under the tax credit program and a total of \$11.0 million in equity was raised from 153 eligible investors.</p> <p>From 2008/9 through 2019/20, 172 applications have been approved and raised \$104.7 million in cash equity under the tax credit program.</p>	<p>Since the tax credit rate increased mid-2014, interest in the program has increased.</p> <p>Since the size and type of companies eligible for the tax credit were broadened in 2015 and the minimum eligible investment was reduced in 2018, the number of companies accessing the tax credit has increased.</p>	<p>Private venture capital financing, which makes up a significant segment of this market, is limited to publicly available information.</p> <p>The tax credit program was established in 2008.</p>

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
<p>Interactive Digital Media Tax Credit (IDMTC), supports labour and certain marketing and distribution costs associated with developing eligible interactive digital media projects in Manitoba.</p>	<p>Jobs in Manitoba's interactive digital media industry are considered high quality positions that attract youth.</p>	<p>In 2008/09, \$0.1M in tax credits were issued for 5 projects.</p>	<p>In 2019/20, close to \$0.6 M in tax credits were issued for 23 projects.</p> <p>Also, in 2019/20 thirteen new projects were approved into the program. These new projects are projected to result in over \$5.2 million in eligible labour expenditures within the province.</p>	<p>Steady growth in the number of projects and the value of tax credits since the program's inception has leveled off over the past two years.</p> <p>However, in 2019/20 there was a significant jump in the value of the projected eligible labour activity approved into the program due to the recent introduction of a large digital media company to the province.</p>	<p>Enhancements were made in Budgets 2016 and 2017 to attract larger digital media companies to Manitoba.</p> <p>In late 2018 a large digital media company began operating in the province. In 2019/20 this company reported a Manitoba workforce of 35 full-time employees.</p>

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
<p>Community Enterprise Development Tax Credit - provides a mechanism to improve the access to equity capital for community based businesses within Manitoba. Individual and corporate investors supplying cash equity to small businesses are entitled to apply a 45% Provincial tax credit against their Manitoba taxes payable.</p> <p><i>Support for small and medium-sized Manitoba business and entrepreneurs.</i></p>	<p>Small and medium-sized enterprises provide over 90% of private employment in Canada.</p>	<p>In 2014, one project was approved under the CED tax credit worth \$0.1 million in private investments.</p> <p>In 2015, two projects were approved to help raise \$0.1 million</p>	<p>During 2019, two organizations raised in aggregate \$0.5 million from 70 Manitoba investors.</p> <p>From 2004/05 through 2019/20, 34 applications have been approved and raised \$7.3 million in cash equity from 1,197 Manitoba Investors under the tax credit program.</p>	<p>Interest in the program has increased since the program was transferred to Economic Development and Training in 2016.</p>	<p>In Budget 2018, regulations were amended to clarify that Cooperatives can access the program.</p>

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
<p>Employee Share Purchase Tax Credit - provides a mechanism to support employee's to own a portion of their Manitoba employer.</p> <p>Individual investors are entitled to apply a 45% Provincial tax credit against their Manitoba taxes payable.</p> <p>Support for small and medium-sized Manitoba business and entrepreneurs.</p>	<p>Small and medium-sized enterprises provide over 90% of private employment in Canada.</p>	<p>In 2015, two projects were approved to help raise \$0.5 million</p>	<p>During 2019, 11 organizations raised in aggregate \$3.5 million from 57 investors/employees.</p> <p>From 2015/16 through 2019/20, 31 applications have been approved and raised \$10.1 million in cash equity</p>	<p>Interest in the program has been increasing since 2015.</p>	<p>In January 2019, responsibility for administration of this program was transferred from Finance to Economic Development and Training.</p>

Adult Learning Indicators

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>																								
Access to post-secondary education and training by measuring enrolments in universities and colleges.	Post-secondary education is strongly connected to economic and social benefits for individuals and society. Participation in university and college is a measure of access to learning opportunities.	<p>1999/00 University enrolment¹</p> <table border="0"> <tr> <td>Full-time</td> <td>22,410</td> </tr> <tr> <td>Part-time</td> <td><u>8,255</u></td> </tr> <tr> <td>Total</td> <td>30,665</td> </tr> </table> <p>1999/00 College enrolment²</p> <table border="0"> <tr> <td>Full-time</td> <td>10,452</td> </tr> <tr> <td>Part-time</td> <td><u>597</u></td> </tr> <tr> <td>Total</td> <td>11,049</td> </tr> </table>	Full-time	22,410	Part-time	<u>8,255</u>	Total	30,665	Full-time	10,452	Part-time	<u>597</u>	Total	11,049	<p>2018/19 University enrolment³</p> <table border="0"> <tr> <td>Full-time</td> <td>36,370</td> </tr> <tr> <td>Part-time</td> <td><u>7,843</u></td> </tr> <tr> <td>Total</td> <td>44,213</td> </tr> </table> <p>2018/19 College enrolment⁴</p> <table border="0"> <tr> <td>Full-time</td> <td>15,571</td> </tr> <tr> <td>Part-time</td> <td><u>3,538</u></td> </tr> <tr> <td>Total</td> <td>19,109</td> </tr> </table> <p>2019/20 statistics not available until Fall 2020.</p>	Full-time	36,370	Part-time	<u>7,843</u>	Total	44,213	Full-time	15,571	Part-time	<u>3,538</u>	Total	19,109	<p>Enrolment remained fairly stable, with a slight increase of 118 students between 2017/18 and 2018/19. Between 1999/00 and 2018/19 total university enrolment increased by 44.2%.</p> <p>Enrolment increased 7.2% (1,284 students) between 2017/18 and 2018/19,</p> <p>Between 1999/00 and 2018/19, enrolment at colleges increased by 72.9%.</p>	<p>Many factors impact enrolment trends: demographics, labour market conditions, retention and attrition and participation rates of age cohorts and of under-represented groups.</p> <p>The increase in college enrolment in 2018/19 was mostly due to northern workforce and community-responsive course offerings focused on developing workplace skills.</p>
Full-time	22,410																												
Part-time	<u>8,255</u>																												
Total	30,665																												
Full-time	10,452																												
Part-time	<u>597</u>																												
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Total	44,213																												
Full-time	15,571																												
Part-time	<u>3,538</u>																												
Total	19,109																												

1 Includes undergraduate and graduate students in regular session only (September to April).

2 Includes regular programs and apprenticeship. Does not include continuing education, distance education and contract training.

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
Student success in education and training by measuring graduations/ credentials received from universities and colleges.	To fully realize the benefits of education and training, it is important that individuals successfully complete their programs.	<p>1999 University Graduates³</p> <p>Bachelor Degree 4,460</p> <p>Master's Degree 578</p> <p>Doctoral Degree 67</p> <p>Medicine & Dentistry 121</p> <p>Certificate/Diploma 215</p> <p>Total 5,441</p> <p>1999/2000 College Graduates</p> <p>Diploma 1,325</p> <p>Certificate <u>1,510</u></p> <p>Total 2,835</p>	<p>2018 University Graduates⁵</p> <p>Bachelor Degree 5,967</p> <p>Master's Degree 946</p> <p>Doctoral Degree 138</p> <p>Medicine & Dentistry 261</p> <p>Certificate/Diploma 500</p> <p>Total 7,812</p> <p>2018 College Graduates⁵</p> <p>Diploma 2,046</p> <p>Certificate 2,687</p> <p>Degree <u>138</u></p> <p>Total 4,871</p> <p>2019/20 statistics not available until Fall 2020.</p>	<p>From 1999 to 2018, the total number of university credentials granted increased by 43.6%.</p> <p>From 1999 to 2018, the number of college graduates (diploma certificate and degree) increased by 71.8%.</p>	

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
Affordable education by measuring the cost of post-secondary education to students, uptake of government student loans and bursaries and the debt load of students accessing financial assistance.	The cost of post-secondary education to students is a key indicator of affordability of post-secondary education.	1999/00 university undergraduate tuition (weighted average) for Arts and Sciences was \$3,192. 1999/00 college tuition (un-weighted average) was \$1,435.	2019/20 university undergraduate tuition (weighted average) for Arts and Sciences was \$4,049. 2019/20 college tuition (un-weighted average) was \$3,075.	Tuition increases for 2019/20 were up to 3.5% from 2018/19. College tuition increases for 2019/20 were limited to \$250 per program.	Manitoba's university tuition is the third lowest in the country, after Québec and Newfoundland. Manitoba's college tuition is the third lowest in Canada after Newfoundland and Ontario (excluding Québec).
	Providing financial assistance to students increases access to post-secondary education and increases the chance of successful completion.	1999/00: Number of recipients of major student loans and bursaries: - Canada Student Loans: 10,328 - Manitoba Student Loans: 10,112 - Manitoba Bursary: (for 2000/01) 1,961 - Canada Millennium Scholarship Bursary: 3,516	2019/20: Number of recipients of major student loans and bursaries: - Canada Student Loans: 14,943 - Manitoba Student Loans: 14,615 - Upfront Manitoba Bursary: 11,470	There was an increase in the number of Canada Student Loan borrowers (13,537 in 2018/19), Manitoba Student Loan borrowers (13,424 in 2018/19) and Manitoba Bursary recipients (9,917 in 2018/19).	Manitoba Student Aid disbursements have increased since the flat rate contribution model was introduced in the 2018/19 school year. Manitoba adopted the flat rate contribution model to mirror the Canada Student Loan Program.

1 University and college graduates are reported in the calendar year of graduation. College graduates include base-funded only from regular day programs and full-time regional centre programs (apprenticeship, non-program, non-award).

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
	Student debt is kept to a minimum by providing a mix of loans, grants, bursaries, scholarships and other awards.	<p>1999/00 average student debt levels after remission for:</p> <ul style="list-style-type: none"> - Students in the last year of a Non-professional Four Year University Program: \$18,744. - Students in last year of any program: \$12,555. 	<p>2019/20 average student debt levels after remission for:</p> <ul style="list-style-type: none"> - Students in the last year of a Non-professional Four Year University Program: \$29,050 - Students in last year of any program: \$19,287 	Debt levels have remained comparable across baseline, particularly when considered in light of adjustments to the rate of inflation and commensurate increases in the general cost of living across this period.	Although student debt has been trending upward nationally, Manitoba student debt levels remain among the lowest in Canada.

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
Access to education and adult learning by measuring the number of registered learners in Adult Learning Centres (ALCs).	Participation in ALCs programming is one key measure of access to learning opportunities.	2003/04 number of registered learners in ALCs: 9,715.	2018/19 number of registered learners in ALCs: 7,409. 2019/20 statistics not available until Fall 2020.	Registered learners have decreased by 2,306 compared to the baseline year. There was a minor decrease of 393 registered learners from the previous year (7,802 in 2017/18)	ALCs are important points of access to education for adults in Manitoba, particularly for Indigenous Manitobans. In 2018/19, approximately 44% of ALC learners self-identified as Indigenous. In 2018/19, 41% of ALC learners were employed full or part-time. ALCs provide high school graduates with the opportunity to enroll in up to four additional credit courses, tuition free, for the purpose of pursuing post-secondary education or jobs. In 2018/19, 2,532 post-diploma learners registered at ALCs, representing 34.2% of all registered learners. As high school graduation rates increase, the number of adults requiring upgrading to attain jobs or higher education decreases.

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
<p>Student success in education and adult learning by measuring Adult Learning Centre (ALC) courses completed/high school diplomas awarded.</p>	<p>To fully realize the benefits of education and adult learning, it is important that individuals are able to successfully complete programs.</p> <p>Numbers of learners achieving various education credentials and goals is one way to measure this.</p>	<p>2003/04 ALC courses completed: 12,258.</p> <p>Secondary (High School) Diploma: 1,254.</p>	<p>2018/19 ALC courses completed: 10,425.</p> <p>2018/19 Secondary (High School) Diploma: 1,138.</p> <p>2019/20 statistics not available until Fall 2020.</p>	<p>The number of ALC courses completed have decreased by 1,833 compared to the baseline year. There was an increase of 568 courses completed from the previous year (9,857 in 2017/18).</p> <p>In 2018/19, 49% (556) of all ALC graduates self-identified as Indigenous, representing a significant increase from 36% in 2005/06 (baseline year).</p>	<p>ALC registrations and course completions fluctuate year to year. Therefore, percentage rate of course completions is used as one indicator of success.</p> <p>Some ALC learners register for courses in order to achieve employment or training goals and do not intend to complete a diploma.</p>

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
Access to education and adult learning by measuring the number of learners attending Adult Literacy Programming (ALP).	Participation in ALP is one key measure of access to learning opportunities.	2003/04 number of learners attending adult literacy programs: 2,443.	2018/19 number of learners attending adult literacy programs: 1,956. 2019/20 statistics not available until Fall 2020.	The number of learners attending adult literacy programs has decreased by 487 compared to the baseline year. There was a minor decrease of 182 from the previous year (2,138 in 2017/18).	ALP provides opportunities for Manitobans to overcome barriers to further education/training and employment by improving their reading, writing, numeracy and communication skills. The number of certified adult literacy programs has fluctuated between 42 (2009/10) and 32 (2018/19). In 2018/19, 33% of ALP learners were employed full or part-time; a significant percentage in the context of activities supporting workforce development. 37% of adult literacy learners self-identified as Indigenous.

Labour Market Indicators

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
EDT's contribution to meeting the evolving skills requirements of the labour market is measured by employment outcomes and participation in key training initiatives to meet labour market demand.	Skills training programs/activities are key elements in response to the increasing demand for skilled workers and continued growth of the economy. Some of the programs/activities are formal, while others are non-formal (ex: workplace training).	<p><u>Participation in key training initiatives</u> - 1999/00 – 4,272 active apprentices as at March 31, 2000.</p> <p>1999/00 Journey person Certification: Apprenticeship: 476 Trades Qualification: 125 Total: 601</p> <p>2006/07 - 3,035 total number of apprentices attending in-school technical training.</p> <p>1999/00 - 1,296 new apprenticeship applications registered.</p>	<p><u>Participation in key training initiatives</u> - 2019/20 – 9,922 active apprentices as of March 31, 2020.</p> <p>2019/20 Journey person Certification - Apprenticeship: 1,061 Trades Qualification: 412 Total: 1,473</p> <p>2019/20 – 3,976 total number of apprentices attending in-school technical training.</p> <p>2019/20 – 2,353 new apprenticeship applications registered.</p>	<p>The number of active apprentices increased 132% from 1999/00 to the 2019/20 fiscal year.</p> <p>The number of Journey person Certificates increased 145% from 1999/00 to the 2019/20 fiscal year.</p> <p>Apprentices attending in-school technical training increased 31% from 2006/07 to the 2019/20 fiscal year.</p> <p>New apprenticeship applications registrations increased 81% from 1999/00 to the 2019/20 fiscal year.</p>	<p>The Apprenticeship model coordinates the training system that delivers workplace-based skills and technical training to apprentices, leading to journey person certification in skilled trades.</p> <p>Indigenous apprentices constitute 10.2% of all active apprentices in Manitoba, as of March 31, 2020.</p>

		<p>2001/02 Skills and Employment Partnerships - Skills Development Program individuals supported: 3,733 participants.</p>	<p>2019/20 Skills and Employment Partnerships - Skills Development Program individuals supported: 3,879 participants.⁴</p>	<p>The number of individuals supported increased by 146 compared to the baseline year and has increased by 347 from the previous year (3,532 participants in 2018/19)</p>	<p>The Skills Development program provides financial and other supports to individuals (unemployed EI and non-EI insured individuals and low skilled employed workers) to participate in existing education and training opportunities at universities, colleges, private vocational institutions and other education/training providers. Industry Partnerships provides support directly to employers for human resource development and workplace training through partnerships with Sector Councils, business and industry associations. 2019/20 represented the first full year of the new Sector Council Program model.</p>
		<p>1999/00 Skills and Employment Partnerships - industry participants served: 7,310 participants.</p>	<p>2019/20 Skills and Employment Partnerships – industry participants served: 60,774 participants</p>	<p>The number of workplace training and development participants has increased by 53,464 compared to the baseline year due to changes in programming and eligibility guidelines. The number increased by 13,807 over the previous year (46,967 in 2018/19).</p>	

⁴ The number of clients starting a skills development service with Skills and Employment Partnerships (including LMDA and Workforce Development Agreement clients, excluding apprentices) between April 1, 2019 and March 31, 2020. This includes participants beginning the second year of a two year program.

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
Employment services for individuals include employment needs assessment, employment/ career counseling, access to labour market and other information, job search assistance, access to computers and other employment services.	<p>Assisting unemployed individuals to prepare for, find and keep employment is important for the economy, for the well-being of individuals and for the communities in which they reside.</p> <p>Many people make the transition from unemployment to employment without assistance. Use of employment services is a measure of how governments are helping those that do need assistance.</p>	2001/02 Skills and Employment Partnerships - Employment services for Individuals Total Clients Served: 36,333	2019/20 Skills and Employment Partnerships - Employment services for Individuals Total Clients Served: 29,7945.	The number of clients served has decreased by 6,539 compared to the baseline year and decreased by 570 from the previous year (30,364 in 2018/19).	Employment services are delivered in 13 Manitoba Jobs and Skills Development Centres and funded third party organizations throughout Manitoba.

⁵ All clients receive at least one employment service from Skills and Employment Partnerships. This is a count of distinct clients who received an employment service between April 1, 2019 and March 31, 2020. This includes clients with new start services only within the fiscal year. Excludes services provided by Youth Partnerships, Adult Learning and Literacy, and industry programming.

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
<p>Trends re: youth receiving pre-employment assistance and training, work placements, employment referrals, wage subsidies and business development support through provincial programs.</p> <p>Indicator(s): Tracking usage of employment readiness, employment referral, business development and career development programs.</p>	<p>To determine participation levels, if programs are meeting the needs of youth and what improvements can be made to programs.</p>	<p>2010/11 – 29,990 youth accessed pre-employment assistance and training, work placements, employment referrals, wage subsidies and business development supports.</p>	<p>2019/20 – 31,433 youth accessed pre-employment assistance and training, work placements, employment referrals, wage subsidies and business development supports.</p>	<p>The number of youth served through programming has increased by 1,443 compared to the baseline year and decreased by 2,358 from the previous year (33,791 in 2018/19).</p>	<p>Figures are estimated based on participant and program information collected by the Youth Programs unit of Skills and Employment Partnerships.</p> <p>Variations in statistical reporting occur year over year. In 2019/20, some career fairs/symposiums were cancelled due to the COVID-19 pandemic, resulting in fewer youth being served through youth programming.</p>

Immigration Indicators

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
Manitoba's success in attracting immigrants by measuring Manitoba's proportion of annual immigrant landings to Canada's total, economic immigrants and rural settlement.	Immigration is an essential component of the Province's economic development strategy, labour market and labour force development and future population growth and prosperity.	The baseline measurement for landings and levels planning is from 1998, when Manitoba received 3,014 immigrants and assumed responsibility to attract and nominate immigrants through the Manitoba Provincial Nominee Program (MPNP).	<p>Manitoba received 18,910 immigrants in 2019, representing 5.5% of Canada's landed immigrants. Immigrants continue to contribute to Manitoba's overall economic development, including labour force growth, business investment and population growth.</p> <p>In 2019, the MPNP accounted for over 92% of Manitoba's economic immigrant arrivals and 66% of Manitoba's total arrivals.</p> <p>In 2019, approximately 22% of Provincial Nominees settled outside of Winnipeg, with Neepawa, Brandon, Morden, Winkler and Thompson, being the top five regional destinations.</p>	<p>From 1998 to 2009, the number of immigrants to Manitoba increased more than four-fold, from 3,014 to 13,525. Since then, immigration landings have remained fairly stable averaging about 15,500 arrivals annually between 2010 and 2019.</p> <p>Since 2005, MPNP landings have doubled and in 2019 Manitoba received over 18% of all PNP landings in Canada.</p>	<p>The Canada-Manitoba Immigration Agreement, stipulates Manitoba's role in nominating provincial nominees, while Canada retains statutory responsibilities such as medical, criminal checks and visa issuance.</p> <p>As outlined in the Immigration Refugee Protection Act, the federal government must consult with provinces and territories before setting immigration levels each year.</p>

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
<p>Manitoba's success in meeting labour force needs by attracting immigrants with strong labour market attachment by measuring:</p> <p>Annual number of approved skilled worker MPNP applications</p> <p>Annual number of approved skilled workers with a job offer</p> <p>Annual percent of Manitoba Start client files closed due to transitioning into employment and/or education/ training.</p>	<p>The number of skilled workers migrating to the province and achieving positive employment outcomes is a good measure of our labour market growth and success in building our economy and communities.</p>	<p>The baseline measurement is from 2001 when 758 applications from skilled workers were approved under the MPNP.</p> <p>In 2017, 2,693 (56.9%) skilled worker nominees had a job offer at time of nomination. MPNP nominated 2,043 individuals without job offers (43.1%).</p> <p>In 2016/17, an evaluation framework was implemented by Manitoba Start that changed how Immigration Manitoba (IM) analyzed their program data and outcomes. Baseline measurements in 2016/17 indicated that 3,268 clients found employment and 71% files were closed due to transition in to</p>	<p>In 2019, MPNP approved 4,816 skilled worker applications, including 190 Francophone nominees. In 2019, MPNP nominated 3,231 (67%) skilled workers with job offers at the time of nomination. Of these, 1,764 were graduates of Manitoba post-secondary institutions, 599 employer-supported workers overseas and 908 were temporary workers and/or invited through regional strategic initiatives. In 2019/20, Manitoba Start registered, assessed and referred 4,765 clients, including provincial nominees, international students, family class immigrants and refugees; and provided employment supports to 3,715 clients.</p> <p>In 2019/20, 76% of clients who completed</p>	<p>From 2001 to 2019, the number of approved applications from skilled workers under the PNP increased more than six fold from 758 to 4,830.</p> <p>The number of skilled workers with job offers is steadily increasing. Compared to 2017, those nominated with job offers increased 20% in 2019.</p> <p>Consistently, over the last 4 years, 70-80% of Manitoba Start clients are recorded to have transitioned into employment and/or training at the time of their file closing. This meets the expectations specified in the contribution agreement targets.</p>	<p>The majority of Manitoba's immigrants come through the MPNP, under which the province nominates applicants for permanent resident status based on the likelihood of individuals settling successfully as skilled workers or entrepreneurs.</p> <p>Manitoba Start is more integrated with the Manitoba Provincial Nominee Program to ensure successful immigrant arrival and employer engagement through centralized registration, employment readiness and job matching services that connect job ready newcomers to employers' hiring needs. Moreover, the data shared on newcomer employment</p>

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
		employment and/or education/training.	employment services were employed and/or enrolled in education or training programs.		outcomes and employer-hiring, contributes and supports the analytics needed by EDT for continuous improvement of Manitoba's immigration priorities and successful social and economic integration of newcomers.
The labour market success of immigrants to Manitoba by measuring labour force indicators: participation, employment and unemployment rates of immigrants.	Increase labour market success for new immigrants through Manitoba Start so that they can continue to meet the labour needs of Manitoba employers.	The baseline measurement is from 2006, the first year that detailed figures are available.	A labour force report shows that Manitoba's landed immigrants had the second highest employment (67%) and participation rates (70.8%) among newcomers in Canada in 2019. Landed immigrants in Manitoba also had the second lowest unemployment rate (5.3%) among all jurisdictions in 2019.	The participation rate of landed immigrants in Manitoba increased in 2019 to 70.8% from 68.5% in 2014. The employment rate increased in 2019 to 67% from 64.1% in 2014 and the unemployment rate decreased slightly from 6.5% in 2014 to 5.3% in 2019. All rates remained stable over the last five years.	
Business provincial nominees contribution to Manitoba by measuring: Number of business	Immigrant investors support economic development and contribute to Manitoba's overall	In 2000/01, there were no initial business starts and foreign direct investment (FDI), as	In 2019, there were 14 business nominees approved, 33 business starts and \$11.6 million in FDI through	There were fewer business nominees in 2019 due to changing the model of the business	

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
starts, net amount of foreign investment (FDI) in the province from business immigration, number of positions maintained and newly created.	investment profile. Immigrant investors provide jobs to Manitobans.	this was the first year for the Manitoba Provincial Nominee Program for Business.	business immigration. A total of 26 new positions were created and 56 existing positions were maintained.	stream Business nominees must now secure a temporary visa and start a business in Manitoba before receiving a nomination. The time it takes for immigrant investors to start a business is highly variable.	
Manitoba Provincial Nominee Program processing times.	Manitoba made a public commitment to process MPNP Skilled Worker applications in 6 months or less.	As of 2017, the new MPNP processing time benchmark is 6 months or less for completed applications.	Skilled Workers in Manitoba: 3.8 months Skilled Workers Overseas: 5.0 months Business Investors:3.2 months	Processing times have improved since the introduction of Expression of Interest in 2015 and applications are now processed within 6 months for completed applications.	Skilled Workers Overseas files generally take longer to verify supporting documents.
Manitoba supports successful integration of newcomers through provision of funding to select service providers by: Total investments in service providing organizations Total contribution agreements	Investing in service provision ensures newcomers access necessary supports for successful integration in Manitoba.	In 2016/17, dedicated \$170K to two service provider organizations. In 2012/13, SEED Winnipeg delivered the Recognition Counts employment program to 45 people.	In 2019/20, committed \$3M of MPNP revenues to 17 service provider organizations to provide targeted newcomer services, including settlement, employment and community supports, to facilitate the social and economic integration of	Manitoba is reinvesting up to \$3M of MPNP revenues annually for three years SEED Winnipeg continues to have stable participation in the Recognition Counts program.	Project start dates were delayed and it is too soon to evaluate outcomes. Service providers report project outputs in their year-end reporting.

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
Total clients served.		In 2016/17 and 2017/18 (Q1/Q2 only) MET funded a community coordinator position at MANSO to meet an immediate need during times of high refugee arrival levels.	<p>newcomers. Services were provided to 3,366 adults and 374 youth, most of whom were previously ineligible for settlement services in Manitoba.</p> <p>Continued to fund \$3.1M in core labour market services that support the successful economic integration of newcomers. Programs served a total of 4,847 new clients.</p> <p>In 2019/20, 58 skilled immigrants obtained a Recognition Counts loan. Average loan amount: \$8,882. Loans are issued by Assiniboine Credit Union (ACU) and secured by ACU and the federal government.</p>	An evaluation of program impacts (over a three-year period) for 96 loan recipients who secured employment in their profession or a related occupation, showed an average increase in household income of \$42,400 and cost savings of \$321,150 due to reduced reliance on government supports.	
Manitoba invests in supports for asylum	Up until 2018/19, Welcome Place was	In 2016, the federal government	In 2019, the federal government processed	From 2016 to 2017, service uptake from	The number of asylum claims made

<i>What is being measured and how?</i>	<i>Why is it important to measure this?</i>	<i>Where are we starting from? (baseline measurement)</i>	<i>What is the most recent available value for this indicator?</i>	<i>What is the trend over time for this indicator?</i>	<i>Comments/recent actions/report links</i>
<p>seekers in Manitoba and is measured by:</p> <p>Total asylum seekers to Manitoba</p> <p>Total investments for asylum seekers</p> <p>The number of asylum seekers assisted by Welcome Place.</p>	<p>the only non-profit agency in Manitoba providing services to asylum seekers including helping to expedite the asylum claims process and reduce the impact asylum seekers have on public services.</p>	<p>processed 245 asylum claims in Manitoba.</p> <p>In 2016, 211 asylum seekers received support from Welcome Place.</p>	<p>435 claims in Manitoba and provided Manitoba with \$5M for temporary housing and related costs.</p> <p>Welcome Place received \$561K to provide services to 850 new and returning asylum seekers.</p>	<p>asylum seekers increased five-fold with 1,126 claimants assisted by Welcome Place in 2017, while in in 2018 the number of claimants assisted dropped by 700.</p>	<p>in Manitoba and throughout Canada year over year is unpredictable but has been decreasing every year in Manitoba. There were fewer than 500 refugee claims processed by the Manitoba IRCC office in 2019</p>

Regulatory Accountability and Red Tape Reduction

The Department of Economic Development and Training is committed to implementing the principles of regulatory accountability as set out in *The Regulatory Accountability Act*. The department works to achieve balance with regulatory requirements, identify the best options for them, assess their impact and incorporate them in department activities, programs and in the development of all regulatory instruments.

A regulatory requirement is a requirement in a regulatory instrument for a person to take an action in order to:

- access a program or service offered by the government or a government agency
- carry on business
- participate in a regulated activity

Regulator accountability provides a framework to create a transparent, efficient and effective regulatory system. Red tape reduction aims to remove the regulatory requirements that are unclear, overly prescriptive, poorly designed, redundant, contradictory or antiquated. Not all regulatory requirements create red tape.

REGULATORY REQUIREMENTS

Economic Development and Training*	Baseline (April 1, 2016)	2016/17 (March 31, 2017)	2017/18 (March 31, 2018)	2018/19 (March 31, 2019)	2019/20 (March 31, 2020)**
Total number of regulatory requirements	138,608	138,826	139,026	111,123	104,206

Notes:

* The new department was created as part of the October 2019 reorganization, centred on the former department of Growth, Enterprise and Trade.

** The 2019/20 figure includes changes to regulatory requirements that do not reflect the actual change in regulatory requirements brought about by the department in the fiscal year. Specifically, the reorganization resulted in changes to the departmental structure whereby divisions, related programs, regulatory instruments and their corresponding regulatory requirements previously owned by other departments or by Economic Development and Training were transferred both in and out of the department. These transfers resulted in:

- an increase of 44,565 in the regulatory requirements count for the new department comprising: 1,048 (from Education), 38,423 (from former Education and Training), 4,440 (from former Growth, Enterprise and Trade) and 654 (from Municipal Relations).
- a decrease of 49,933 in the regulatory requirements count for the new department comprising: 21,159 (to Municipal Relations), 19,630 (to Agriculture and Resource Development), 4,318 (retained from Growth, Enterprise and Trade), 20 (to Justice) and 4,806 (to Finance).

The department's count for the period resulting from its own regulatory activity is 109,574. By comparison with the 2018/19 count of 111,123, the count for 2019/20 of 109,574 (resulting from the Department's own regulatory activities) represents a decrease of 1,549.

Additional information is provided in the 2019/2020 Manitoba Regulatory Accountability Report.

ACHIEVEMENTS

Since the reorganization of the department in October 2019, a number of initiatives have commenced, which will result in significant reductions in regulatory requirements once they are implemented.

In 2019/20, the Department's achievements in reducing regulatory requirements and eliminating red tape included:

- Apprenticeship Manitoba removed barriers for entry into the apprenticeship system and participation in the trades, by eliminating and realigning fees. Fees that were eliminated as a result of the initiative to reduce red tape and streamline services included: Apprenticeship Application, Practical Examination for Certification, Re-Examination, Replacement of Certification, Pocket Card or Practical Experience Record Book, Temporary Permit, Authorization to Practise, Late Payment on Authorization to Practise, Provincial Certificate Holder for Interprovincial "Red Seal" Exam and Trades Qualification without Exam Application (grand parenting).
- Manitoba Student Aid streamlined the Student Aid Application and Policies making it easier for students to apply and the Department to assess eligibility.

The Public Interest Disclosure (Whistleblower Protection) Act

The Public Interest Disclosure (Whistleblower Protection) Act came into effect in April 2007. This law gives employees a clear process for disclosing concerns about significant and serious matters (wrongdoing) in the Manitoba public service and strengthens protection from reprisal. The Act builds on protections already in place under other statutes, as well as collective bargaining rights, policies, practices and processes in the Manitoba public service.

Wrongdoing under the Act may be: contravention of federal or provincial legislation; an act or omission that endangers public safety, public health or the environment; gross mismanagement; or, knowingly directing or counseling a person to commit a wrongdoing. The Act is not intended to deal with routine operational or administrative matters.

A disclosure made by an employee in good faith, in accordance with the Act and with a reasonable belief that wrongdoing has been or is about to be committed is considered to be a disclosure under the Act, whether or not the subject matter constitutes wrongdoing. All disclosures receive careful and thorough review to determine if action is required under the Act and must be reported in a department's annual report in accordance with Section 18 of the Act.

The following is a summary of disclosures received by Manitoba Economic Development and Training for fiscal year 2018/2019:

Information Required Annually (per Section 18 of The Act)	Fiscal Year 2019/20
The number of disclosures received and the number acted on and not acted on. <i>Subsection 18(2)(a)</i>	NIL
The number of investigations commenced as a result of a disclosure. <i>Subsection 18(2)(b)</i>	NIL
In the case of an investigation that results in a finding of wrongdoing, a description of the wrongdoing and any recommendations or corrective actions taken in relation to the wrongdoing, or the reasons why no corrective action was taken. <i>Subsection 18(2)(c)</i>	NIL

Appendix A - The Community Revitalization Fund

The Community Revitalization Tax Increment Financing Act (Act) came into force in November 2009. Section 15(9) states the minister must include in each annual report of the minister's department a financial statement of the fund and a report on the use of grants made from the fund in the year and what those grants achieved.

Tax Increment Financing (TIF) is a financing tool that governments can use to encourage redevelopment and revitalization. The Act provides authority to the Province to designate specific real properties as Community Revitalization Properties for a specified period of time, up to a maximum of 25 years. During the designation period, increases in the assessed value of the property are expected to occur as a result of redevelopment and investment. The incremental increase in assessment resulting from the redevelopment and investment is subject to a Community Revitalization (CR) Levy in lieu of applicable education-related taxes. The levy is remitted to the Minister of Finance and held in trust in the CR Fund account in the Consolidated Fund.

Grants from the CR Fund can be used to:

- revitalize communities or neighborhoods;
- encourage economic development;
- enhance social and cultural development; and
- preserve heritage properties.

The CR Levy is remitted to the CR Fund after development is completed and the designated property is reassessed. Grants are provided from monies in the CR Fund over an extended period of time.

Following the October 2019 Cabinet shuffle, responsibility for the Act was transferred from Municipal Relations to Economic Development and Training. The departments worked cooperatively to ensure an orderly transition.

Historically, Manitoba used TIF to promote investment in community revitalization projects, among other uses. In December 2018, the province began refocusing the program toward supporting economic development, employment growth and Manitoba's Economic Growth Action Plan.

**Initiatives supported under *The Community Revitalization Tax Increment Financing Act* as of March 31, 2020 (by Municipality)
City of Winnipeg**

Initiative	Purpose of Grant Support	Status	Achievement
Downtown Winnipeg Residential Development Grant Program, a partnership between the Province of Manitoba and the City of Winnipeg, to provide up to \$40 million in incentives to housing developers.	To increase the number and diversity of housing options, increase mixed residential and commercial development and redevelop vacant properties and surface parking lots. Grants are provided as an incentive to housing developers (private and non-profit) paid in a lump sum or annually after the development is completed.	Development of residential units is complete for all 17 properties in the Program.	Program resulted in the development of 343 new rental units and 443 new condominium units for a total of 786 new residential units in downtown Winnipeg.
Strategic Downtown Investments Agreement between the Province of Manitoba, the City of Winnipeg and CentreVenture Development Corporation to support the Portage Avenue Development Strategy and the Sports, Hospitality and Entertainment District (SHED).	To encourage and protect private and public investment in downtown Winnipeg and develop the 11-block SHED area where entertainment and related commercial activities would be encouraged. Incremental taxes from the Centrepoint Development, across from the Bell MTS Place in downtown Winnipeg, are used to support this program. Grants are provided to support capital projects in public and shared spaces within defined Portage Avenue districts downtown, such as streetscape enhancements and skywalk development.	CentrePoint Development complete on three designated properties.	Developments were completed in December 2014 and include streetscape and pedestrian improvements surrounding Bell MTS Place, storefront and building enhancements and marketing and promotion of the SHED area.
Investors Group Field	Incremental taxes from the redevelopment of the former CanadInns Stadium site will contribute to the Bomber Stadium at	Vacant building and land on two designated properties. Pending further development.	Investors Group Field opened June 2013.

Initiative	Purpose of Grant Support	Status	Achievement
	Investors Group Field, a new state-of-the-art sports and entertainment facility.		
UWinnipeg Commons Housing Complex Project	Grants support the development of a mixed-use complex.	Development complete on one designated property.	Redevelopment of a surface parking lot into a mixed-use complex with 102 rental housing units, including 46 affordable units and 30 rent-geared-to-income units.
Exchange/Waterfront Neighbourhood Development Program, a partnership between the Province of Manitoba, the City of Winnipeg and CentreVenture Development Corporation to contribute to the creation of a vibrant, economically sustainable downtown, building on the successful Downtown Winnipeg Residential Development Grant Program partnership.	Incremental taxes from properties designated under the Downtown Winnipeg Residential Development Grant Program support this program. Grants support four program components, which include: Retail Attraction and Retention Coordination, Marketing/Image and Safety Initiatives, Parking Initiatives and Capital Investments in Safety and Heritage. The four-part program incorporates the Exchange, Civic Centre, Chinatown and the adjacent portion of South Point Douglas neighbourhoods.	Residential developments complete on four designated properties.	Physical improvements, including safety and walkway upgrades, are complete. In addition, the Peg City Co-op Car Share Program expanded to the Exchange District and the Exchange BIZ increased their safety patrols of the area.
Support to Manitoba Dairy Value Added Food Industry – a partnership amongst Canada, Manitoba, the City of Winnipeg and Parmalat Canada Inc.	To support the construction of a modern dairy processing facility in St. Boniface, allowing the company to keep its dairy operation in Winnipeg while maintaining and increasing local employment. Grant supports the extension of waste water	Development complete on one designated property.	Construction of the Parmalat Canada Inc. facility was completed in September 2017.

Initiative	Purpose of Grant Support	Status	Achievement
	servicing to the new dairy processing plant		
Live Downtown: Rental Development Grant Program, a partnership between the Province of Manitoba and the City of Winnipeg to increase new rental units in downtown Winnipeg by 750-900 units.	To encourage the development of additional multi-family, mixed-income rental housing aiming to increase and diversify the residential population of downtown Winnipeg. Grants are provided as an incentive to rental housing developers (private and non-profit), paid annually over 12-20 years after the development is complete.	Six properties designated and development complete on four designated properties.	Program has resulted in 230 rental units in downtown Winnipeg to date.
Northland Sutton Place: This is a project to create a hotel and residences space at 220 Carlton in Winnipeg.	Grant is intended to support and leverage private investment in downtown Winnipeg. The project will produce additional economic benefits to Winnipeg's downtown by through its support to the RBC Convention Centre as additional adjacent hotel space servicing large scale events.	One property was designated. Construction at the site continues	N/A
RBC Convention Centre: Tax increment financing was intended to be used to support debt repayment on the Convention Centre's expansion.	Grant is intended to support and leverage private investment in downtown Winnipeg. The project will produce additional economic benefits to Winnipeg's downtown by enabling the RBC Convention Centre to attract larger scale events.	One property was designated.	Expansion of the RBC Convention Centre was completed in 2018.
True North Square: Development of a public plaza located between 242 Hargrave Street and 225 Carlton Street in Winnipeg, offering green space, programmable	Grant is intended to support and leverage private investment in downtown Winnipeg.	One property was designated.	Public plaza was completed and opened to the public in autumn 2019.

Initiative	Purpose of Grant Support	Status	Achievement
space, additions to the sidewalk network and streetscaping.			
390 Assiniboine: A downtown Winnipeg condominium project. It was originally approved but not completed under the Downtown Winnipeg Residential Development Grant Program and is a one-time standalone residential project.	Grant is intended to support and leverage private investment in downtown Winnipeg residential development.	One property was designated.	Project of 92 units was completed in 2019.
The Forks Railside: The Parcel 4 Forks Rail Side Development project is part of a 20-year redevelopment and includes housing, office and retail uses, hotels and restaurants. The project will enhance connectivity between The Forks and the rest of Winnipeg's Downtown.	Grant is intended to support Phase 1 improvements to public spaces including high quality seating, lighting, plantings and other amenities as well as year-round programming for visitors and residents.	Construction on properties is anticipated to commence in 2021.	The \$111M project was announced in December 2019.

Municipality of Killarney-Turtle Mountain

Initiative	Purpose of Grant Support	Status	Achievement
HyLife Foods feed mill initiative in support of pork sector expansion in Manitoba.	Grant will support costs associated with the development of the new HyLife Foods feed mill.	One property designated.	The \$130M investment, which includes a plant expansion in Neepawa and new feed mill in Killarney-Turtle Mountain, was announced in September 2018 and is anticipated to create 98 new jobs between them.

Town of Neepawa

Initiative	Purpose of Grant Support	Status	Achievement
HyLife Foods expansion initiative in support of pork sector expansion in Manitoba.	Grant will support costs associated with the expansion of the HyLife Foods processing facility.	One property designated.	The \$130M investment, which includes a plant expansion in Neepawa and new feed mill in Killarney-Turtle Mountain, was

			announced in September 2018 and is anticipated to create 98 new jobs between them.
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Rural Municipality of Portage la Prairie

Initiative	Purpose of Grant Support	Status	Achievement
Roquette pea processing plant. A partnership with the City and Rural Municipality of Portage la Prairie and Roquette Freres Inc.	Grants will support costs associated with infrastructure needed to support the development of the new plant.	Two properties designated.	The new, \$400M pea processing facility near Portage la Prairie was announced in January 2017 and is anticipated to create 150 new jobs.
Simplot facility expansion. A partnership with the Rural Municipality of Portage la Prairie and J.R. Simplot.	Grants will support costs associated with plant expansion and infrastructure requirements to support the development of the expanded potato processing facility.	Two properties designated.	The expanded \$460M facility near Portage la Prairie was announced in February 2018 and is anticipated to create 87 new jobs.

Rural Municipality of Rosser

Initiative	Purpose of Grant Support	Status	Achievement
CentrePort Canada, an approximately 20,000 acre inland port near the Winnipeg Richardson International Airport that is to serve as a transportation, trade, manufacturing, distribution, warehousing and logistics centre.	Grants will support future strategic requirements for CentrePort industrial lands including infrastructure servicing requirements.	Development complete on 19 of 20 designated properties.	N/A
Patterson Global Foods: A new oat mill adjacent to the company's existing Rosser property will expand the company's value-added agricultural processing capacity.	Grant will support the oat mill's construction.	Development is anticipated to commence in Q3 of 2020/21.	N/A

Audit

Section 15(8) of *The Community Revitalization Tax Increment Financing Act* requires that the accounts and transactions of the Fund must be audited annually by an auditor, who may be the Auditor General. The opinion of the Office of the Auditor General Manitoba on the receipts and disbursements of the Community Revitalization Fund as at March 31, 2020 forms a part of this Appendix.

INDEPENDENT AUDITOR'S REPORT

To the Legislative Assembly of Manitoba
To the Department of Economic Development and Training

Opinion

We have audited the statement of receipts and disbursements of the Community Revitalization Fund (the Fund) for the year ended March 31, 2020 and notes to the statement of receipts and disbursements, including a summary of significant accounting policies (the statement).

In our opinion, the financial information in the statement of the Fund for the year ended March 31, 2020 is prepared, in all material respects, in accordance with Section 15 of *The Community Revitalization Tax Increment Financing Act*.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Statement* section of our report. We are independent of the Fund in accordance with the ethical requirements that are relevant to our audit of the statement in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter: Basis of Accounting

We draw attention to Note 2 to the statement, which describes the basis of accounting. The statement is prepared to assist the Fund to meet the requirements of Section 15 of *The Community Revitalization Tax Increment Financing Act*. As a result, the statement may not be suitable for another purpose. Our opinion is not modified in respect of this matter.

Responsibilities of Management and Those Charged with Governance for the Statement

Management is responsible for the preparation of this statement in accordance with Section 15 of *The Community Revitalization Tax Increment Financing Act* and for such internal control as management determines is necessary to enable the preparation of the statement that is free from material misstatement, whether due to fraud or error.

Those charged with governance are responsible for overseeing the Fund's financial reporting process.

Auditor's Responsibilities for the Audit of the Statement

Our objectives are to obtain reasonable assurance about whether the statement is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements

can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial information.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Office of the Auditor General

Office of the Auditor General
Winnipeg, Manitoba
August 4, 2020

**DEPARTMENT OF ECONOMIC DEVELOPMENT AND TRAINING
COMMUNITY REVITALIZATION FUND**

STATEMENT OF RECEIPTS AND DISBURSEMENTS

For the Year Ended March 31, 2020

	<u>2020</u>	<u>2019</u>
Funds on Deposit with Province of Manitoba		
Balance, beginning of year	\$ 3,934,585	\$ 2,947,088
RECEIPTS:		
City of Winnipeg (Note 7)		
Downtown Winnipeg Residential Development Grant Program	939,852	975,329
Exchange/Waterfront Neighbourhood Development Program	137,494	139,498
Sports Hospitality and Entertainment District Program	554,088	551,534
Investors Group Field (IGF)	747,027	400,389
University of Winnipeg (U of W) Commons	86,995	85,024
Live Downtown	153,435	57,749
Parmalat Canada	154,315	146,019
True North Square	669,118	-
Rural Municipality (RM) of Rosser		
CentrePort	687,801	684,554
Rural Municipality (RM) of Neepawa		
HyLife Pork Processing Plant Expansion	182,116	-
Rural Municipality (RM) of Killarney-Turtle Mountain		
HyLife Feed Mill Project	14,702	-
Interest	80,912	52,007
Total receipts	4,407,855	3,092,103
DISBURSEMENTS:		
Downtown Winnipeg Residential Development Grant Program (DRDG)	920,143	889,023
Exchange/Waterfront Neighbourhood Development (EWND)	-	423,055
Sports Hospitality and Entertainment District Program (SHED)	373,192	373,192
Investors Group Field (IGF)	1,147,415	181,878
University of Winnipeg (U of W) Commons	86,995	88,199
Live Downtown	165,399	-
Parmalat Canada	154,315	146,019
Audit Services (Note 2d)	-	3,240
Total disbursements	2,847,459	2,104,606
Funds on Deposit with Province of Manitoba		
Balance, end of year (Note 3)	\$ 5,494,981	\$ 3,934,585

Department of Economic Development and Training

Community Revitalization Fund

Notes to the statement for the year ended March 31, 2020

1. Authority and Operation

In 2010 the Department of Municipal Relations established the Community Revitalization Fund in accordance with provisions of The Community Revitalization Tax Increment Financing Act.

The Fund provides for a means to collect community revitalization levies imposed in lieu of incremental school taxes and provide grants for the purposes as set out in the Community Revitalization Tax Increment Financing Act.

Transactions are recorded within trust accounts of the Province of Manitoba.

Management of the Community Revitalization Fund was transferred to the Department of Economic Development and Training in November 2019 due to a Cabinet shuffle and realignment of departmental responsibilities.

2. Significant Accounting Policies

Basis of Accounting

The statement is prepared on a cash basis of accounting in accordance with the financial reporting provisions in Section 15(9) of The Community Revitalization Tax Increment Financing Act.

- a) Receipts
The community revitalization levy remitted to the Minister of Finance by a municipality is credited to the Fund.
- b) Disbursements
Grant payments from the Fund are based on requisitions from the Minister responsible for the Community Revitalization Fund, the purpose of which is to promote and support significant improvement projects to:
 - a) revitalize communities or neighbourhoods;
 - b) encourage economic development;
 - c) enhance social and cultural development;
 - d) preserve heritage properties.

The grants may be made to:

- a) the person in whose name the community revitalization property is assessed;
- b) an occupier of the community revitalization property;
- c) the municipality in which the community revitalization property is situated; or
- d) a person or organization carrying on activities or projects that are consistent with the purposes of the Fund and that are in the same community or neighbourhood as the community revitalization property.

The Minister of Finance pays the requisitioned grants from the Fund.

- c) Funds on Deposit with Province of Manitoba
Funds on deposit with the Province of Manitoba are cash deposits held in an investment account or an administrative account. The deposits in the investment account are interest bearing and have

fixed maturity dates. The deposits in the administrative account are non-interest bearing and cashable on demand.

d) Administration

Interest income from funds on deposit is allocated to administration and is used to pay for administrative expenses, including audit fees.

3. Funds on Deposit with Province of Manitoba

	<u>2020</u>	<u>2019</u>
Investment Account, deposits interest bearing at rates from 1.15% to 1.66%, maturing from May 4, 2020 to June 22, 2020	\$ 5,494,981	\$ 3,934,585
Administrative Account	<u>\$ -</u>	<u>\$ -</u>
Total	<u>\$ 5,494,981</u>	<u>\$ 3,934,585</u>

4. Program and Administration Balances

Programs	March 31, 2019 Balance	Receipts	Disbursements	Transfers (Note 5)	March 31, 2020 Balance
City of Winnipeg:					
DRDG	\$ 947,689	\$ 939,852	\$ 920,143	-	\$ 967,398
EWND	126,338	137,494	-	-	263,832
SHED	50,435	554,088	373,192	-	231,331
IGF	400,388	747,027	1,147,415	-	-
U of W Commons	-	86,995	86,995	-	-
Live Downtown	57,749	153,435	165,399	-	45,785
Parmalat Canada	-	154,315	154,315	-	-
True North Square	-	669,118	-	-	669,118
RM of Rosser:					
CentrePort	2,271,430	687,801	-	-	2,959,231
RM of Neepawa:					
HyLife Pork Processing	-	182,116	-	-	182,116
RM of Killarney-Turtle Mountain:					
HyLife Feed Mill	-	14,702	-	-	14,702
Total Program Balance	\$ 3,854,029	\$ 4,326,943	\$ 2,847,459	\$ -	\$ 5,333,513
Administration Balance	\$ 80,556	\$ 80,912	-	-	\$ 161,468
Total	<u>\$ 3,934,585</u>	<u>\$ 4,407,855</u>	<u>\$ 2,847,459</u>	<u>\$ -</u>	<u>\$ 5,494,981</u>

5. Transfers

In 2015/16, the grant paid for the SHED of \$371,314 was financed from the program balances in the DRDG by \$183,873 and the EWND by \$187,440 because of delays in the development of the SHED community revitalization properties and the related community revitalization levies. In 2016/17, the SHED partially reimbursed the DRDG by \$77,966. In 2017/18, the SHED fully reimbursed the balance of \$105,907 to the DRDG and partially reimbursed the EWND by \$59,533. In 2018/19, the SHED fully reimbursed \$127,907 to the EWND. In 2019/20, there is no transfer.

6. Cumulative Receipts and Disbursements

Programs	Total Receipts 2012-13 to 2019-20	Total Disbursements 2012-13 to 2019-20	Balance of Fund March 31, 2020
City of Winnipeg:			
DRDG	\$3,846,035	\$2,878,637	\$967,398
EWND	686,888	423,056	263,832
SHED	2,095,412	1,864,081	231,331
IGF	3,780,204	3,780,204	-
U of W Commons	175,194	175,194	-
Live Downtown	211,184	165,399	45,785
Parmalat Canada	335,899	335,899	-
True North Square	669,118	-	669,118
RM of Rosser:			
CentrePort	2,959,231	-	2,959,231
RM of Neepawa:			
HyLife Pork Processing	182,116	-	182,116
RM of Killarney-Turtle Mountain			
HyLife Feed Mill	14,702	-	14,702
Total Program Balance	14,955,983	9,622,470	5,333,513
Administration Balance	167,840	6,372	161,468
Total	\$15,123,823	\$9,628,842	\$5,494,981

7. Receipts from City of Winnipeg

The Province of Manitoba announced that effective for 2019, the calculation of the Education Property Tax Credit (EPTC) will be based on school taxes. Under Section 5.3(1) of the Income Tax Act, school taxes pertain to the Community Revitalization (CR) levy in lieu of school taxes imposed under The Public Schools Act. In 2019/20, out of the total CR levy of \$3,442,324 from the City of Winnipeg, the Province of Manitoba covered \$118,277 of the EPTC. The Manitoba Tax Assistance Office made the payment request for the portion of the EPTC amounts that are attributable to CR levy amounts. The transfer was authorized by The Income Tax Act in accordance with provisions in Section 5.6(2.2).