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ANNUAL REPORT
RAPPORT ANNUEL

Manitoba Economic
Development and Jobs

Développement économique
et Emploi Manitoba

Manitoba Economic Development and Jobs

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**MINISTER
OF ECONOMIC DEVELOPMENT AND JOBS**

Room 358
Legislative Building
Winnipeg, Manitoba R3C 0V8

Her Honour, the Honourable Janice C. Filmon, C.M., O.M.
Lieutenant-Governor of Manitoba
Room 235 Legislative Building
Winnipeg, MB R3C 0V8

May it please Your Honour:

I have the privilege of presenting, for the information of Your Honor, the Annual Report of Manitoba Economic Development and Jobs, for the fiscal year ending March 31, 2021.

Respectfully submitted,

original signed by

Jon Reyes
Minister of Economic Development and Jobs





**MINISTRE
DU DÉVELOPPEMENT ÉCONOMIQUE ET EMPLOI**

Bureau 358
Palais législatif
Winnipeg (Manitoba) R3C 0V8
CANADA

Son Honneur l'honorable Janice C. Filmon, C.M., O.M.
Lieutenant-gouverneure du Manitoba
Palais législatif, bureau 235
Winnipeg (Manitoba) R3C 0V8

Madame la Lieutenant-gouverneure,

J'ai le privilège de vous présenter, à titre d'information, le rapport annuel du ministère du Développement économique et de l'Emploi du Manitoba pour l'exercice se terminant le 31 mars 2021.

Je vous prie d'agréer, Madame la Lieutenant-gouverneure, l'expression de mon profond respect.

Le ministre du Développement économique et de l'Emploi,

original signé par

Jon Reyes





Deputy Minister Economic Development and Jobs

Room 352, Legislative Building

Winnipeg, Manitoba, Canada R3C 0V8

T 204-945-5600

The Honourable Jon Reyes
Minister of Economic Development and Jobs
Room 358, Legislative Building
Winnipeg, MB R3C 0V8

Minister:

I am pleased to present for your approval the 2020/2021 Annual Report of the Department of Economic Development and Jobs.

Respectfully submitted,

original signed by

Tracey Maconachie
Deputy Minister of Economic Development and Jobs





Sous-ministre du Développement économique et de l'Emploi

Palais législatif, bureau 352
Winnipeg, Manitoba R3C 0V8
Canada
Tél. 204 945-5600

Monsieur Jon Reyes
Ministre du Développement économique et de l'Emploi
Palais législatif, bureau 358
Winnipeg (Manitoba) R3C 0V8

Monsieur le Ministre,

J'ai le plaisir de soumettre à votre approbation le Rapport annuel 2020-2021 du ministère du Développement économique et de l'Emploi.

Je vous prie d'agréer, Monsieur le Ministre, l'expression de mon profond respect.

La sous-ministre du Développement économique et de l'Emploi,

original signé par

Tracey Maconachie



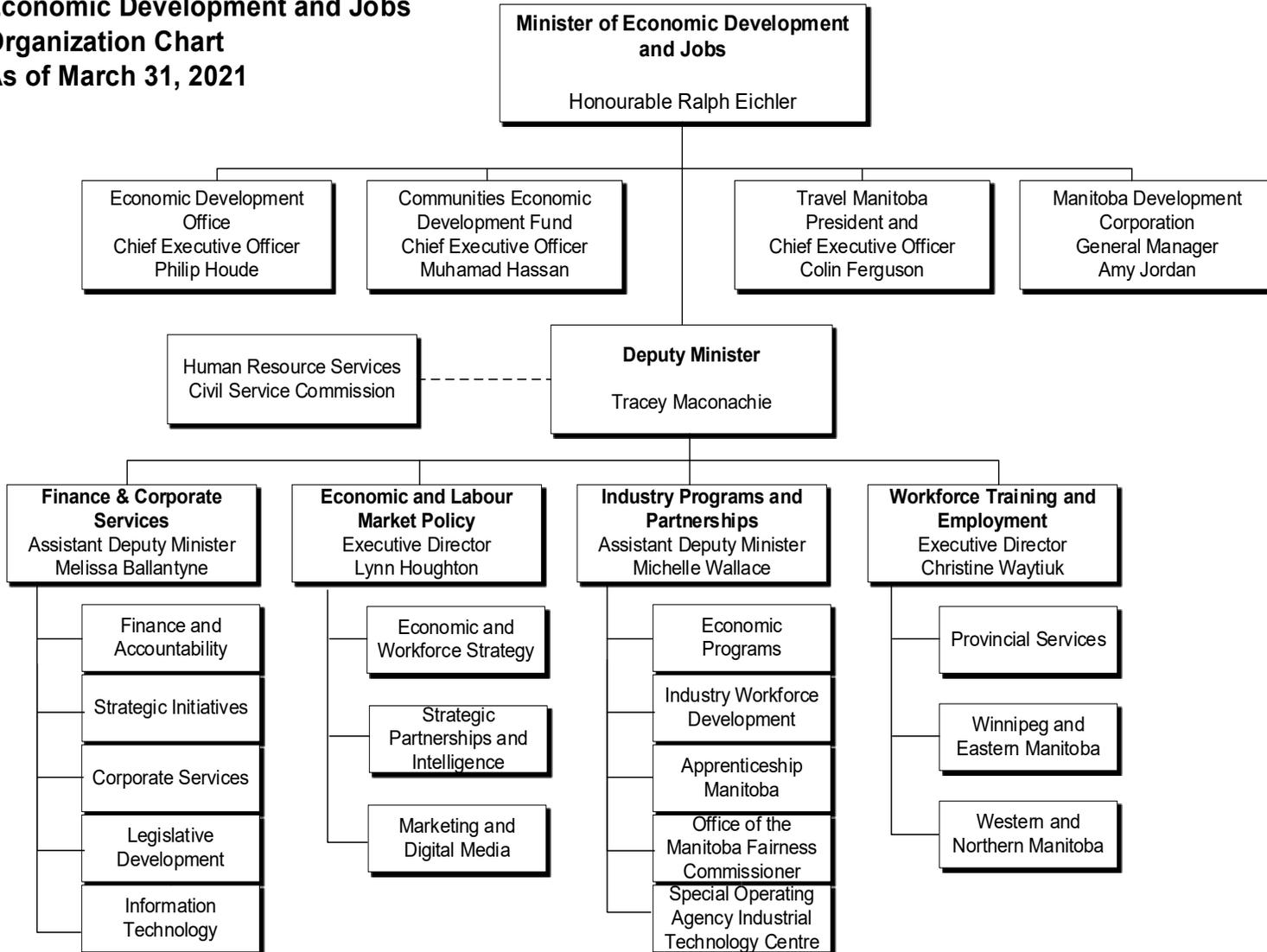
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ORGANIZATION CHART

Economic Development and Jobs Organization Chart As of March 31, 2021



PREFACE

REPORT STRUCTURE

This annual report is organized in accordance with the departmental appropriation structure, which reflects the department's authorized votes approved by the Legislative Assembly. The report includes information at the main and sub-appropriation levels relating to the department's objectives, actual results achieved, and financial performance and variances. Expenditures and revenue variance explanations previously contained in the Public Accounts of Manitoba are now provided in this annual report.

ORGANIZATION

The department's 2020/21 organizational structure is illustrated in the Organizational Chart. The mission, values, roles, responsibilities and staffing are outline in the following information.

VISION

Jobs and opportunities for a prosperous Manitoba.

MISSION

To create jobs and economic growth for Manitobans through investment, trade, and a skilled and diverse workforce.

VALUES

At Economic Development and Jobs we,

- believe in teamwork and value diversity and inclusion;
- respect each other, our stakeholders and clients;
- act with integrity, skill and dedication;
- are accountable for our actions and our words;
- are agile and adaptable to change; and
- are driven by achieving outcomes and results for Manitobans.

HIGHLIGHTS

In 2020/21, the department activities and achievements included:

- The department worked collaboratively with stakeholders to assist Manitoba businesses cope with, and recover from, the impacts of the COVID-19 pandemic. Financial programs were developed in collaboration with industry including:
 - \$8.0M provided to the Manitoba Hotel Association and Manitoba Lodges and Outfitters Association support to Manitoba's hospitality sector;
 - \$50.0M provided to the Manitoba Chamber of Commerce for long-term recovery, including promoting local retail business through www.goodlocal.ca and support for the Dine-In Restaurant Relief Program;
 - \$750.0K over three years to Futurpreneur to support and mentor young entrepreneurs starting their own business in Manitoba.
- Over 4,000 unique employers participated in the COVID-19 wage subsidy relief programs (Manitoba Summer Student Recovery Jobs, Back to Work This Summer, and Back to Work Manitoba), which provided funding for nearly 17,000 employees.
- Manitoba supported Research Manitoba in allocating \$5,000,000 to establish a COVID-19 Research Fund to support Rapid Response Grants and Clinical Trials in response to the COVID-19 pandemic. As a result, Research Manitoba leveraged approximately \$6,000,000 from federal, philanthropic, and industry organizations to enable significant and timely research that has had an impact on Manitoba's response and helped to prepare for subsequent waves of COVID-19 and future virus outbreaks.
- The department worked in partnership with the Federal government to provide the following:
 - Relief for Manitoba's regional airlines, ensuring remote northern communities continued to receive essential supplies during the pandemic.
 - An additional \$47.2M Workforce Development Agreement COVID funding to support training of nurses in the North, enforcement officer training throughout the province and recruitment and retention of Indigenous women living in remote communities with careers in the construction industry. Additional funding was provided to service providers to better support persons with disabilities remotely through enhancements to training, technology and marketing.
- Manitoba contributed \$257K to Bioscience Association Manitoba to develop and deliver the Scientific and Technical English as an Additional Language project to address the shortage of highly skilled employees in the bioscience and technical industries sector. This project assists immigrants to secure jobs by matching their professional credentials, and attracts foreign highly skilled workers to Manitoba by increasing their proficiency in English scientific and technical language.

- Manitoba contributed \$199K to Canadian Manufacturers and Exporters – Manitoba Division, to develop and deliver micro-credential training to 20 individuals in receipt of Employment and Income Assistance and prepare them for entry level manufacturing positions.
- Expanded the apprentice to journeyperson ratio from 1:1 to 2:1 to give employers the opportunity to expand their business and provide Manitobans with increased access to the labour market through the apprenticeship system.
- Introduced the Fair Registration Practices in Regulated Professions Amendment Act. The amendment act will further reduce barriers for internationally educated applicants by compelling regulated professions to take additional steps to improve their processes for the assessment and recognition of qualified applicants.
- Throughout the pandemic, Manitoba Jobs and Skills Development Centres and third party service providers continued to offer a wide range of employment and training programming to Manitobans through alternate service delivery methods, including virtual services. In total, over 27,800 Manitobans benefited from these services in 2020/21.
- Manitoba supported community-based organizations to break down barriers for Indigenous Manitobans by providing necessary life, essential and technical skills, formal training opportunities, education and training supports and employment opportunities. In 2020/21, the department supported nearly 7,000 Indigenous Manitobans with employment and training supports.
- Manitoba provided support for approximately 2,700 newcomers through targeted programming such as the Refugee Employment Development Initiative and the Manitoba Adult Language Training for Immigrants Initiative. These programs address unmet needs of at-risk or underserved newcomer youth and families who are facing unique challenges in finding and accessing employment, including upgrading language skills.

The department will continue to pursue these, and other initiatives of a similar nature.

PRÉFACE

STRUCTURE DU RAPPORT

Le rapport annuel suit la structure des affectations budgétaires du ministère, reflétant les crédits autorisés de ce dernier, approuvés par l'Assemblée législative. Ce rapport contient des renseignements, au niveau des crédits et des sous-crédits, sur les objectifs du ministère, les résultats réels, les résultats financiers et les écarts. Les explications des écarts en matière de dépenses et de recettes auparavant contenues dans les comptes publics du Manitoba sont maintenant présentées dans le rapport annuel.

ORGANISATION

La structure organisationnelle du ministère pendant l'exercice 2020-2021 est présentée dans l'organigramme. L'information qui suit porte sur la mission, les principes fondamentaux, le rôle et les responsabilités du ministère ainsi que sur sa dotation en personnel.

VISION

Emplois et possibilités pour un Manitoba prospère.

MISSION

Créer des emplois et de la croissance économique pour la population manitobaine au moyen de l'investissement, du commerce et d'une main-d'œuvre qualifiée et diversifiée.

VALEURS

Au ministère du Développement économique et de l'Emploi, nous :

- croyons au travail d'équipe et valorisons la diversité et l'inclusion;
- respectons les autres, nos intervenants et nos clients;
- agissons avec intégrité, compétence et dévouement;
- sommes responsables de nos actes et de nos paroles;
- sommes flexibles et adaptables au changement;
- sommes motivés par l'obtention de résultats pour tous les Manitobains.

POINTS SAILLANTS

Aperçu des activités et des réalisations du ministère au cours de l'exercice 2020-2021 :

- Le ministère a travaillé en collaboration avec les intervenants pour aider les entreprises manitobaines à faire face aux répercussions de la pandémie de COVID-19 et à s'en remettre. Des programmes financiers ont été élaborés de concert avec le secteur, y compris ce qui suit :
 - une somme de 8 millions de dollars a été fournie à la Manitoba Hotel Association et à la Manitoba Lodges and Outfitters Association afin de soutenir le secteur du tourisme d'accueil au Manitoba,
 - un montant de 50 millions de dollars a été octroyé à la Chambre de commerce du Manitoba pour la relance à long terme, y compris la promotion du commerce de détail local par l'entremise de www.goodlocal.ca et le soutien au Programme d'aide aux restaurants avec service de salle à manger,
 - un financement de 750 000 \$ sur trois ans est accordé à Futurpreneur pour soutenir et encadrer les jeunes entrepreneurs qui lancent leur propre entreprise au Manitoba;
- Plus de 4 000 employeurs uniques ont participé aux programmes de subventions salariales d'aide pour la COVID-19 (le Programme de relance des emplois d'été pour les étudiants du Manitoba, le Programme manitobain de retour au travail cet été et le Programme de retour au travail au Manitoba), qui ont permis de fournir un financement pour près de 17 000 employés;
- Le Manitoba a soutenu la Société Recherche Manitoba en allouant 5 000 000 \$ pour établir un fonds pour la recherche sur la COVID-19 afin de soutenir les subventions d'intervention rapide et les essais cliniques dans le cadre de la riposte à la pandémie de COVID-19. Par conséquent, Recherche Manitoba a obtenu environ 6 000 000 \$ d'organismes fédéraux, philanthropiques et du secteur pour permettre des recherches importantes et opportunes qui ont eu une incidence sur la riposte du Manitoba et ont aidé à se préparer aux vagues subséquentes de COVID-19 et aux futures épidémies de virus;
- Le ministère a travaillé en partenariat avec le gouvernement fédéral pour fournir ce qui suit :
 - une aide aux compagnies aériennes régionales du Manitoba, afin de veiller à ce que les collectivités éloignées du Nord continuent de recevoir des fournitures essentielles pendant la pandémie,
 - un financement additionnel lié à la COVID de 47,2 millions de dollars dans le cadre de l'entente sur le perfectionnement de la main-d'œuvre afin de soutenir la formation des infirmières dans le Nord, la formation des agents d'exécution dans toute la province et le recrutement et la rétention des femmes autochtones

vivant dans des collectivités éloignées pour des carrières dans le secteur de la construction. Des fonds additionnels ont été accordés aux fournisseurs de services afin de mieux soutenir les personnes ayant une déficience à distance en améliorant la formation, la technologie et la commercialisation;

- Le Manitoba a versé 257 000 \$ à la Bioscience Association Manitoba pour l'élaboration et la mise en œuvre du projet d'anglais scientifique et technique comme langue additionnelle afin de remédier à la pénurie d'employés hautement qualifiés dans le secteur des industries bioscientifiques et techniques. Ce projet aide les immigrants à obtenir des emplois en faisant correspondre leurs titres de compétences professionnelles et attire des travailleurs étrangers hautement qualifiés au Manitoba en améliorant leur maîtrise de l'anglais scientifique et technique;
- Le Manitoba a versé 199 000 \$ à la division manitobaine des Manufacturiers et Exportateurs du Canada pour élaborer et offrir une micro-formation à 20 personnes recevant l'aide à l'emploi et au revenu et les préparer à occuper des postes de premier échelon dans le secteur manufacturier;
- Nous avons augmenté le ratio apprenti-compagnon de 1:1 à 2:1 afin de donner aux employeurs la possibilité de développer leur entreprise et d'offrir aux Manitobains un meilleur accès au marché du travail grâce au système d'apprentissage;
- Présentation de la Loi modifiant la Loi sur les pratiques d'inscription équitables dans les professions réglementées. La loi modificative réduira davantage les obstacles pour les candidats formés à l'étranger en exigeant que les professions réglementées prennent des mesures additionnelles pour améliorer leurs processus d'évaluation et de reconnaissance des candidats qualifiés;
- Tout au long de la pandémie, les centres d'emploi et de développement des compétences du Manitoba et les tiers fournisseurs de services ont continué d'offrir un large éventail de programmes d'emploi et de formation à la population manitobaine au moyen d'autres méthodes de prestation de services, y compris les services virtuels. Au total, plus de 27 800 Manitobains ont bénéficié de ces services au cours de l'exercice 2020-2021;
- Le Manitoba a soutenu des organisations communautaires afin d'éliminer les obstacles auxquels se heurtent les Manitobains autochtones en leur fournissant les compétences de vie, essentielles et techniques nécessaires, des possibilités de formation officielle, des soutiens à l'éducation et à la formation et des possibilités d'emploi. Au cours de l'exercice 2020-2021, le ministère a aidé près de 7 000 Manitobains autochtones en leur offrant un soutien à l'emploi et à la formation;
- Le Manitoba a aidé environ 2 700 nouveaux arrivants grâce à des programmes ciblés comme l'Initiative de développement de l'emploi pour les réfugiés et l'Initiative de formation linguistique des adultes pour les immigrants du Manitoba. Ces programmes

visent à répondre aux besoins non satisfaits des jeunes et des familles de nouveaux arrivants à risque ou mal desservis qui doivent relever des défis particuliers pour trouver un emploi et y avoir accès, notamment en améliorant leurs compétences linguistiques.

Le ministère poursuivra ces initiatives, ainsi que d'autres initiatives de même nature.

STATUTORY RESPONSIBILITIES

Minister of Economic Development and Jobs

**Continuing
Consolidation
Chapter**

The Apprenticeship and Certification Act	c. A110
The Apprenticeship Employment Opportunities Act (Public Works Contracts)...	c. A110.5
The Communities Economic Development Fund Act	c. C155
The Community Development Bonds Act.....	c. C160
The Community Revitalization Tax Increment Financing Act	c. C166
The Convention Centre Corporation Act (S.M. 1988-89, c. 39)	-
The Crocus Investment Fund Act [except section 11]	c. C308
The Design Institute Act	c. D40
The Manitoba Development Corporation Act	c. D60
The Fair Registration Practices in Regulated Professions Act	c. F12
The Income Tax Act [sections 7.13 to 7.16, 10.5 and 11.8 to 11.21]	c. I10
The Innovation Funding Act	c. I37
The Labour Mobility Act	c. L5
The Labour-Sponsored Venture Capital Corporations Act [Part 2 and sections 16 to 18 as they relate to Part 2]	c. L12
The Property Tax and Insulation Assistance Act [Part V, and section 1 and Part VI as they relate to subjects covered under Part V].....	c. P143
The Research Manitoba Act.....	c. R118
The Thompson Nickel Belt Sustainability Act (2011 - This Act is not yet in force. It is to come into force on a date to be fixed by proclamation)	c. T58
The Travel Manitoba Act	c. T150

and

Under The Social Services Administration Act, the Vocational Rehabilitation of Disabled Persons Regulation, M.R. 1/90

As per Schedule “G” referred to in Order-In-Council No. 4/2021 and 66/2021.

In addition, policies specific to departmental programs are documented in the General Manual of Administration and various Manitoba government catalogues and publications.

ADMINISTRATION AND FINANCE

The Administration and Finance Division provides corporate leadership and coordination in strategic planning, policy development, financial and information technology services to support the department and related agencies in achieving their mandate.

MINISTER'S SALARY AND EXECUTIVE SUPPORT

The Minister's Salary provides additional compensation to which individuals appointed to the Executive Council are entitled

Executive Support oversees the development and implementation of departmental policies and programs that are designed to achieve the goals set out in the department's mandate. The branch ensures the policy decisions of the government are performed and manages activities of the department

10-1(a) Minister's Salary

Expenditures by Sub-Appropriation	Actual 2020/21 \$(000's)	FTE	Estimate 2020/21 \$(000's)	Variance Over(Under) \$(000's)	Expl. No.
Minister's Salary	42	1.00	42	-	
Total Sub-Appropriation	42	1.00	42	-	

10-1(b) Executive Support

Expenditures by Sub-Appropriation	Actual 2020/21 \$(000's)	FTE	Estimate 2020/21 \$(000's)	Variance Over(Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	692	8.00	691	1	
Other Expenditures	62		73	(11)	
Total Sub-Appropriation	754	8.00	764	(10)	

FINANCE AND CORPORATE SERVICES

OBJECTIVES

Finance and Corporate Services provides corporate leadership and coordination of strategic initiatives, financial management, legislative and regulatory development, and information technology services to support the department and related agencies in achieving their mandates. It provides oversight and strategic direction on corporate policy matters, access to information, issues management, strategic planning, organization reviews and the implementation of policies, standards and best practices

The division utilizes a shared service model to provide financial and corporate leadership to both Economic Development and Jobs and Advanced Education, Skills and Immigration.

KEY RESULTS ACHIEVED

Worked with central government to coordinate and manage corporate policy and requests for access to information.

Led departmental strategic planning both centrally and divisionally, and was responsible for the development and coordination of performance measurement systems.

Provided leadership and support of strategic planning, comptrollership, effective use of information technology resources, legislative and regulatory development for the department.

Conducted divisional program and policy reviews and evaluations, and developed recommendations and implementation plans for the Deputy Minister's office and other central agencies.

Recorded revenue and expenditures, monitored and controlled expenditures, prepared financial reports and provided financial analysis and advice.

Developed and applied appropriate administrative, financial, legislative, and information communications technology standards, policies and procedures including the sustainment and updating of business continuity plans, and implementation of red tape reduction measures.

Prepared departmental estimates, Supplementary Information for Legislative Review and annual reports.

10-1(c) Finance and Corporate Services

Expenditures by Sub-Appropriation	Actual 2020/21 \$(000's)	FTE	Estimate 2020/21 \$(000's)	Variance Over(Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	3,787	60.00	4,924	(1,137)	1
Other Expenditures	401		614	(213)	
Total Sub-Appropriation	4,188	60.00	5,538	(1,350)	

1. The under expenditure reflects vacant positions and reduced work week savings.

ECONOMIC AND LABOUR MARKET POLICY

OBJECTIVES

Economic and Labour Market Policy provides policy expertise related to the department's economic and workforce programs, leads departmental stakeholder relations and communications, produces and disseminates high quality labour market intelligence. The division also maintains relationships with the federal government to ensure economic and labour market investments meet the needs of the province and its partners.

KEY RESULTS ACHIEVED

Provided technical expertise in the development of strategic and program-specific policy for the department's economic and workforce programs, including research, analysis, policy development and evaluation activities.

Provided key information and recommendations to the minister, deputy minister and senior management including the preparation of briefing, planning and authority seeking documents.

Reported to Canada the plans and results of the Canada-Manitoba Labour Market Development Agreement and the Canada-Manitoba Workforce Development Agreement.

Supported the production of the annual Manitoba Occupational Forecast, which provides a five-year outlook of employment forecasts by occupation in the province.

Coordinated Manitoba's effective participation in federal, provincial and territorial (FTP) partnerships, including the Canadian Council of Tourism Ministers, the Forum of Labour Market Ministers and the national Labour Market Information Council, among others.

Developed and administered engagement, consultation and communications activities with external stakeholders and the public.

Established the Stakeholder Response Unit in December 2020 to address questions from business, industry and economic stakeholders related to COVID-19 public health orders and consulted with Public Health officials on complex matters on behalf of stakeholders. The SRU has responded to over 1,100 unique inquiries.

10-1(d) Economic and Labour Market Policy

Expenditures by Sub-Appropriation	Actual 2020/21 \$(000's)	FTE	Estimate 2020/21 \$(000's)	Variance Over(Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	1,805	35.00	3,303	(1,498)	1
Other Expenditures	150		350	(200)	
Total Sub-Appropriation	1,955	35.00	3,653	(1,698)	

1. The under expenditure reflects vacant positions and reduced work week savings.

INDUSTRY PROGRAMS AND PARTNERSHIPS

The division contributes to job creation and economic growth by creating an environment for economic success. The division is responsible for the delivery of economic development tools, incentives and programs for industry, business, agencies and sector councils, including Apprenticeship Manitoba, and working with regulators through the Office of the Fairness Commissioner to reduce barriers to employment. The division also serves as the single point of contact to coordinate efforts across government departments, agencies and organizations to advance the needs of business and industry.

INDUSTRY PROGRAMS AND PARTNERSHIPS

Industry Programs and Partnerships works collaboratively with departments and Industry partners to achieve the economic development mandate of the department.

OBJECTIVES

Supports a whole-of-government approach to implementation of the Manitoba Economic Growth Action Plan in collaboration with business, industry, partner organizations and other levels of government.

KEY RESULTS ACHIEVED

The COVID-19 pandemic and the related restrictions created unprecedented economic instability in Manitoba, in Canada and across the globe. The Division worked with industry to develop and deliver financial assistance programs, that provided immediate relief to sustain existing businesses as well as funding to support a successful and sustainable economic recovery.

Management of the economic impact of the COVID-19 pandemic was the focus of the department's efforts throughout the past year. The department worked to develop and deliver programs to help Manitobans cope with, and recover from, the impacts of the pandemic.

The department worked to help Manitobans take full advantage of federal programs and to ensure that provincial supports dovetailed with federal programs. Throughout the year, the department relied on input from business stakeholders, gathered through weekly meetings, to help shape the economic response to the pandemic.

The department provided support to the Premier's Economic Opportunities Advisory Board, which was established to chart a course for Manitoba's economic recovery and renewed growth. Based on the Board's recommendations, the 2021 Budget announced that a new, private sector-led provincial economic development agency will be created to attract new private-sector investment, increase international trade and act as a single window for businesses and investors pursuing major economic development projects

across the province.

The division also continued to deliver non-COVID-19 related economic development programs to businesses and provided business analysis and financial expertise in support of a Team Manitoba approach to economic development.

Even with significant efforts directed toward managing the pandemic, the department continued to work to implement recommendations of the *Economic Growth Action Plan*. The Economic Development Office worked collaboratively with regional and strategic partners to advance trade, investment attraction and other economic growth initiatives. In February 2020 the Rural Manitoba Economic Development Corporation, was established.

Manitoba's tax increment financing program was refocussed to encourage significant new business investment or existing business expansion.

Through three equity tax credits (the Small Business Venture Capital Tax Credit, the Community Enterprise Development Tax Credit and the Employee Share Purchase Tax Credit), access to equity capital for business was improved within Manitoba by providing a 45% provincial tax credit to Manitoba investors who supply cash equity to eligible Manitoba businesses. During the 2020 taxation year, 264 Manitoba investors supplied \$11.5M in cash equity to 18 Manitoba businesses.

The Interactive Digital Media Tax Credit approved nineteen new project Certificates of Eligibility. Over the duration of their development, these new projects are projected to generate over \$5.2M in eligible labour expenditures within the industry.

The Division provided administrative support to the Manitoba Development Corporation and the Manitoba Opportunities Fund. Detailed information is available in the 2020/21 Manitoba Development Corporation annual report and the Manitoba Opportunities Fund annual report.

10-2(a) Industry Programs and Partnerships

Expenditures by Sub-Appropriation	Actual 2020/21 \$(000's)	FTE	Estimate 2020/21 \$(000's)	Variance Over(Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	4,265	52.00	4,712	(447)	1
Other Expenditures	2,612		4,654	(2,042)	2
Financial Assistance	37,204		31,522	5,682	3
Grant Assistance	38,708		36,570	2,138	4
Other Expenditures – Recovery	(1,801)		(2,250)	449	5
Total Sub-Appropriation	81,096	52.00	56,381	24,715	

1. The under expenditure reflects vacant positions and reduced work week savings.
2. Operational savings resulting from vacant positions and lower interest costs due to a reduced loan portfolio.
3. The over expenditure is due to increased training support provided to workers and business affected by COVID-19.
4. The over expenditure is due to COVID-19 supports provided to businesses.
5. Lower interest recovery due to a reduced loan portfolio.

INNOVATION GROWTH PROGRAM

OBJECTIVES

Encourages and supports small-to-medium enterprises (SMEs) in the development and growth stages of the business life-cycle to de-risk innovative product development, accelerate growth and strengthen SMEs' financial position as a means to secure future funding and build their business in Manitoba.

KEY RESULTS ACHIEVED

The Innovation Growth Program (IGP) was launched in June 2019. There were 21 Manitoba companies approved to receive up to \$1.53M in non-repayable financial assistance in 2020/21. It is expected their projects will create up to 578 jobs within 5 years and generate \$136M in sales.

10-2(b) Innovation Growth Program

Expenditures by Sub-Appropriation	Actual 2020/21 \$(000's)	FTE	Estimate 2020/21 \$(000's)	Variance Over(Under) \$(000's)	Expl. No.
Grant Assistance	967		2,148	(1,181)	1
Total Sub-Appropriation	967		2,148	(1,181)	

1. First full year of new grant program's operation. The under expenditure is due in part to delayed project spending resulting from COVID-19.

TRAVEL MANITOBA

Travel Manitoba is a Crown Agency under The Travel Manitoba Act that fosters development, growth and diversity in the tourism industry in Manitoba. Travel Manitoba is responsible for marketing Manitoba as a desirable tourist destination, providing appropriate visitor and information services, stimulating the growth and competitiveness of the tourism industry and enhancing public awareness of the importance of the tourism industry. Complete information can be obtained in the 2020/21 Annual Report of Travel Manitoba.

10-2(c) Travel Manitoba

Expenditures by Sub-Appropriation	Actual 2020/21 \$(000's)	FTE	Estimate 2020/21 \$(000's)	Variance Over(Under) \$(000's)	Expl. No.
Grant Assistance	12,405		12,405		
Total Sub-Appropriation	12, 405		12,405		

INDUSTRY PARTNERSHIPS

OBJECTIVES

The Industry Partners program provides grant funding through a single window delivery model to not-for-profit economic development partners that provide services to Manitoba companies to build business capacity in Manitoba. The province's economic development partners were mandated to collaborate, coordinate and align with regional and provincial priorities to grow local businesses, create jobs, attract talent and investment, and increase the economic competitiveness and prosperity of Manitoba.

The Industry Workforce Development Branch works to promote private sector involvement and investment in human resource development and workplace training, and to link skills development with provincial economic development priorities. It partners with business, industry and labour to assess training needs and to implement short and long-term training strategies to develop a highly skilled, knowledgeable and adaptable workforce to support continued provincial economic growth. This focus recognizes that a high-performance workplace is directly linked to meeting business goals and improving bottom-line results.

KEY RESULTS ACHIEVED

In 2020/21, the Industry Partners program funded the province's regional and economic development partners. COVID-19 required Manitoba's economic development partners to pivot from current mandates and quickly respond to the sudden impacts to the business community brought on by the pandemic. Partners leveraged their extensive networks to inform businesses of available federal and provincial support programs, provided valuable feedback on the effectiveness of support programs and they served as a conduit between business and government on economic re-opening plans, protocols and questions. A total of \$20M was provided to 11 organizations that support economic development.

Through the Sector Council program, the division partners with sector councils and industry associations in ten key sectors of the provincial economy to develop and deliver sector-wide training in response to employer-identified needs. There were over 42,000 participations in education, awareness, and engagement activities delivered under the program.

Through the Industry Expansion Program, Manitoba invested in 13 companies either locating new operations in Manitoba, or expanding existing operations and creating new jobs, by providing funding support for training new hires and existing workers. The program supported the creation of 1,941 new jobs, and training of an additional 2,973 existing employees.

Through the Workforce Development Program, seven projects were funded including development of a new cyber-security training program in partnership with the Manitoba Institute of Trades and Technology. Six companies received funding to support internal training on proprietary processes and products of 98 new employees and 142 existing workers.

Canada-Manitoba Job Grants were provided to 161 companies to train 2,128 employees. Many employees participated in more than one course, resulting in over 4,658 participations in training. Small companies with 100 or fewer employers were recipients of 84% of the grants awarded.

10-2(d) Industry Partnerships

Expenditures by Sub-Appropriation	Actual 2020/21 \$(000's)	FTE	Estimate 2020/21 \$(000's)	Variance Over(Under) \$(000's)	Expl. No.
Grant Assistance	75,810		75,810	-	1
Total Sub-Appropriation	75,810		75,810	-	

APPRENTICESHIP MANITOBA

OBJECTIVES

Apprenticeship Manitoba is responsible for the administration of The Apprenticeship and Certification Act and apprenticeship programs for 55 trades. It coordinates the training and qualifications system that delivers accredited, structured, workplace-based skills and technical training to apprentices leading to journeyperson certification. It also facilitates the trades qualification process for experienced tradespeople who seek certification in their trade.

Apprenticeship Manitoba promotes trades training and certification to industry standards; coordinates the designation of new trades and occupations; develops competency standards and curricula in cooperation with Manitoba industry and other jurisdictions to establish common standards through the Red Seal Program; processes requests for the accreditation of training programs; assists under-represented groups to access apprenticeship training and counsels on trades careers and certification matters.

KEY RESULTS ACHIEVED

Worked with the Apprenticeship and Certification Board, its standing committees and Provincial Advisory Committees to take initial steps to modernize the apprenticeship system and update training standards.

Conducted five industry consultations to gain feedback on proposed changes to apprenticeship programs from the Apprenticeship and Certification Board and Provincial Advisory Committees.

Registered 1,792 new apprentices, for a total of 9,523 active apprentices, including 1,099 through the High School Apprenticeship Program, 1,202 female apprentices and 899 Indigenous apprentices. Journeyperson status was achieved through apprenticeship by 789 individuals and 147 persons through Trades Qualification.

Continued its work to reduce red tape for clients who access the apprenticeship and certification system through its work with the Apprenticeship and Certification Board.

Expanded the apprentice to journeyperson ratio from 1:1 to 2:1 and amended the supervision definition to allow final level apprentices to work without direct supervision under certain circumstances. The change will help industry employers recover from the effects that COVID-19 has had on Manitoba's economy by providing Manitobans with more opportunities to participate in the apprenticeship system and the High School Apprenticeship Program, particularly in rural and northern regions, where access to certified journeypersons is limited.

Amended the regulations for the trades of Electrologist, Esthetician and Hairstylist to remove the requirement to obtain an Authorization to Practice for these trades.

Removed the mandatory requirement for Gasfitter training and certification in the trades of Plumber, Refrigeration and Air-Conditioning Mechanic, and Steamfitter-Pipefitter. Through this regulatory amendment, apprentices and employers will be able to tailor apprentice training to meet business needs.

Offered technical training through a hybrid training delivery model beginning in spring 2020 to align with public health orders. The hybrid training delivery model combines online and in-person training to ensure the safety of apprentices, employers and instructors is maintained.

Celebrated excellence in the apprenticeship and certification system through the annual Highest Achievement Awards and the Awards of Distinction, which was held as a virtual event.

10-2(e) Apprenticeship Manitoba

Expenditures by Sub-Appropriation	Actual	FTE	Estimate	Variance	Expl. No.
	2020/21 \$(000's)		2020/21 \$(000's)	Over(Under) \$(000's)	
Salaries and Employee Benefits	3,301	49.00	3,457	(156)	
Other Expenditures	764		1,016	(252)	
Financial Assistance	11,404		17,664	(6,260)	1
Financial Assistance - Recovery	-		(2,237)	2,237	2
Total Sub-Appropriation	15,469	49.00	19,900	(4,431)	

1. The under expenditure is due to decreased program demand due to COVID-19.
2. Recovery not required due to decreased program demand due to COVID-19.

OFFICE OF THE MANITOBA FAIRNESS COMMISSIONER

OBJECTIVES

The Office of the Manitoba Fairness Commissioner (OMFC) administers The Fair Registration Practices in Regulated Professions Act (the Act) to ensure registration practices of Manitoba's regulated professions are transparent, objective, impartial and fair. The OMFC works with 30 Manitoba regulated professions to ensure their compliance with the requirements of the Act. Fair registration practices, which recognize the qualifications of internationally educated professionals, help skilled immigrants integrate into the Manitoba professional workforce in a timely manner. The OMFC works to ensure Manitoba has an informed, fair and coherent system for the assessment and recognition of qualifications of internationally educated professionals. Qualified applicants working in their profession in Manitoba sooner, without compromising public safety, addresses labour market needs and grows the economy.

KEY RESULTS ACHEIVED

Supported Manitoba professions in their efforts towards continuous improvement in registration practice for internationally educated applicants.

Worked with departmental staff to refine the Office's extensive database and related tools to produce data sets which accurately reflect internationally educated applicant registration practices over the last ten years.

Worked with the 30 regulated professions under the act to validate data, improve data collection tools and simplify the data submission process.

Worked with regulators to assist them in sharing information, build skills, knowledge and improve their assessment of international qualifications.

Participated in consortium meetings with Fairness Commissioners in Ontario, Québec, Alberta and Nova Scotia to support positive changes in international qualifications recognition.

Developed the Fair Registration Practices in Regulated Professions Amendment Act, which received second reading. The amendment act will further reduce barriers for internationally educated applicants by compelling regulated professions to take additional steps to improve their processes for the assessment and recognition of qualified applicants.

Facilitated consultation sessions to support development of the Fair Registration Practices in Regulated Professions Amendment Act, as well as briefing and information sessions with stakeholders throughout the legislative development process.

Worked with various stakeholders to ensure improved information for internationally educated professionals is consistent with the requirements under the Act.

Continued to provide advice on issues related to the recognition of qualifications for internationally educated professionals to regulators, government departments and agencies, post-secondary institutions and national organizations.

10-2(f) Office of the Manitoba Fairness Commissioner

Expenditures by Sub-Appropriation	Actual 2020/21 \$(000's)	FTE	Estimate 2020/21 \$(000's)	Variance Over(Under) \$(000's)	Expl. No.
Salaries and Employee Benefits	388	4.00	390	(2)	
Other Expenditures	35		50	(15)	
Total Sub-Appropriation	423	4.00	440	(17)	

INDUSTRIAL TECHNOLOGY CENTRE

The Industrial Technology Centre (ITC) is a special operating agency of the Department of Economic Development and Jobs to which the department provides financial assistance. ITC tables its own annual report separately with the Manitoba Legislature.

10-2(g) Industrial Technology Centre

Expenditures by Sub-Appropriation	Actual 2020/21 \$(000's)	FTE	Estimate 2020/21 \$(000's)	Variance Over(Under) \$(000's)	Expl. No.
Grant Assistance	-		150	(150)	1
Total Sub-Appropriation	-		150	(150)	

1. The under expenditure is due to the Industrial Technology Centre maintained sufficient financial assets to meet operational requirements without the operating grant

WORKFORCE TRAINING AND EMPLOYMENT

Workforce Training and Employment contributes to the development of a skilled and diverse workforce. It is responsible for the design and delivery of employment and training programs in partnership with employers, industry, community organizations, training providers and other government departments to help Manitobans connect with jobs.

OBJECTIVES

Contribute to the development of a skilled and diverse workforce needed to support economic success.

KEY RESULTS ACHIEVED

The department delivered employment and training services to over 27,800 job-seekers, including a wide range of programs and services to support unemployed and underemployed individuals, existing workers, persons with a disability, youth transitioning into the workforce and new labour market entrants.

Programs are supported by provincial resources and funding provided by the Government of Canada under the Canada-Manitoba Labour Market Development Agreement and the Canada-Manitoba Workforce Development Agreement. These agreements are intended to help create a highly skilled, adaptable and inclusive labour force and support the development of Manitoba's labour market.

As part of COVID-19 related economic recovery efforts, supplementary funding through the Canada-Manitoba Workforce Development Agreements provided additional supports and programming to jobseekers and employers.

The department is committed to ensuring that clients have safe, reliable access to services that help Manitobans find jobs. Throughout the COVID-19 pandemic, Manitoba Jobs and Skills Development Centres and service providers delivered programming through alternate service delivery models, including virtual services, to ensure Manitobans continued to have access to high quality employment services.

In 2020/21, the department administered a continuum of COVID-19 programming to provide Manitoba businesses with supports to meet their evolving needs. Through the Summer Student Recovery Jobs Program, Back to Work this Summer Program and Back to Work Manitoba Program, over 4,000 unique employers received wage subsidy support for nearly 17,000 employees.

WINNIPEG & EASTERN SERVICE AREA, AND WESTERN & NORTHERN SERVICE AREA

OBJECTIVES

The Winnipeg & Eastern Service Area and the Western & Northern Service Area Branches are responsible for the delivery of employment and training services and labour market programming to Manitobans through direct service delivery at Manitoba Jobs and Skill Development Centres across the province.

KEY RESULTS ACHIEVED

More than 17,000 Manitobans accessed employment and training services through 13 Manitoba Jobs and Skill Development Centres located across the province and through third party organizations.

Manitoba Jobs and Skills Development Centres offered a one-stop shop for job seekers, businesses and community organizations seeking access to labour market programs and services, including employment needs assessment, employment counselling, career development, job search assistance and referral to community organizations.

Provided skills development support to 3,417 individuals to help them participate in skills training required to secure sustainable employment.

PROVINCIAL SERVICES

OBJECTIVES

The Provincial Services Branch provided employment and training services to Manitobans through contracted service providers across the province and provided targeted supports to persons with disabilities, youth transitioning to the labour market and newcomers.

KEY RESULTS ACHIEVED

Contracted with 210 service providers to deliver employment and training services to over 12,300 Manitobans.

Provided over 11,900 youth under 30 with job search and referral services, business development supports and student employment opportunities through the Young Entrepreneurs, Partners with Youth and Career Focus programs.

Partnered with post-secondary institutions, child welfare authorities and the non-profit sector, to assist over 490 current or former youth in care with mental health, mentorship,

housing, financial literacy, education, training and employment services.

Assisted more than 2,800 individuals to prepare for, find and maintain a job through the Employability Assistance for People with Disabilities Program, with 1,154 served through the Supported Employment Program in partnership with third party service providers.

Provided support for approximately 2,700 newcomers through targeted programming such as the Refugee Employment Development Initiative and the Manitoba Adult Language Training for Immigrants Initiative.

10-3(a) Workforce Training and Employment

Expenditures by Sub-Appropriation	Actual	FTE	Estimate	Variance	Expl. No.
	2020/21 \$(000's)		2020/21 \$(000's)	Over(Under) \$(000)	
Salaries and Employee Benefits	13,098	200.40	13,875	(777)	
Other Expenditures	2,103		2,423	(320)	
Grant Assistance	3,733		2,600	1,133	1
Financial Assistance	103,104		103,519	(415)	
Financial Assistance –Recovery	(10,257)		(10,257)	-	
Total Sub-Appropriation	111,781	200.40	112,160	(379)	

1. The over expenditure is due to realignment of grants and financial assistance.

COSTS RELATED TO CAPITAL ASSETS

Commencing in 1999/2000, it is the policy of the Province of Manitoba to record in the accounts of the Province, the tangible capital assets owned and used by the Province along with appropriate amortization costs. The Provincial Comptroller establishes standard asset classes along with capitalization thresholds and corresponding amortization rates.

Consistent with this policy, the department records:

- the amortization of departmental and government assets; and
- the interest related to the assets.

10-5(a) General Assets

Expenditure by Sub-Appropriation	Actual 2020/21 \$(000's)	FTE	Estimate 2020/21 \$(000's)	Variance Over (Under) \$(000's)	Expl. No.
Amortization Expense	1,001		1,002	(1)	
Total Sub-Appropriation	1,001		1,002	(1)	

FINANCIAL INFORMATION SECTION

PART A – OPERATING EXPENDITURE ECONOMIC DEVELOPMENT AND JOBS RECONCILIATION STATEMENT

Part A - Operating	
Printed Estimates of Expenditure 2020/21 - Economic Development and Jobs.....	969,291
Transfer of functions to:	
- Advanced Education, Skills and Immigration.....	(772,398)
- Civil Service Commission.....	(734)
- Families.....	(1,583)
Estimates of Expenditure 2021/22 (Adjusted) - Economic Development and Jobs.....	194,576
Part C - Loans and Guarantees	
Printed Estimates of Expenditure 2020/21 - Economic Development and Jobs.....	73,940
Transfer of functions to:	
- Advanced Education, Skills and Immigration.....	(55,440)
Estimates of Expenditure 2021/22 (Adjusted) - Economic Development and Jobs.....	18,500
Part D - Other Reporting Entities Capital Investments	
Printed Estimates of Expenditure 2020/21 - Economic Development and Jobs.....	22,900
Transfer of functions to:	
- Advanced Education, Skills and Immigration.....	(22,900)
Estimates of Expenditure 2021/22 (Adjusted) - Economic Development and Jobs...	-

Economic Development and Jobs

Expenditure Summary (\$000)

For Fiscal Year Ended March 31, 2020

(with comparative figures for the previous year)

2020/21 \$(000's)	Appropriation	Actual 2020/21 \$(000's)	Actual 2019/20 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.
	10-1 Administration and Finance				
42	(a) Minister's Salary	42	41	1	
	(b) Executive Support				
691	(1) Salaries and Employee Benefits	692	814	(122)	
73	(2) Other Expenditures	62	76	(14)	
	(c) Finance and Corporate Services				
4,924	(1) Salaries and Employee Benefits	3,787	3,307	480	
614	(2) Other Expenditures	401	388	13	
	(d) Economic Labour and Market Policy				
3,303	(1) Salaries and Employee Benefits	1,805	1,909	104	
350	(2) Other Expenditures	150	126	24	
9,997	Total 10-1	6,939	6,661	278	
	10-2 Industry Growth and Innovation				
	(a) Economic Development and Growth				
4,712	(1) Salaries and Employee Benefits	4,265	3,581	684	1
4,654	(2) Other Expenditures	2,612	3,163	(551)	2
31,522	(3) Financial Assistance	37,204	32,339	4,865	3
36,570	(4) Grant Assistance	38,708	-	38,708	4
(2,250)	(5) Other Expenditures - Recovery	(1,801)	(2,553)	752	5
2,148	(b) Innovation Growth Program	967	102	865	6
12,405	(c) Travel Manitoba	12,405	12,089	316	
75,810	(d) Industry Partnerships	75,810	22,055	53,755	7
	(e) Apprenticeship Manitoba				
3,457	(1) Salaries and Employee Benefits	3,301	3,298	3	

Economic Development and Jobs

1,016	(2) Other Expenditures	764	1,186	(422)	8
17,664	(3) Financial Assistance	11,404	14,259	(2,855)	9
(2,237)	(4) Financial Assistance - Recovery	-	(2,237)	2,237	10
	(f) Office of the Fairness Commissioner				
390	(1) Salaries and Employee Benefits	388	196	192	11
50	(2) Other Expenditures	35	38	(3)	
150	(g) Industrial Technology Centre	-	150	(150)	12
186,061	Total 10-2	186,062	87,666	98,396	
		Actual	Actual	Increase	
2020/21		2020/21	2019/20	(Decrease)	Expl.
\$(000's)	Appropriation	\$(000's)	\$(000's)	\$(000's)	No.
	10-3 Workforce Training				
	(a) Workforce Training and Employment				
13,875	(1) Salaries and Employee Benefits	13,098	15,487	(2,389)	13
2,423	(2) Other Expenditures	2,103	2,855	(752)	14
2,600	(3) Grant Assistance	3,733	4,732	(999)	15
103,519	(4) Financial Assistance	103,104	68,979	34,125	16
(10,257)	(6) Financial Assistance - Recovery	(10,257)	10,257	-	
112,160	Total 10-3	111,781	81,796	29,985	
		Actual	Actual	Increase	
2020/21		2020/21	2019/20	(Decrease)	Expl.
\$(000's)	Appropriation	\$(000's)	\$(000's)	\$(000's)	No.
	10-4 Costs Related to Capital Assets				
	(a) General Assets				
1,002	(1) Amortization Expense	1,001	1,028	(27)	
1,002	Total 10-4	1,001	1,028	(27)	
309,220	Total Economic Development and Jobs	305,783	177,151	128,632	

1. The variance is due to the filling of vacant positions in 2020/21.

2. The variance is due to increased operational costs resulting from the filling of vacant positions in 2020/21.

3. The variance is due to increase training support provided to workers and business affected by COVID-19.

4. The variance is due to COVID-19 support for the Long Term Recovery Fund, and Northern air carriers as well as increased payments under the Communities Revitalization Fund.

5. The variance is due to lower interest recovery due to a reduced loan portfolio.

Economic Development and Jobs

6. The variance is due to increased program uptake, the program was launched mid-year in 2019/20.
7. The variance is due to the COVID-19 Long Term Recovery Fund, this is in addition to the Long Term Recovery Funding provided in Industry Programs and Partnerships grants.
8. The variance is due to decreased IT system costs in 2020/21.
9. The variance is due to decreased program demand due to COVID-19.
10. The variance is due to the recovery not required due to decreased program demand due to COVID-19.
11. The variance is due to filling of vacancies and severance payments for retirements in 2020/21.
12. The variance is due to the Industrial Technology Centre generating sufficient revenue to meet operational requirements without the operating grant in 2020/21.
13. The variance is due to vacant positions and reduced work week savings in 2020/21.
14. The variance is due to operational savings resulting from vacant positions.
15. The variance is due to realignment of grants and financial assistance.
16. The variance is due to COVID-19 supports for wage subsidy programs in 2020/21.

Economic Development and Jobs

Revenue Summary (\$000)

For Fiscal Year Ended March 31, 2021

(with comparative figures for the previous year)

Actual 2019/20 \$(000's)	Actual 2020/21 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.	Source	Actual 2020/21 \$(000's)	Estimated 2020/21 \$(000's)	Increase (Decrease) \$(000's)	Expl. No.
Government of Canada								
57,758	59,596	1,838	1	Canada-Manitoba Labour Market Development Agreement	59,596	60,096	(500)	
27,593	61,411	33,818	2	Canada-Manitoba Workforce Development Agreement	61,411	29,276	32,135	6
-	12,031	12,031	3	Northern Air Services	12,031	-	12,031	7
85,351	133,038	47,687		Subtotal	133,038	89,372	43,666	
Other Revenue								
192	62	(130)	4	Fees	62	253	(191)	8
2,025	1,282	(743)	5	Sundry	1,282	1,910	(628)	9
2,217	1,344	(873)		Subtotal	1,344	2,163	(819)	
87,568	134,382	46,814		Total Revenue	134,382	91,535	42,847	

1. The variance is due to increased deferred revenue in 2020/21 under the agreement offset by a base funding top-up.
2. The variance is due to one-time COVID-19 funding increases under the agreement to support workers and businesses affected by the pandemic.
3. The variance is due to a federal contribution agreement to provide supports for the maintenance of essential air services to Manitoba's remote northern communities.
4. The variance is due to decreased trade qualification and GED enrollment fees due to COVID-19.
5. The variance is due to lower than anticipated recoveries under the Manitoba Hydro Job Referral Service.
6. The variance is due to one-time COVID-19 funding increases under the agreement to support workers and businesses affected by the pandemic in 2020/21.
7. The variance is due to a federal contribution agreement to provide supports for the maintenance of essential air services to Manitoba's remote northern communities in 2020/21.
8. The variance is due to decreased trade qualification and GED enrollment fees due to COVID-19 in 2020/21.
9. The variance is due to lower than anticipated recoveries under the Manitoba Hydro Job Referral Service in 2020/21.

Five Year Expenditure and Staffing Summary

Economic Development and Jobs

Five-Year Expenditure and Staffing Summary by Appropriation

For Fiscal Year Ended March 31, 2021

Appropriation	Actual/Adjusted Expenditures									
	2016-2017		2017-2018		2018-2019		2019-2020		2020-2021	
	FTE	\$(000's)	FTE	\$(000's)	FTE	\$(000's)	FTE	\$(000's)	FTE	\$(000's)
Administration and Finance	104.00	6,661	104.00	6,661	104.00	6,661	104.00	6,661	104.00	6,939
Industry Programs and Partnership	105.00	87,666	105.00	87,666	105.00	87,666	105.00	87,666	105.00	186,062
Workforce Training	200.40	81,796	200.40	81,796	200.40	81,796	200.40	81,796	200.40	111,781
Costs Related to Capital Assets	0.00	1,028	0.00	1,028	0.00	1,028	0.00	1,028	0.00	1,001
Total	409.40	177,151	409.40	177,151	409.40	177,151	409.40	177,151	409.40	305,783

* Figures have not been adjusted to reflect historical data on a comparable basis in those appropriations effected by reorganizations during the five years due to the complexity of the reorganizations as noted below.

In May 2016 the former Departments of Jobs and Economic Development and Mineral Resources were re-organized to create the new Department of Growth, Enterprise and Trade. This included transferring functions, 360.80 FTEs and \$620,568 to the Departments of Executive Council, Education and Training, Families, Finance and enabling Appropriations. As a part of this re-organization functions, 320.40 FTEs and \$31,967 were transferred to Growth, Enterprise and Trade from the Departments of Aboriginal and Northern Affairs, Agriculture, Food and Rural Development, Housing and Community Development, Infrastructure and Transportation, Labour and Immigration, Tourism, Culture, Heritage, Sport and Consumer Protection, Municipal Government and Enabling Appropriations.

In October 2019 the former Department of Growth, Enterprise and Trade was re-organized transferring functions, 244.10 FTEs and \$34,714 to the Departments of Agriculture and Resource Development, Civil Service Commission, Conservation and Climate, Families, Finance, Indigenous and Northern Relations, Justice, Public Debt and Tax Credits. As a part of this re-organization functions, 556.55 FTEs and \$907,608 were transfer to the newly created Department of Economic Development and Training from the Departments of Families, Indigenous and Northern Relations, Education and Municipal Relations.

In January 2021 the former Department of Economic Development and Training was re-organized transferring functions, 146.00 FTEs and \$772,398 from the Department of Economic Development and Training to the newly formed Department of Advanced Education, Skills and Immigration. This created the new Department of Economic Development and Jobs.

Performance Reporting – Indicators of Progress against Priorities

The following section provides information on key performance measures for the department for the 2020/2021 reporting year. All Government of Manitoba departments include performance measures in their Annual Reports to complement the financial results and provide Manitobans with meaningful and useful information about government activities and their impact on the province and its citizens.

For more information on performance reporting and the Manitoba government, visit

<http://www.gov.mb.ca/finance/publications/performance.html>

Your comments on performance measures are valuable to us. You can send comments or questions to

mbperformance@gov.mb.ca

Business Development Indicators

What is being measured and how?	Why is it important to measure this?	Where are we starting from? (baseline measurement)	What is the most recent available value for this indicator?	What is the trend over time for this indicator?	Comments/recent actions/report links
<p><i>Venture capital available to Manitoba companies.</i></p> <p>Small Business Venture Capital Tax Credit – provides a mechanism to improve the access to equity capital for small businesses</p>	<p>Access to venture capital in Manitoba is directly related to the province's ability to attract, maintain and build business in Manitoba.</p> <p>The availability of venture capital impacts job creation, growth and the ability to attract professional and knowledge</p>	<p>In 2015, 24 new companies were approved under the tax credit program and a total of \$10.4 million in equity was raised from</p>	<p>In 2020, 9 new companies were approved under the tax credit program and a total of \$9.3.0 million in equity was raised from 116 eligible investors.</p>	<p>Since the tax credit rate increased mid-2014, interest in the program has increased.</p>	<p>Private venture capital financing, which makes up a significant segment of this market, is limited to publicly available information.</p> <p>The tax credit program was established in 2008.</p>

What is being measured and how?	Why is it important to measure this?	Where are we starting from? (baseline measurement)	What is the most recent available value for this indicator?	What is the trend over time for this indicator?	Comments/recent actions/report links
<p>within Manitoba. Individual and corporate investors supplying cash equity to small businesses are entitled to apply a 45% Provincial tax credit against their Manitoba taxes payable.</p>	<p>based workers to Manitoba.</p> <p>Supply of venture capital is linked to improved performance of small and medium-sized businesses.</p>	<p>135 eligible investors.</p>	<p>From 2008/9 through 2020/21, 181 applications have been approved and raised \$114 million in cash equity under the tax credit program.</p>	<p>Since the size and type of companies eligible for the tax credit were broadened in 2015 and the minimum eligible investment was reduced in 2018, the number of companies accessing the tax credit has increased.</p>	
<p>Community Enterprise Development Tax Credit - provides a mechanism to improve the access to equity capital for community based businesses within Manitoba. Individual and corporate investors supplying cash equity to small businesses are entitled to apply a 45% Provincial tax credit against their</p>		<p>In 2014, one project was approved under the CED tax credit worth \$0.1 million in private investments.</p> <p>In 2015, two projects were approved to help raise \$0.1 million</p>	<p>During 2020, two organizations raised in aggregate \$6 million from 124 Manitoba investors.</p> <p>From 2004/05 through 2020/21, 35 applications have been approved and raised \$7.9 million in cash equity from 1,321 Manitoba Investors under the tax credit program.</p>	<p>Interest in the program has increased since the program was transferred to Economic Development and Training in 2016.</p>	<p>In Budget 2018, regulations were amended to clarify that Cooperatives can access the program.</p>

What is being measured and how?	Why is it important to measure this?	Where are we starting from? (baseline measurement)	What is the most recent available value for this indicator?	What is the trend over time for this indicator?	Comments/recent actions/report links
<p>Manitoba taxes payable.</p> <p>Support for small and medium-sized Manitoba business and entrepreneurs.</p>	<p>Small and medium-sized enterprises provide over 90% of private employment in Canada.</p>				
<p>Employee Share Purchase Tax Credit - provides a mechanism to support employee's to own a portion of their Manitoba employer.</p> <p>Individual investors are entitled to apply a 45% Provincial tax credit against their Manitoba taxes payable.</p> <p>Support for small and medium-sized Manitoba business and entrepreneurs.</p>	<p>Small and medium-sized enterprises provide over 90% of private employment in Canada.</p>	<p>In 2015, two projects were approved to help raise \$0.5 million</p>	<p>During 2020, 7 organizations raised in aggregate \$1.6 million from 24 investors/employees.</p> <p>From 2015/16 through 2020/21, 33 applications have been approved and raised \$11.7 million in cash equity</p>	<p>Interest in the program has been increasing since 2015.</p>	<p>In January 2019, responsibility for administration of this program was transferred from Finance to Economic Development and Training.</p>

Labour Market Indicators

What is being measured and how?	Why is it important to measure this?	Where are we starting from? (baseline measurement)	What is the most recent available value for this indicator?	What is the trend over time for this indicator?	Comments/recent actions/report links
<p>EDJ's contribution to meeting the evolving skills requirements of the labour market is measured by employment outcomes and participation in key training initiatives to meet labour market demand.</p>	<p>Skills training programs/activities are key elements in response to the increasing demand for skilled workers and continued growth of the economy. Some of the programs / activities are formal, while others are non-formal (ex: workplace training).</p>	<p><u>Participation in key training initiatives -</u></p> <p>1999/00 – 4,272 active apprentices as at March 31, 2000.</p> <p>1999/00 Journey person Certification: Apprenticeship: 476 Trades Qualification: 125 Total: 601</p> <p>2006/07 - 3,035 total number of apprentices attending in-school technical training.</p> <p>1999/00 - 1,296 new apprenticeship applications registered.</p>	<p><u>Participation in key training initiatives -</u></p> <p>2020/21 – 9,523 active apprentices as of March 31, 2021.</p> <p>2020/21 Journey person Certification - Apprenticeship: 789 Trades Qualification: 147 Total: 936</p> <p>2020/21 – 3,296 total number of apprentices attending in-school technical training.</p> <p>2020/21 – 1,792 new apprenticeship applications registered.</p>	<p>The number of active apprentices increased 123% from 1999/00 to the 2020/21 fiscal year.</p> <p>The number of Journey person Certificates increased 66% from 1999/00 to the 2020/21 fiscal year.</p> <p>Apprentices attending in-school technical training increased 8.6% from 2006/07 to the 2020/21 fiscal year.</p> <p>New apprenticeship applications registrations increased 38.3% from 1999/00 to the 2020/21 fiscal year.</p>	<p>The Apprenticeship model coordinates the training system that delivers workplace-based skills and technical training to apprentices, leading to journey person certification in skilled trades.</p> <p>Indigenous apprentices constitute 9.4% all active apprentices in Manitoba, as of March 31, 2021.</p> <p>The Skills Development program provides financial and other</p>

What is being measured and how?	Why is it important to measure this?	Where are we starting from? (baseline measurement)	What is the most recent available value for this indicator?	What is the trend over time for this indicator?	Comments/recent actions/report links
		<p>2001/02 Workforce Training and Employment - Skills Development Program</p> <p>individuals supported: 3,733 participants.</p> <p>1999/00 Industry Workforce Development program participations: 7,310</p>	<p>2020/21 Workforce Training and Employment - Skills Development Program</p> <p>individuals supported: 3,417 participants.</p> <p>2020/21 Industry Workforce Development participations: 51,832</p>	<p>The number of individuals supported decreased by 316 compared to the baseline year and has decreased by 462 from the previous year (3,879 participants in 2019/20)</p> <p>The number of workplace training and development participations is fairly consistent, with 1,632 fewer participations in 2020/21 than the previous year.</p>	<p>supports to individuals (unemployed EI and non-EI insured individuals and low skilled employed workers) to participate in existing education and training opportunities at universities, colleges, private vocational institutions and other education/training providers.</p> <p>Many training events were cancelled due to COVID-19, or delayed as training providers pivoted to online delivery.</p>
<p>Employment services for individuals include employment needs assessment, employment/career counseling, access to labour market and other information, job search assistance, access to</p>	<p>Assisting unemployed individuals to prepare for, find and keep employment is important for the economy, for the well-being of individuals and for</p>	<p>2001/02 Workforce Training and Employment services for Individuals</p> <p>Total Clients Served: 36,333</p>	<p>2020/21 Workforce Training and Employment - Employment services for Individuals</p> <p>Total Clients Served: 27,804.</p>	<p>The number of clients served has decreased by 8,529 compared to the baseline year and decreased by 1,990 from the previous year (29,794 in 2019/20).</p>	<p>Employment services are delivered in 13 Manitoba Jobs and Skills Development Centres and funded third party organizations throughout Manitoba.</p>

What is being measured and how?	Why is it important to measure this?	Where are we starting from? (baseline measurement)	What is the most recent available value for this indicator?	What is the trend over time for this indicator?	Comments/recent actions/report links
computers and other employment services.	<p>the communities in which they reside.</p> <p>Many people make the transition from unemployment to employment without assistance. Use of employment services is a measure of how governments are helping those that do need assistance.</p>				
<p>Trends re: youth receiving pre-employment assistance and training, work placements, employment referrals, wage subsidies and business development support through provincial programs.</p> <p>Indicator(s): Tracking usage of</p>	To determine participation levels, if programs are meeting the needs of youth and what improvements can be made to programs.	2010/11 – 29,990 youth accessed pre-employment assistance and training, work placements, employment referrals, wage subsidies and business development supports.	2020/21 – 11,958 youth accessed pre-employment assistance and training, work placements, employment referrals, wage subsidies and business development supports.	The number of youth served through programming has decreased by 19,475 compared to the baseline year and decreased by 18,032 from the previous year (31,433 in 2019/20).	In 2020/21, the number of youth served through targeted programming decreased significantly from the previous year due to the COVID-19 pandemic and the cancellation of the Manitoba Youth Jobs Centre, Young Entrepreneurs and First Jobs Fund. In addition, STEP Services transferred to the Civil Service Commission and is not being reported on by the department.

What is being measured and how?	Why is it important to measure this?	Where are we starting from? (baseline measurement)	What is the most recent available value for this indicator?	What is the trend over time for this indicator?	Comments/recent actions/report links
employment readiness, employment referral, business development and career development programs.					

REGULATORY ACCOUNTABILITY AND RED TAPE REDUCTION

The Department of Economic Development and Jobs is committed to implementing the principles of regulatory accountability as set out in *The Regulatory Accountability Act*. The department works to achieve balance with regulatory requirements, identify the best options for them, assess their impact and incorporate them in department activities, programs and in the development of all regulatory instruments.

A regulatory requirement is a requirement in a regulatory instrument for a person to take an action in order to:

- access a program or service offered by the government or a government agency
- carry on business
- participate in a regulated activity

Regulator accountability provides a framework to create a transparent, efficient and effective regulatory system. Red tape reduction aims to remove the regulatory requirements that are unclear, overly prescriptive, poorly designed, redundant, contradictory or antiquated. Not all regulatory requirements create red tape.

REGULATORY REQUIREMENTS

Economic Development and Jobs	April 1, 2020	March 31, 2021
Total number of regulatory requirements	104,440	31,465
Net change	-	-95
Percentage change	-	-0.09%

Notes:

- ‘Total number of regulatory requirements’ includes transfers of regulatory requirements in and out of the department in 2020/21.
- ‘Net change’ includes the changes (sum of decreases and increases) in regulatory requirements undertaken by the department in 2020/21 and is net of transfers of regulatory requirements in and out of the department.
- ‘Percentage change’ includes percentage changes in regulatory requirements undertaken by the department in 2020/21 and is net of transfers of regulatory requirements in and out of the department.

Additional information is provided in the 2020/2021 Manitoba Regulatory Accountability Report.

ACHIEVEMENTS

The department continues to work towards reducing regulatory requirements and eliminating red tape.

In fiscal year 2020/21, the department:

- aligned Manitoba's apprenticeship training and supervision practices with other Western Canadian jurisdictions by amending the following four regulations:
 - Apprenticeship and Certification — General Regulation;
 - Trade of Electrologist Regulation;
 - Trade of Esthetician Regulation; and
 - Trade of Hairstylist Regulation.

These amendments reduced regulatory requirements and the administrative burden to industry.

- completed amendments to the Trade of Gasfitter Regulation, the Trade of Plumber Regulation, Trade of Refrigeration and Air-Conditioning Mechanic, and Trade of Steamfitter-Pipefitter Regulation which resulted in a reduction of regulatory requirements and the overall administrative burden.
- introduced amendments to The Apprenticeship and Certification Act which will streamline client services, reduce administrative burden and regulatory requirements, and increase labour market access through the apprenticeship and certification system. This is a multi-year project, informed by recommendations of the 2018 Governance Review of the apprenticeship and certification system, which when complete will significantly reduce the number of advisory committees, revise the composition of the Apprenticeship and Certification Board, and allow for the repeal of the voluntary trade regulations (46 regulations).
- repealed The Co-operative Associations Loans and Loans Guarantee Act and its associated regulation, which reduced regulatory requirements.
- undertook a review of our policies and forms in an effort to identify regulatory requirements that could be reduced or repealed. However, due to factors outside the department's control (departmental reorganization in January 2021 and the availability of regulatory accountability database (RAD) training for policies and forms) there was a delay in the implementation of our plan.
- made progress on repeals to legislation no longer required and/or were never proclaimed. Bills were introduced but did not receive Royal Assent by March 31, 2021.

The department looks forward to 2021/2022 when our regulatory requirements will be reduced based off the work undertaken in 2020/2021.

THE PUBLIC INTEREST DISCLOSURE (WHISTLEBLOWER PROTECTION) ACT

The Public Interest Disclosure (Whistleblower Protection) Act came into effect in April 2007 and amended in 2018 gives employees a clear process for disclosing concerns about significant and serious matters (wrongdoing) in the Manitoba public service, and protects employees who make those disclosures from reprisal. The act builds on protections already in place under other statutes, as well as collective bargaining rights, policies, practices and processes in the Manitoba public service.

Wrongdoing under the act may be: contravention of federal or provincial legislation; an act or omission that endangers public safety, public health or the environment; gross mismanagement; or knowingly directing or counseling a person to commit a wrongdoing. The act is not intended to deal with routine operational or administrative matters.

A disclosure made by an employee in good faith, in accordance with the act, and with a reasonable belief that wrongdoing has been, or is about to be, committed is considered to be a disclosure under the act, whether or not the subject matter constitutes wrongdoing. All disclosures receive careful and thorough review to determine if action is required under the act, and must be reported in a department's annual report in accordance with Section 29.1.

The following is a summary of disclosures received by Manitoba Economic Development and Jobs and Industrial Technology Centre (Special Operating Agency) for fiscal year 2020/21.

Information Required Annually (per section 29.1 of PIDA)	Fiscal Year 2020/21
The number of disclosures received, and the number acted on and not acted on. Subsection 29.1(2)(a)	NIL
The number of investigations commenced as a result of a disclosure. Subsection 29.1 (2)(b)	NIL
In the case of an investigation that results in a finding of wrongdoing, a description of the wrongdoing and any recommendations or corrective actions taken in relation to the wrongdoing, or the reasons why no corrective action was taken. Subsection 29.1(2)(c)	NIL

APPENDIX A – THE COMMUNITY REVITALIZATION FUND

The Community Revitalization Tax Increment Financing Act (Act) came into force in November 2009. Section 15(9) states the minister must include in each annual report of the minister's department a financial statement of the Community Revitalization (CR) Fund and a report on the use of grants made from the CR Fund in the year and what those grants achieved. Responsibility for the CR Fund was transferred from Municipal Relations to Economic Development and Jobs in Q3 2019/20.

Tax Increment Financing (TIF) is a financing tool that governments can use to encourage redevelopment and revitalization. The Act authorizes the Province to designate specific real properties as community revitalization properties for a specified period of time, up to a maximum of 25 years. During the designation period, increases in the assessed value of the property are expected to occur as a result of redevelopment and investment. The incremental increase in assessment resulting from the redevelopment and investment is subject to a Community Revitalization (CR) Levy in lieu of applicable education-related taxes. The Levy is remitted to the Minister of Finance and held in trust in the CR Fund account in the Consolidated Fund. The CR Levy is remitted to the CR Fund after development is completed and the designated property is reassessed. Grants are provided from monies in the CR Fund over an extended period of time. Grants from the CR Fund can be used to revitalize communities or neighborhoods; encourage economic development; enhance social and cultural development; or preserve heritage properties.

The Budget Implementation and Tax Statutes Amendment Act 2020 dissolved the Community Revitalization Fund established under the Community Revitalization Tax Increment Financing Act, effective March 31, 2021. Going forward, grants will be paid through EDJ's department budget.

In May 2020, the Manitoba government refocused the approach to tax increment financing. Re-branded the Manitoba Works Capital Incentive (Incentive), TIF is now used to encourage **significant new business investment or existing business expansion**. The proponent of an approved project under the Incentive receives a grant of the incremental (new) education property taxes that are generated as a result of capital investment on an identified property for a period of up to 20 years or until education property taxes are eliminated, whichever is sooner. The Incentive can be made available to a new or existing business interested in expanding in the province if:

- The proponent company makes a minimum capital investment of \$10M to a specific property;
- A minimum of 65% of total project costs are from private sources; and

- There is demonstrable potential to create and/or maintain a minimum of 10 jobs in the province **or** the new business activity has a substantial and measureable net economic benefit to the province.

The department administers 18 grant agreements under the former TIF framework, and there were 6 approvals under the new Incentive in 2020/21.

**Initiatives and projects supported under *The Community Revitalization Tax Increment Financing Act* as of March 31, 2021
(by Municipality)**

City of Winnipeg

Initiative	Purpose of Grant Support	Status	Achievement
Downtown Winnipeg Residential Development Grant Program, a partnership between the Province of Manitoba and the City of Winnipeg, to provide up to \$40 million in incentives to housing developers.	To increase the number and diversity of housing options, increase mixed residential and commercial development, and redevelop vacant properties and surface parking lots. Grants are provided as an incentive to housing developers (private and non-profit) paid in a lump sum or annually after the development is completed.	Development of residential units is complete for all 17 properties in the Program. Grant payments are ongoing.	Program resulted in the development of 343 new rental units and 443 new condominium units for a total of 786 new residential units in downtown Winnipeg.
Strategic Downtown Investments Agreement between the Province of Manitoba, the City of Winnipeg, and CentreVenture Development Corporation to support the Portage Avenue Development Strategy and the Sports, Hospitality and Entertainment District (SHED).	To encourage and protect private and public investment in downtown Winnipeg and develop the 11-block SHED area where entertainment and related commercial activities would be encouraged. Incremental taxes from the CentreVenture Development, across from the Bell MTS Place in downtown Winnipeg, are used to support this program. Grants are provided to support capital projects in public and shared spaces within defined Portage Avenue districts downtown, such as streetscape enhancements and skywalk development.	CentreVenture Development complete on three designated properties. Grant payments are ongoing.	Developments were completed in December 2014 and include streetscape and pedestrian improvements surrounding Bell MTS Place, storefront and building enhancements and marketing and promotion of the SHED area.

Initiative	Purpose of Grant Support	Status	Achievement
Investors Group Field	Incremental taxes from the redevelopment of the former Canad Inns Stadium site will contribute to the stadium at Investors Group Field.	Vacant building and land on two designated properties. Grant payments are ongoing.	Investors Group Field opened June 2013.
University of Winnipeg Commons Housing Complex Project	Grants support the development of a mixed-use complex.	Development complete on one designated property. Grant payments are ongoing.	Redevelopment of a surface parking lot into a mixed-use complex with 102 rental housing units, including 46 affordable units and 30 rent-geared-to-income units.
Exchange/Waterfront Neighbourhood Development Program, a partnership between the Province of Manitoba, the City of Winnipeg, and CentreVenture Development Corporation to contribute to the creation of a vibrant, economically sustainable downtown, building on the successful Downtown Winnipeg Residential Development Grant Program partnership.	Incremental taxes from properties designated under the Downtown Winnipeg Residential Development Grant Program support this program. Grants support four program components, which include: Retail Attraction and Retention Coordination, Marketing/Image and Safety Initiatives, Parking Initiatives, and Capital Investments in Safety and Heritage.	Residential developments complete on four designated properties. Grant payments are ongoing.	Physical improvements, including safety and walkway upgrades, are complete. In addition, the Peg City Co-op Car Share Program expanded to the Exchange District and the Exchange BIZ increased their safety patrols of the area.
Support to Manitoba Dairy Value Added Food Industry – a partnership amongst Canada, Manitoba, the City of Winnipeg, and Parmalat Canada Inc.	To support the construction of a modern dairy processing facility in St. Boniface, allowing the company to keep its dairy operation in Winnipeg while maintaining and increasing local employment. Grant supports the extension of waste water servicing to the new dairy processing plant.	Development complete on one designated property. Grant payments are ongoing.	Construction of the Parmalat Canada Inc. facility was completed in September 2017.

Initiative	Purpose of Grant Support	Status	Achievement
Live Downtown: Rental Development Grant Program, a partnership between the Province of Manitoba and the City of Winnipeg to increase new rental units in downtown Winnipeg by 750-900 units.	To encourage the development of additional multi-family, mixed-income rental housing aiming to increase and diversify the residential population of downtown Winnipeg. Grants are provided as an incentive to rental housing developers (private and non-profit), paid annually over 12-20 years after the development is complete.	Six properties designated and development complete on four designated properties. Remaining two properties will be completed by early 2022. Grant payments for four completed properties are ongoing.	Program has resulted in the approval of over 700 rental units in downtown Winnipeg to date.
Northland Sutton Place: This is a project to create a hotel and residences space at 220 Carlton in Winnipeg.	Grant is intended to support and leverage private investment in downtown Winnipeg. The project will produce additional economic benefits to Winnipeg's downtown by through its support to the RBC Convention Centre as additional adjacent hotel space servicing large scale events.	Construction at the site continues with an expected 2022/23 completion date.	N/A
RBC Convention Centre: Tax increment financing was intended to be used to support debt repayment on the Convention Centre's expansion.	Grant is intended to support and leverage private investment in downtown Winnipeg. The project will produce additional economic benefits to Winnipeg's downtown by enabling the RBC Convention Centre to attract larger scale events.	Expansion was completed in 2018.	N/A
True North Square: Development of a public plaza located between 242 Hargrave Street and 225 Carlton Street in Winnipeg, offering green space, programmable space, additions to the	Grant is intended to support and leverage private investment in downtown Winnipeg.	Properties have been designated and construction is completed.	The plaza is complete and open to the public.

Initiative	Purpose of Grant Support	Status	Achievement
sidewalk network, and street scaping. Proponent also proposed to develop a residential complex containing 194 rental units in downtown Winnipeg.			
390 Assiniboine: A downtown Winnipeg condominium project. It was originally approved but not completed under the Downtown Winnipeg Residential Development Grant Program and is a one-time stand alone residential project.	Grant is intended to support and leverage private investment in downtown Winnipeg residential development.	Project completed and the property is designated.	This is a 92 unit condominium project located in downtown Winnipeg.
The Forks Railside: The Parcel 4 Forks Rail Side Development project is part of a 20-year redevelopment and includes housing, office and retail uses, hotels, and restaurants. The project will enhance connectivity between The Forks and the rest of Winnipeg's Downtown.	Grant is intended to support Phase 1 improvements to public spaces including high quality seating, lighting, plantings, and other amenities as well as year-round programming for visitors and residents.	Construction is pending.	NA
Starlight: This is the Portage Place mall redevelopment in downtown Winnipeg.	This is the first project approved under the new MWCI criteria. t Grant funds intended to support a mixed-use development that includes student housing, including larger family Indigenous student housing, retail and services that transform the street presence to be more connected to the surrounding area.	Project is pending final investment decision.	NA
Richardson Innovation:	This is the second project approved under the new MWCI criteria. Grant funds used to support the construction of a	Project is completed and a Contribution Agreement is in place.	Completed food product development facility for food product research, development, validation and

Initiative	Purpose of Grant Support	Status	Achievement
	centre for collaboration with commercial partners on ag-based product development.		demonstration, analysis, and quality assurance. It created 16 new jobs.

The City of Brandon

Initiative	Purpose of Grant Support	Status	Achievement
West Vic Common redevelopment	This is the fifth project approved under the new MWCI criteria. Grant funds support the redevelopment and expansion of the West Vic Common strip mall in the City of Brandon.	Property remediation is completed as is redevelopment of the existing building. Leasehold improvements are underway.	NA

The City of Dauphin

Initiative	Purpose of Grant Support	Status	Achievement
Vermillion Growers Ltd.:	This is the fourth project approved under the new MWCI criteria. Grant funds support the This is a commercial greenhouse development. The building will be a high tech, hydroponic, commercial greenhouse designed for vegetable production.	Property is designated. No construction has yet occurred.	NA
Best Western Hotel	This is the sixth project approved under the new MWCI criteria. Grant funds support the construction of a new hotel in Dauphin.	Property is designated. Construction completed in August 2020 and the hotel is open for business. Contribution Agreement is in place.	This new Best Western-branded hotel in the City of Dauphin supports tourists and business travellers to the region, which is under-served with respect to available lodging options. The hotel is anticipated to create 37 new jobs.

Municipality of Killarney-Turtle Mountain

Initiative	Purpose of Grant Support	Status	Achievement
HyLife Foods feed mill initiative in support of pork sector expansion in Manitoba.	Grant will support costs associated with the development of the new HyLife Foods feed mill.	One property designated. Contribution Agreement in place.	The \$130M investment, which includes a plant expansion in Neepawa and new feed mill in Killarney-Turtle Mountain, was announced in September 2018 and is anticipated to create 98 new jobs between them.

Town of Neepawa

Initiative	Purpose of Grant Support	Status	Achievement
HyLife Foods expansion initiative in support of pork sector expansion in Manitoba.	Grant will support costs associated with the expansion of the HyLife Foods processing facility.	One property designated. Contribution Agreement in place.	The \$130M investment, which includes a plant expansion in Neepawa and new feed mill in Killarney-Turtle Mountain, was announced in September 2018 and is anticipated to create 98 new jobs between them.

Rural Municipality of Portage la Prairie

Initiative	Purpose of Grant Support	Status	Achievement
Roquette pea processing plant. A partnership with the City and Rural Municipality of Portage la Prairie and Roquette Freres Inc.	Grants will support costs associated with infrastructure needed to support the development of the new plant.	Two properties designated. Contribution Agreement in place.	The new, \$400M pea processing facility near Portage la Prairie was announced in January 2017 and is anticipated to create 150 new jobs.
Simplot facility expansion. A partnership with the Rural Municipality of Portage la Prairie and J.R. Simplot.	Grants will support costs associated with plant expansion and infrastructure requirements to support the development of the expanded potato processing facility.	Two properties designated. Contribution Agreement under negotiation.	The expanded \$460M facility near Portage la Prairie was announced in February 2018 and is anticipated to create 87 new jobs.

Rural Municipality of Rosser

Initiative	Purpose of Grant Support	Status	Achievement
CentrePort Canada, an approximately 20,000 acre inland port near the Winnipeg Richardson International Airport that is to serve as a transportation, trade, manufacturing, distribution, warehousing and logistics centre.	Grants will support future strategic requirements for CentrePort industrial lands including infrastructure servicing requirements. Treasury Board direction received in Q4 2020/21 directed EDJ to accrue CR Funds attributed to these properties and to commence discussion with Rosser in the upcoming fiscal year to release these retained Levies for a wastewater project.	Development complete on 19 of 20 designated properties.	N/A
Patterson Global Foods: A new oat mill adjacent to the company's existing Rosser property will expand the company's value-added agricultural processing capacity.	Grant supports the mill's construction and annual funds are expected to be reinvested in the facility.	Property is designated. Contribution Agreement in place.	NA
Merit Functional Foods	This is the third project approved under the new MWCI criteria. Grant funds support the construction of a new food processing facility for peas and canola seeds.	Project is completed and property is designated.	The facility is approximately 88,000 square feet, and has the capacity to process 1,400 metric tonnes of canola and 17,000 metric tonnes of peas in the first year of operation. The Project is expected to create 81 new jobs.

AUDIT

Section 15(8) of *The Community Revitalization Tax Increment Financing Act* requires that the accounts and transactions of the Fund must be audited annually by an auditor, who may be the Auditor General. The opinion of the Office of the Auditor General Manitoba on the receipts and disbursements of the Community Revitalization Fund as at March 31, 2021 forms a part of this Appendix.



Auditor General
MANITOBA

INDEPENDENT AUDITOR'S REPORT

To the Legislative Assembly of Manitoba
To the Department of Economic Development and Jobs

Opinion

We have audited the statement of receipts and disbursements of the Community Revitalization Fund (CRF) for the year ended March 31, 2021 and notes to the statement of receipts and disbursements, including a summary of significant accounting policies (the statement).

In our opinion, the financial information in the statement of CRF for the year ended March 31, 2021 is prepared, in all material respects, in accordance with Section 15 of *The Community Revitalization Tax Increment Financing Act*.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Statement section of our report. We are independent of CRF in accordance with the ethical requirements that are relevant to our audit of the statement in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matters:

Dissolution of CRF

We draw attention to Note 1 to the statement, which describes that CRF was wound down and closed on March 31, 2021, with disbursements during the year being paid by the Department of Economic Development and Jobs. Our opinion is not modified in respect of this matter.

Basis of Accounting

We draw attention to Note 2 to the statement, which describes the basis of accounting. The statement is prepared to assist CRF to meet the requirements of Section 15 of *The Community Revitalization Tax Increment Financing Act*. As a result, the statement may not be suitable for another purpose. Our opinion is not modified in respect of this matter.



Responsibilities of Management and Those Charged with Governance for the Statement

Management is responsible for the preparation of this statement in accordance with Section 15 of *The Community Revitalization Tax Increment Financing Act* and for such internal control as management determines is necessary to enable the preparation of the statement that is free from material misstatement, whether due to fraud or error.

Those charged with governance are responsible for overseeing CRF's financial reporting process.

Auditor's Responsibilities for the Audit of the Statement

Our objectives are to obtain reasonable assurance about whether the statement is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial information.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the statement, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of CRF's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Office of the Auditor General

Office of the Auditor General
Winnipeg, Manitoba
July 29, 2021

**DEPARTMENT OF ECONOMIC DEVELOPMENT
AND JOBS COMMUNITY REVITALIZATION FUND**

**STATEMENT OF RECEIPTS AND
DISBURSEMENTS**

For the Year Ended March 31, 2021

	<u>2021</u>	<u>2020</u>
Funds on Deposit with Province of Manitoba		
Balance, beginning of year	\$5,494,981	\$ 3,934,585
RECEIPTS:		
City of Winnipeg (Note 4)		
Downtown Winnipeg Residential Development Grant Program	967,331	939,724
Exchange/Waterfront Neighbourhood Development Program	126,997	137,494
Sports Hospitality and Entertainment District Program	554,415	554,088
Investors Group Field (IGF)	511,420	747,027
University of Winnipeg (U of W) Commons	96,138	86,995
Live Downtown	235,652	153,435
Parmalat Canada	162,410	154,315
True North Square	1,379,553	669,118
390 Assiniboine Avenue	2,440	128
RBC Winnipeg Convention Centre	3,122	-
Subtotal	<u>4,039,478</u>	<u>3,442,324</u>
Rural Municipality (RM) of Rosser		
CentrePort	697,497	687,801
Rural Municipality (RM) of Neepawa	176,174	182,116
HyLife Pork Processing Plant Expansion		
Rural Municipality (RM) of Killarney-Turtle Mountain		
HyLife Feed Mill Project	14,717	14,702
Rural Municipality (RM) of Portage La Prairie		
Roquette Pea Processing Plant	4,752	-
Total	<u>4,932,618</u>	<u>4,326,943</u>
Interest	30,372	80,912
Total receipts	<u>4,962,990</u>	<u>4,407,855</u>

DISBURSEMENTS:

Downtown Winnipeg Residential Development Grant Program (DRDG)	-	920,143
Sports Hospitality and Entertainment District Program (SHED)	-	373,192
Investors Group Field (IGF)	-	1,147,415
University of Winnipeg (U of W) Commons	-	86,995
Live Downtown	-	165,399
Parmalat Canada	-	154,315
Transfer to the Province of Manitoba	10,457,971	-

Total disbursements	10,457,971	2,847,459
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Funds on Deposit with Province of Manitoba

Balance, end of year (Note 3)	\$ -	\$ 5,494,981
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Department of Economic Development and Jobs

Community Revitalization Fund

Notes to the statement for the year ended March 31, 2021

1. Authority and Operation

In 2010, the Department of Municipal Relations established the Community Revitalization Fund (CR Fund) in accordance with provisions of The Community Revitalization Tax Increment Financing Act.

The CR Fund provides for a means to collect community revitalization levies imposed in lieu of incremental school taxes and provide grants for the purposes as set out in The Community Revitalization Tax Increment Financing Act. The CR Fund is a separate fund outside the department but within the consolidation budget and is considered a special fund.

Management of the CR Fund was transferred to the Department of Economic Development and Jobs in November 2019.

In accordance with Budget 2020, Economic Development and Jobs wound down and closed the Fund on March 31, 2021. The 2020/21 fiscal year was a transition period where levies collected were credited to the CR Fund as in previous years, however, disbursements were paid from department budget and the remaining CR Fund balance was transferred to the department.

All balances collected over the years remaining in the fund will be returned to the project proponents. Any levies collected on properties that were unable to be flowed back to project proponents as grants prior to March 31, 2021 were accrued and will be paid in the 2021/22 fiscal year.

In the 2021/22 fiscal year, revenues collected (incremental taxes) will be returned in full as annual expenses (grants) to the project proponents to obtain a zero balance.

2. Significant Accounting Policies

Basis of Accounting

The statement is prepared on a cash basis of accounting in accordance with the financial reporting provisions in Section 15(9) of The Community Revitalization Tax Increment Financing Act.

- a) Receipts

The community revitalization levy remitted to the Minister of Finance by a municipality is credited to the Fund.

- b) Disbursements
Grant payments from the Fund are based on requisitions from the Minister responsible for the Community Revitalization Fund, the purpose of which is to promote and support significant improvement projects to:
- a) revitalize communities or neighbourhoods;
 - b) encourage economic development;
 - c) enhance social and cultural development;
 - d) preserve heritage properties.

The grants may be made to:

- a) the person in whose name the community revitalization property is assessed;
- b) an occupier of the community revitalization property;
- c) the municipality in which the community revitalization property is situated; or
- d) a person or organization carrying on activities or projects that are consistent with the purposes of the Fund and that are in the same community or neighbourhood as the community revitalization property.

The Minister of Finance pays the requisitioned grants from the Fund, with the exception of 2021, as disbursements were paid out the department budget.

- c) Funds on Deposit with Province of Manitoba
Funds on deposit with the Province of Manitoba are cash deposits held in an investment account or an administrative account. The deposits in the investment account are interest bearing and have fixed maturity dates. The deposits in the administrative account are non-interest bearing and cashable on demand.
- d) Administration
Interest income from funds on deposit is allocated to administration and is used to pay for administrative expenses, including audit fees.

3. Funds on Deposit with Province of Manitoba

	<u>2021</u>	<u>2020</u>
Investment Account (3660185)	\$ -	\$5,494,981
Administrative Account (3901085)	<u>\$10,457,971</u>	<u>\$ -</u>
Subtotal	<u>\$10,457,971</u>	<u>\$5,494,981</u>
Transfer to Province of Manitoba – Wind down Community Revitalization Fund	<u>\$10,457,971</u>	<u>\$ -</u>
TOTAL	<u><u>\$ -</u></u>	<u><u>\$5,494,981</u></u>

4. Receipts from City of Winnipeg

The Province of Manitoba announced that effective for 2019, the calculation of the Education Property Tax Credit (EPTC) will be based on school taxes. Under Section 5.3(1) of the Income Tax Act, school taxes pertain to the Community Revitalization (CR) levy in lieu of school taxes imposed under The Public Schools Act. In 2020/21, out of the total CR levy of \$4,039,478 (2020 - \$3,442,324) from the City of Winnipeg, the Province of Manitoba covered \$114,496 (2020 - \$118,277) of the EPTC. The Manitoba Tax Assistance Office made the payment request for the portion of the EPTC amounts that are attributable to CR levy amounts. The transfer was authorized by The Income Tax Act in accordance with provisions in Section 5.6(2.2).