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# SELECTED NEW TITLES

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Recent Additions to the Library Collection



**Quality & Innovation Resource Collection (QUIRC)  
2012/2013**

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## **FEEDBACK**

We welcome comments and suggestions on the contents and format of this service. We also welcome suggestions for books, periodicals, and other materials to be added to the collection. Please call Collection Development staff at 945-4330 or e-mail: [leglibraryservices@gov.mb.ca](mailto:leglibraryservices@gov.mb.ca).

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# Legislative Library News

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## The Legislative Library and *Service Quality Partners*

The Legislative Library has offered the *Quality & Innovation Resource Collection (QUIRC)* to all Manitoba government employees since 1994. In partnership with *Service Quality Partners*, you can borrow a wide variety of books and reports on a range of topics, including management, leadership skills, team building, innovative thinking, ethics and communication. If you see a popular management or business title at your local bookstore that you'd like to read, contact us first and we probably have it. If not, we would like to hear your suggestions for titles you would like to see added to QUIRC.

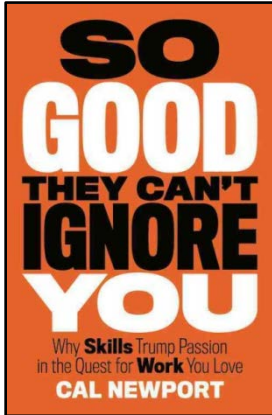
Additional collections held at the Legislative Library include:

- Manitoba, federal and provincial/territorial statutes and journals
- the Legislative Assembly of Manitoba Debates and Proceedings (Hansard)
- a comprehensive collection of Manitoba government documents in print
- the world's largest collection of items published in Manitoba, including non-fiction and fiction books, newspapers, periodicals, and rare book items

Services provided by the Legislative Library include:

- research assistance for Manitoba Government employees
- an interlibrary loan service, in which our library gains access to items not held in our collections by borrowing them from other libraries on behalf of Legislative Library members
- government-wide access to electronic databases of current and retrospective newspapers, journals and periodicals

## Librarian's Picks



*So good they can't ignore you : why skills trump passion in the quest for work you love* / Cal Newport. 1st ed. New York, NY : Business Plus, 2012. xxi, 273 p.

From McNally Robinson:

In this eye-opening account, Cal Newport debunks the long-held belief that "follow your passion" is good advice. Not only is the cliché flawed-pre-existing passions are rare and have little to do with how most people end up loving their work-but it can also be dangerous, leading to anxiety and chronic job hopping.

After making his case against passion, Newport sets out on a quest to discover the reality of how people end up loving what they do. Spending time with organic farmers, venture capitalists, screenwriters, freelance computer programmers, and others who admitted to deriving great satisfaction from their work, Newport uncovers the strategies they used and the pitfalls they avoided in developing their compelling careers. Matching your job to a pre-existing passion does not matter, he reveals. Passion comes after you put in the hard work to become excellent at something valuable, not before.

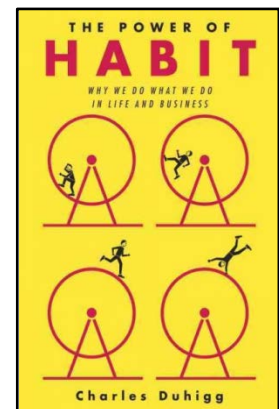
In other words, what you do for a living is much less important than how you do it.

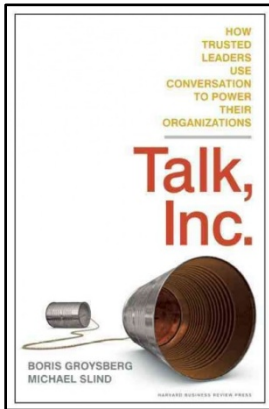
*The power of habit : why we do what we do in life and business* / Charles Duhigg. [Toronto] : Doubleday Canada, 2012. xx, 371 p.

From Chapters.Indigo.ca:

Groundbreaking new research shows that by grabbing hold of the three-step "loop" all habits form in our brains--cue, routine, reward--we can change them, giving us the power to take control over our lives. [...]

In *The Power of Habit*, award-winning New York Times business reporter Charles Duhigg takes readers inside labs where brain scans record habits as they flourish and die; classrooms in which students learn to boost their willpower; and boardrooms where executives dream up products that tug on our deepest habitual urges. Full of compelling narratives that will appeal to fans of Michael Lewis, Jonah Lehrer, and Chip and Dan Heath, *The Power of Habit* contains an exhilarating argument: our most basic actions are not the product of well-considered decision making, but of habits we often do not realize exist. By harnessing this new science, we can transform our lives.





*Talk, inc. : how trusted leaders use conversation to power their organizations /* Boris Groysberg, Michael Slind. Boston, Mass. : Harvard Business Review Press, c2012. viii, 242 p.

From **Book News Reviews**:

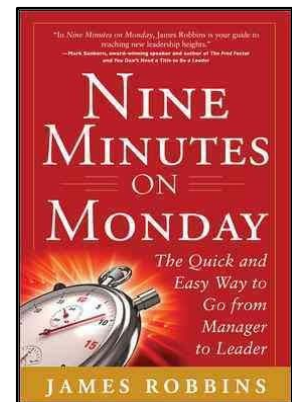
As companies grow, conversation which leads to strategic alignment becomes ever more difficult. Groysberg (organizational behavior, Harvard Business School) and Slind, a communication professional who has worked at Fast Company magazine, explore ways to harness the power of conversation to achieve strategic goals. Examples from companies such as Cisco Systems and Kingfisher PLC are employed and coverage includes introducing two-way communication with the inclusion of all employees, and the use of social media. The volume is both intended for executives, managers and other business leaders.

*Nine minutes on Monday : the quick and easy way to go from manager to leader /* James Robbins. New York : McGraw-Hill, c2013. viii, 230 p.

From the book jacket:

"James Robbins is a terrific observer, thinker, and storyteller. He also has marvellous insights about how leaders can help employees become more connected to their work setting. He weaves together personal stories with thoughtful leadership insights into a compelling book. If leaders will do the nine minutes he suggests each Monday morning, they will become what we have called 'meaning makers' who deliver enormous value to their employees, customers, investors, and communities.

-- Dave Ulrich, professor, Ross School of Business, University of Michigan; partner, the RBL Group; coauthor, *The Why of Work*

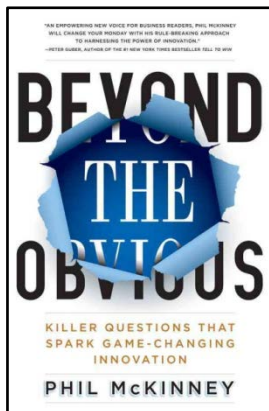


*Beyond the obvious : killer questions that spark game-changing innovation /* Phil McKinney. 1st ed. New York : Hyperion, c2012. xii, 252 p.

From **Publishers Weekly Reviews** (2011 December):

McKinney [...] provides a thoughtful yet practical guide to consistently generating innovation. Arguing that ideas are a company's most valuable currency, he maintains that an organization's success will be determined by its ability to generate ideas that lead to innovations that customers want. To help companies ignite these ideas, McKinney shares a system called the "Killer Questions": a tool that prompts re-evaluation of old organizational beliefs that dictate how a company operates but which may no longer hold value. [...]

McKinney gives organizations the tools they need to generate ideas and know that they're moving in the right direction.



# New QUIRC titles for 2012/13

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## COMMUNICATION

1. ***Digital vertigo : how today's online social revolution is dividing, diminishing, and disorienting us*** / Andrew Keen. 1st ed. New York : St. Martin's Press, 2012. 246 p.
2. ***The impact equation : are you making things happen or just making noise*** / Chris Brogan and Julien Smith. New York : Portfolio/Penguin, c2012. Xiv, 271 p.
3. ***Leadership and Web 2.0 : the leadership implications of the evolving Web*** / Grady McGonagill, Tina Doerffer. Gütersloh : Verlag Bertelsmann Stiftung, c2011. 171 p.
4. ***The new one-page project manager : communicate and manage any project with a single sheet of paper*** / Clark A. Campbell with Mick Campbell. Hoboken, N.J. : Wiley, c2013. xxii, 234 p.

## ENTREPRENEURSHIP, INNOVATION and COMPETITION

5. ***Beyond the obvious : killer questions that spark game-changing innovation*** / Phil McKinney. 1st ed. New York : Hyperion, c2012. xii, 252 p.
6. ***The book of business awesome : how engaging your customers and employees can make your business thrive*** / Scott Stratten. Hoboken, N.J. : John Wiley & Sons, c2012. ix, 123, 127 p. The book of business unawesome on inverted pages.
7. ***Extreme trust : honesty as a competitive advantage*** / Don Peppers and Martha Rogers. New York : Portfolio/Penguin, c2012. viii, 326 p.
8. ***Heart, smarts, guts, and luck : what it takes to be an entrepreneur and build a great business*** / Anthony K. Tjan, Richard J. Harrington, and Tsun-Yan Hsieh. Boston : Harvard Business Review Press, c2012. xvi, 236 p.
9. ***Makers : the new industrial revolution*** / Chris Anderson. Toronto : Signal, c2012. viii, 257 p.

## FORECASTING

10. ***Crowdsourcing : why the power of the crowd is driving the future of business*** / Jeff Howe. 1st ed. New York : Crown Business, 2008. Vii, 311 p.
11. ***The signal and the noise : why so many predictions--fail but some don't*** / Nate Silver. New York : Penguin Press, 2012. 534 p.

## INFLUENCE and MOTIVATION

12. *Likeonomics : the unexpected truth behind earning trust, influencing behavior, and inspiring action* / Rohit Bhargava. Hoboken, N.J. : John Wiley & Sons, c2012. xl, 184 p.
13. *Return on influence : the revolutionary power of Klout, social scoring, and influence marketing* / Mark W. Schaefer. 1st ed. New York : McGraw-Hill, c2012. xviii, 215 p.
14. *Taking people with you : the only way to make big things happen* / David Novak. New York : Portfolio/Penguin, 2011. xii, 237 p.
15. *To sell is human : the surprising truth about moving others* / Daniel H. Pink. New York : Riverhead Books, 2012. 260 p.

## LEADERSHIP

16. *The complete 101 collection* / John C. Maxwell. Nashville, Tenn. : Thomas Nelson, c2010. viii, 616 p.
17. *How to be exceptional : drive leadership success by magnifying your strengths* / John Zenger ... [et al.]. New York : McGraw-Hill, c2012. xvii, 229 p.
18. *The leadership challenge : how to make extraordinary things happen in organizations* / James M. Kouzes, Barry Z. Posner. 5th ed. San Francisco : Jossey-Bass, c2012. Xiii, 394 p.
19. *Nine minutes on Monday : the quick and easy way to go from manager to leader* / James Robbins. New York : McGraw-Hill, c2013. viii, 230 p.
20. *Talk, inc. : how trusted leaders use conversation to power their organizations* / Boris Groysberg, Michael Slind. Boston, Mass. : Harvard Business Review Press, c2012. viii, 242 p.
21. *Who's in the room? : how great leaders structure and manage the teams around them* / Bob Frisch. 1st ed. San Francisco : Jossey-Bass, c2012. ix, 193 p.

## ORGANIZATIONAL BEHAVIOR

22. *The advantage : why organizational health trumps everything else in business* / Patrick Lencioni. 1st ed. San Francisco : Jossey-Bass, c2012. xvii, 216 p.
23. *Antifragile : things that gain from disorder* / Nassim Nicholas Taleb. New York : Random House, 2012. xxi, 519 p.
24. *Masters of disaster : the ten commandments of damage control* / Christopher Lehane, Mark Fabiani, Bill Guttentag. 1st ed. New York : Palgrave Macmillan, 2012. 252 p.

## **PERSONAL SKILLS and ATTRIBUTES**

25. *The art of the pitch : persuasion and presentation skills that win business* / Peter Coughter. 1st ed. New York : Palgrave Macmillan, 2012. x, 240 p.
26. *The charge : activating the 10 human drives that make you feel alive* / Brendon Burchard. New York : Free Press, 2012. xiv, 254 p.
27. *Extreme productivity : boost your results, reduce your hours* / Robert C. Pozen. 1st ed. New York : HarperBusiness, c2012. xx, 278 p.
28. *Is work killing you? : a doctor's prescription for treating workplace stress* / David Posen. Toronto : Anansi, 2013. 357 p.
29. *The power of habit : why we do what we do in life and business* / Charles Duhigg. [Toronto] : Doubleday Canada, 2012. xx, 371 p.
30. *Quiet : the power of introverts in a world that can't stop talking* / Susan Cain. 1st pbk. ed. New York : Broadway Paperbacks, c2013. viii, 352 p.
31. *So good they can't ignore you : why skills trump passion in the quest for work you love* / Cal Newport. 1st ed. New York, NY : Business Plus, 2012. xxi, 273 p.
32. *There's not enough time...and other lies we tell ourselves*. St. Louis, Missouri : Lake Time Press, 2012. xiv, 167 p.
33. *Wait : the art and science of delay* / Frank Partnoy. New York : PublicAffairs, c2012. xii, 290 p.

## **SUCCESS**

34. *The 4 disciplines of execution : achieving your wildly important goals* / Chris McChesney, Sean Covey, Jim Huling. 1st ed. New York : Free Press, c2012. xxiv, 326 p.
35. *9 things successful people do differently* / Heidi Grant Halvorson. Boston, Mass. : Harvard Business Review Press, c2012. vi, 106 p.
36. *The 15 invaluable laws of growth : live them and reach your potential* / John C. Maxwell. 1st ed. New York : Center Street, c2012. xiv, 265 p.
37. *Amazing things will happen : a real-world guide on achieving success and happiness* / C.C. Chapman. Hoboken, N.J. : John Wiley & Sons, c2013. xvii, 180 p.
38. *Choke : what the secrets of the brain reveal about getting it right when you have to* / Sian Beilock. New York : Free Press, 2010. viii, 294 p.
39. *The click moment : seizing opportunity in an unpredictable world* / Frans Johansson. New York : Portfolio/Penguin, 2012. 246 p.
40. *The power of why* / Amanda Lang. Toronto : Collins, c2012. 273 p.
41. *Risky is the new safe : the rules have changed : a rock opera* / by Randy Gage. Hoboken, N.J. : Wiley, c2013. xxiv, 143 p.



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