

SAVE THE DATE

**Prime Contractor Matchmaking
Workshop
June 2 – 3, 2011
Calgary, Alberta**



**North American Prime Contractors Matchmaking Workshop and 2011 International
Financial Institution Bootcamp - June 2 - 3, 2011 – McDougall Centre, Calgary AB**

Join the Private Sector Liaison Officers (PSLO) Network and Department of Foreign Affairs and International Trade (DFAIT) on June 2 & 3, 2011 at the McDougall Centre in Calgary for the ***North American Prime Contractors Matchmaking Workshop***.

The workshop is designed to educate small and medium sized enterprises (SME) on successful strategies used by larger North American-based companies in bidding for IFI-funded projects and to create cross-province or cross-country partnerships between SMEs for future opportunities. Industry-leading North American companies will present IFI initiatives they have undertaken and identify the types of projects and partners they are pursuing.

What participants can expect:

- Presentations and discussions from successful Canadian-based firms, who are seeking potential partners to pursue other IFI-funded projects.
- Networking and meeting opportunities with representatives of various international financial institutions.
- Scheduled one-on-one meetings between SMEs and successful Canadian-based firms.

Benefits for attendees include:

- Strengthened relationships with contracting firms across North America.
- Discovering and establishing new partnerships and business opportunities.
- Valuable intelligence and understanding of successful strategies employed by larger North American-based companies bidding on IFI work.

Program details and an agenda will be available soon. Please contact the organizers listed below for more information.

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