



# 2013/14 QUIRC SELECTED NEW TITLES

Some Recent Additions to  
the Library Collection

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*20 years in the making:  
a partnership between  
the Legislative Library  
and Service Quality  
Partners.....p. 1*

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# Legislative Library News

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## The Legislative Library and *Service Quality Partners*

The Legislative Library has offered the ***Quality & Innovation Resource Collection (QUIRC)*** to all Manitoba government employees since 1994. In partnership with *Service Quality Partners*, you can borrow a wide variety of books and reports on a range of topics, including engagement, innovation, leadership, team building, and communication. If you see a popular management or business title at your local bookstore that you'd like to read, contact us first and we probably have it. If not, we would like to hear your suggestions for titles you would like to see added to QUIRC.

Additional collections held at the Legislative Library include:

- Manitoba, federal and provincial/territorial statutes and journals
- the Legislative Assembly of Manitoba Debates and Proceedings (Hansard)
- a comprehensive collection of Manitoba government documents in print
- the world's largest collection of items published in Manitoba, including non-fiction and fiction books, newspapers, periodicals, and rare book items

Services provided by the Legislative Library include:

- research assistance for Manitoba Government employees
- an interlibrary loan service, in which our library gains access to items not held in our collections by borrowing them from other libraries on behalf of Legislative Library members
- government-wide access to electronic databases of current and retrospective newspapers, journals and periodicals

## Librarian's Picks

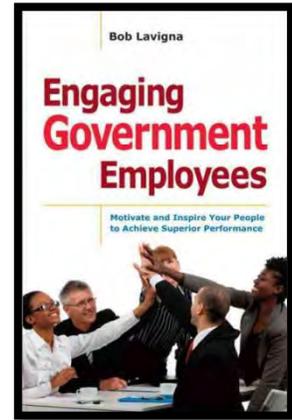
***Engaging government employees : motivate and inspire your people to achieve superior performance*** / Robert J. Lavigna. New York : AMACOM/American Management Association, 2013. 276 pages.  
JK 765 Lav

From **McNally Robinson**:

Government employees face enormous challenges today, including being stigmatized as underworked and overpaid. At the same time, they're being asked to solve some of our toughest problems including unemployment, security, poverty, and education.

In *Engaging Government Employees*, Bob Lavigna gives managers the tools they need to leverage the talents of government's most important resource: its people. He shows them how to measure, nurture, and sustain the kind of authentic employee engagement that drives results.

With over three decades of experience in public sector HR, he knows how to get team members passionate about the agency's mission, and committed to its success. Readers will learn: - Why a highly engaged staff is 20 percent more productive - How to get employees to deliver "discretionary effort" - How to assess the level of engagement - Why free pizza and Coke every Friday is not a viable strategy - And more Drawing on a wealth of empirical evidence, *Engaging Government Employees* rejects the typical, one-size-fits-all approach to motivation and shows how America's largest employer can apply the science of engagement to dramatically improve performance.



***Lean in : women, work, and the will to lead*** / Sheryl Sandberg ; with Nell Scovell. First edition. New York : Alfred A. Knopf, 2013. 228 pages.  
HD 6054.3 San

From **BookPage Reviews**:

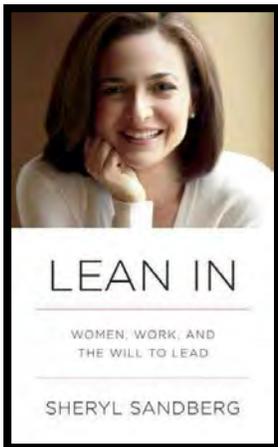
"The blunt truth is that men still run the world." A baker's dozen years into the 21st century, despite all the strides women have made toward equality (and despite being half the population), the female gender remains starkly underrepresented in leadership roles. Sheryl Sandberg's *Lean In* is a rallying cry for both genders to continue the hard work of previous generations toward a more equitable division of voice, power and leadership.

Currently the chief operating officer at Facebook, Sandberg also had a high-intensity position at Google when her first child was born, and she fully recognizes the hurdles involved, and the balancing act required, when a woman has a career and a family. [...] But she heralds both Google and Facebook as progressive, flexible companies,

and believes that other industries, seeing the success of these family-friendly models, are following suit. Improvements in technology that allow work to be done from anywhere with an Internet connection are also changing the way companies think about office hours and working from home.

Men's roles are evolving, too, which Sandberg celebrates. "A truly equal world would be one where women ran half our countries and companies and men ran half our homes. I believe that this would be a better world," she writes. She admits that a perfect 50/50 division of labor at home is not an easy accomplishment, but she unabashedly credits her husband's willingness to be an equal partner as they tackle life and career challenges together as being essential to her peace of mind and success.

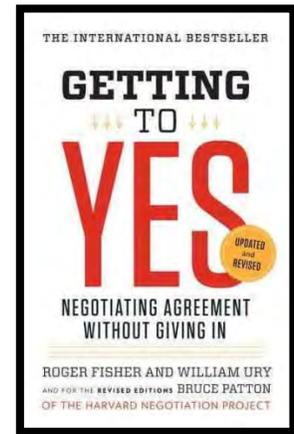
Told with candor and filled with a mix of anecdote and annotated fact, *Lean In* inspires women to find their passion, pursue it with gusto and "lean in" to leadership roles in the workplace and the world. "Women should be able to pursue professional success and personal fulfillment—and freely choose one, or the other, or both," she says. And with chapters such as "The Myth of Doing It All," "Seek and Speak Your Truth" and "Make Your Partner a Real Partner," she lays out a practical, tangible (but flexible!) framework for making that possible.



**Getting to yes : negotiating agreement without giving in** / by Roger Fisher and William Ury, with Bruce Patton, editor. 3rd ed., rev. ed. New York : Penguin Books, 2011. xxix, 204 pages.  
BF 637 .N4 Fis

From **Penguin Books**:

Since it was first published in 1981 *Getting to Yes* has become a central book in the Business Canon: the key text on the psychology of negotiation. Its message of "principled negotiations"--finding acceptable compromise by determining which needs are fixed and which are flexible for negotiating parties--has influenced generations of businesspeople, lawyers, educators and anyone who has sought to achieve a win-win situation in arriving at an agreement.

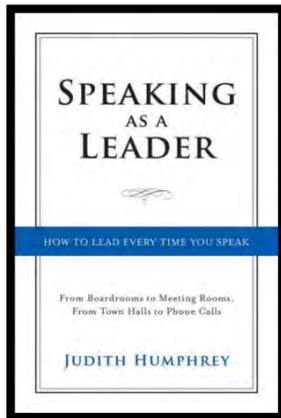


**Speaking as a leader : how to lead every time you speak : from boardrooms to meeting rooms, from town halls to phone calls** / Judith Humphrey. Mississauga : John Wiley & Sons Canada, 2012. xii, 250 pages.  
HD 30.3 Hum

From **Wiley**:

Whether it's among colleagues at lunch or an audience of a thousand, a leader's role is to move and inspire others. It's not only the big occasions that test a leader's mettle, but the little ones as well - in a casual conversation in the elevator, in phone calls, or one of many incidental, seemingly "insignificant" interactions in everyday work life. Written by one of the world's leading communications coaches, *Speaking as a Leader* shows you how to make the most of your daily communications, creating a presence on the job as a genuine and constant leader.

With *Speaking as a Leader*, you'll learn to tap into your innate leadership skills at every occasion - whether small or large - and earn the sort of respect that creates devoted friends and passionate supporters.



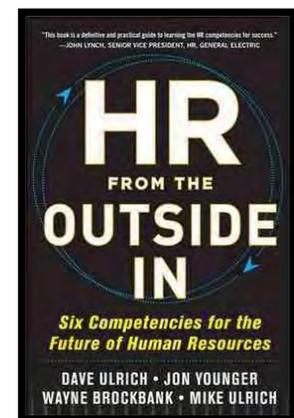
**HR from the outside in : six competencies for the future of human resources** / Dave Ulrich ... [et al.]. New York : McGraw-Hill, 2012. v, 318 pages.  
HF 5549 Hr

From the book cover:

Dave Ulrich and the team at RBL group like to start meetings with HR professionals by asking about their work. Most of the time, the replies they first get are about typical "HR business" – hiring and training, conflict resolution, staying up to date on departmental needs and wisdom. "All these efforts are important," Ulrich writes, "but they are not *the* business. They are in support of the business."

But can HR deliver value to "the business"? Yes, it can and must. And that's just what this book from Dav Ulrich, Jon Younger, Wayne Brockbank, and Mike Ulrich is about. Following on the heels of *The Why of Work* and *HR Transformation*, it's filled with tips for guiding and empowering HR professionals – and entire departments – so that HR might bring benefits of a different kind to everyone at your organization [...]

When great HR people are invited to get more involved at their organizations, they can add real, financial value to the bottom line. That's why it's the rare business that can afford not to ask itself: *Are we properly putting all our HR talent to use?*



# New titles to borrow

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## Change

1. ***Change with confidence : answers to the 50 biggest questions that keep change leaders up at night*** / by Phil Buckley. Mississauga : Jossey-Bass, 2013. xvii, 251 pages.  
HD 58.8 Buc
2. ***Eat move sleep : how small choices lead to big changes*** / Tom Rath. Arlington, Va. : Missionday, 2013. x, 246 pages.  
RA 776.9 Rat

## Communication

3. ***Everyone communicates, few connect : what the most effective people do differently*** / John C. Maxwell. Nashville : Thomas Nelson, 2010. xiv, 262 pages.  
HF 5718 Max
4. ***Getting to yes : negotiating agreement without giving in*** / by Roger Fisher and William Ury, with Bruce Patton, editor. 3rd ed., rev. ed. New York : Penguin Books, 2011. xxix, 204 pages.  
BF 637 .N4 Fis
5. ***Lessons from the podium : public speaking as a leadership art*** / Steven D. Cohen. San Diego : Cognella, 2011.  
PN 4129.15 Coh

## Engagement, Motivation and Risk

6. ***Engaging government employees : motivate and inspire your people to achieve superior performance*** / Robert J. Lavigna. New York : AMACOM/American Management Association, 2013. 276 pages.  
JK 765 Lav
7. ***Maximize your potential : grow your expertise, take bold risks, and build an incredible career*** / edited by Jocelyn K. Gleib ; foreword by Scott Belsky. Las Vegas : Amazon Publishing, 2013. 260 pages.  
HF 5381 Max
8. ***Play at work : how games inspire breakthrough thinking*** / Adam L. Penenberg. New York : Portfolio/Penguin, 2013. 244 pages.  
HD 30.26 Pen

## Entrepreneurship, Innovation and Competition

9. ***Beyond the idea : how to execute innovation in any organization*** / Vijay Govindarajan and Chris Trimble. First edition. New York : St. Martin's Press, 2013. xiv, 178 pages.  
HD 45 Gov
10. ***David and Goliath : underdogs, misfits, and the art of battling giants*** / Malcolm Gladwell. 1st edition. New York : Little, Brown, 2013. ix, 305 pages.  
BF 503 Gla
11. ***Playing to win : how strategy really works*** / A.G. Lafley and Roger L. Martin. Boston : Harvard Business Review Press, 2013. 260 pages.  
HD 30.28 Laf

## Leadership

12. ***Conversational intelligence : how great leaders build trust and get extraordinary results*** / Judith E. Glaser. Brookline : Bibliomotion, Inc., 2014. xxv, 230 pages.  
HD 30.3 Gla
13. ***Lean in : women, work, and the will to lead*** / Sheryl Sandberg ; with Nell Scovell. First edition. New York : Alfred A. Knopf, 2013. 228 pages.  
HD 6054.3 San
14. ***Leaders eat last : why some teams pull together and others don't*** / Simon Sinek. New York : Portfolio/Penguin, 2014. xii, 244 pages.  
HD 57.7 Sin
15. ***Speaking as a leader : how to lead every time you speak : from boardrooms to meeting rooms, from town halls to phone calls*** / Judith Humphrey. Mississauga : John Wiley & Sons Canada, 2012. xii, 250 pages.  
HD 30.3 Hum
16. ***The 360° leader : developing your influence from anywhere in the organization*** / John C. Maxwell. Nashville : Thomas Nelson, 2011. ix, 356 pages.  
HD 57.7 Max
17. ***Leadership-driven HR : transforming HR to deliver value for business*** / David S. Weiss. Mississauga: Jossey-Bass, 2013. xxix, 271 pages.  
HF 5549 Wei
18. ***Primal leadership : unleashing the power of emotional intelligence*** / Daniel Goleman, Richard Boyatzis, Annie McKee. Boston : Harvard Business Review Press, 2013. xxi, 306 pages.  
HD 57.7 Gol

## Organizational Behavior

19. ***The e-myth revisited : why most small businesses don't work and what to do about it*** / Michael E. Gerber. Third edition. New York : HarperBusiness, 2009. xiii, 270 pages.  
HD 62.7 Ger
20. ***The three rules : how exceptional companies think*** / Michael E. Raynor and Mumtaz Ahmed. New York : Portfolio/Penguin, 2013. 376 pages.  
HD 58.9 Ray
21. ***HR from the outside in : six competencies for the future of human resources*** / Dave Ulrich ... [et al.]. New York : McGraw-Hill, 2012. v, 318 pages.  
HF 5549 Hr
22. ***I'm sorry I broke your company : when management consultants are the problem, not the solution*** / Karen Phelan. 1st ed. San Francisco : Berrett-Koehler Publishers, 2013. x, 211 pages.  
HD 31 Phe
23. ***Remote : office not required*** / Jason Fried and David Heinemeier Hansson. 1st ed. New York : Crown Business, 2013. 250 pages.  
HD 2336.3 Fri
24. ***Rework*** / Jason Fried & David Heinemeier Hansson. 1st ed. New York : Crown Business, 2010. vii, 279 pages.  
HD 31 Fri

### Personal Skills And Attributes

25. ***Brain rules : 12 principles for surviving and thriving at work, home, and school*** / John Medina. 1st  
Pear Press trade pbk. ed. Seattle : Pear Press, 2009. 301 pages.  
QP 376 Med
26. ***Creative confidence : unleashing the creative potential within us all*** / Tom Kelley & David Kelley.  
First edition. New York : Crown Business, 2013. xv, 288 pages.  
HD 53 Kel
27. ***Decisive : how to make better choices in life and work*** / Chip Heath and Dan Heath. Toronto :  
Random House Canada, 2013. 316 pages.  
BF 448 Hea
28. ***Focus : the hidden driver of excellence*** / Daniel Goleman. First edition. New York : Harper, 2013. vii,  
311 pages.  
BF 321 Gol
29. ***Strengths finder 2.0*** / Tom Rath. New York : Gallup Press, 2007. vii, 174 pages.  
HD 38.2 Rat
30. ***The charisma myth : how anyone can master the art and science of personal magnetism*** / Olivia  
Fox Cabane. Pbk. ed. New York : Portfolio/Penguin, 2013. viii, 263 pages.  
BF 698.35 .C45 Cab
31. ***Think and grow rich : stickability, the power of perseverance*** / Greg S. Reid ; authorized by The  
Napoleon Hill Foundation. New York : Jeremy P. Tarcher/Penguin, 2013. 190 pages.  
BF 637 .S8 Rei
32. ***The happiness advantage : the seven principles of positive psychology that fuel success and  
performance at work*** / Shawn Achor. New York : Crown Business, 2010. ix, 236 pages.  
BF 575 .H27 Ach
33. ***The human equity advantage : beyond diversity to talent optimization*** / Trevor Wilson.  
Mississauga : Jossey-Bass, 2013. xiii, 311 pages.  
HF 5549.5 .P35 Wil
34. ***Manage your day-to-day : build your routine, find your focus, and sharpen your creative mind*** /  
edited by Jocelyn K. Gleib ; foreword by Scott Belsky. Las Vegas : Amazon Publishing, 2013. 253 pages.  
BF 481 Man
35. ***Lying*** / Sam Harris. Los Angeles : Four Elephants Press, 2013. 105 pages.  
BF 637.D42 Har

### Success

36. ***Three simple steps : a map to success in business and life*** / Trevor Blake. Dallas : BenBella Books,  
2012. xi, 237 pages.  
HF 5386 Bla
37. ***Who kidnapped excellence? : what stops us from giving and being our best*** / Harry Paul, John  
Britt, Ed Jent. First edition. San Francisco : Berrett-Koehler Publishers, Inc., 2014. x, 149 pages.  
HD 58.9 Pau
38. ***Give and take : a revolutionary approach to success*** / Adam Grant. New York : Viking, 2013. 305  
pages.  
BF 637 .S8 Gra
39. ***The compound effect : multiplying your success, one simple step at a time*** / Darren Hardy. New  
York : Vanguard Press, 2010. 172 pages.  
BF 632 Har

**Work and Life**

40. ***Forget a mentor, find a sponsor : the new way to fast-track your career*** / Sylvia Ann Hewlett. Boston : Harvard Business Review Press, 2013. xiii, 228 pages.  
HF 5381 Hew
41. ***The effective executive*** / Peter F. Drucker. New York : Harper Business, 2006. xxiii, 178 pages.  
HD 38.25 .U6 Dru
42. ***How to fail at almost everything and still win big : kind of the story of my life*** / Scott Adams. New York : Portfolio/Penguin, 2013. 248 pages.  
PN 6727 .A3 Ada
43. ***All in : you, your business, your life*** / Arlene Dickinson. 1st ed. Toronto : Collins, 2013. 254 pages.  
HB 615 Dic
44. ***The slow fix : solve problems, work smarter and live better in a world addicted to speed*** / Carl Honoré. Toronto : Alfred A. Knopf Canada, 2013. 328 pages.  
BJ 1533 P3 Hon

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## To Subscriber:

### **REQUEST ITEMS**

Request items through the library's catalogue at [http://legislative\\_library.mb.catalogue.libraries.coop/](http://legislative_library.mb.catalogue.libraries.coop/) or send your request by email to [legislative\\_library@gov.mb.ca](mailto:legislative_library@gov.mb.ca).

Manitoba Heritage items are available for consultation at the Legislative Library of Manitoba, 200 Vaughan Street.

### **BORROWING**

If you do not have a library card, please contact Reference Services at [legislative\\_library@gov.mb.ca](mailto:legislative_library@gov.mb.ca) or 204-945-4330.

### **FEEDBACK**

We welcome comments and suggestions on the contents and format of this service. We also welcome suggestions for books, periodicals, and other materials to be added to the collection. Please call Collection Development staff at 204-945-4330 or e-mail: [leglibraryservices@gov.mb.ca](mailto:leglibraryservices@gov.mb.ca).

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