



February 7-9, 2011

# Multi-Sector Trade Mission to the International Development Banks Washington, D.C. February 7-9, 2011

The Canadian Private Sector Liaison Officers (PSLO) Network, in partnership with the Office of Liaison with International Financial Institutions (OLIFI), invite you to mark your calendars for a joint mission focusing on the **Education & Training**, **Rural Development & Agriculture**, and **Environment** sectors with a specific focus on:

## Education & Training

- ICT and Education
- Technical & Vocational Education, School to Work Transition
- Education Systems

## Rural Development & Agriculture

- Community based Rural Development
- Agriculture Production
- Agriculture Extension & Training

## Environment

- Water & Sanitation
- Biodiversity & Natural Resources Management
- Oceans & Coastal Zone Management

## On this mission, you will:

- learn what types of projects the World Bank and the Inter-American Development Bank (IDB) are financing in the above mentioned sectors;
- identify specific opportunities to market your company's products and services;
- discover how projects are initiated and developed;
- learn about World Bank and IDB priorities and focus;
- find out how your firm can stay in the loop for future projects.

## Registration:

**Registration deadline: November 12, 2010**

Registrations will be accepted on a first come, first served basis with a maximum of 30 companies Canada-wide and a maximum of 10 companies per sector. Please contact the Canadian PSLO organizing team! We want to hear from you if you'd like more information or wish to provide input for the program.

**Shane Jaffer**, Alberta  
(Environment)  
Tel: +1 (403) 297-6592  
shane.jaffer@gov.ab.ca

**Government  
of Alberta** ■  
Canada

**Wendy Luther**, Nova Scotia  
(Education & Training)  
Tel: +1 (902) 424-4211  
wluther@nsbi.ca

**n | s | b | i**  
Nova Scotia Business Inc.

**Angela Wasylynka**, Saskatchewan  
(Rural Development & Agriculture)  
Tel: +1 (306) 787-3972  
awasylynka@sasktrade.sk.ca



The PSLO network is a group of 100 business intermediary organizations in 80 countries around the world working to foster trade and investment between countries with the support of the World Bank Group (WBG) and the Inter-American Development Bank's (IDB) products and services. PSLOs facilitate companies' access to WBG and IDB business opportunities, services and knowledge, and act as the voice of the private sector in advising the WBG and IDB on how to better engage companies on development issues.

[www.ifiwashington.gc.ca](http://www.ifiwashington.gc.ca)

supported by:

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## Program

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### Monday, February 7th

Location: World Bank Headquarters

#### Morning Program

Welcome & Company Introductions

Working with the World Bank – Overview of Project Cycle, Current Focus, Trends, etc

Procurement Process at the World Bank

Corporate Procurement at the World Bank

#### Afternoon Program

Networking Lunch

Sector-specific sessions by stream of focus

Networking Dinner at Canadian Embassy

### Tuesday, February 8th

Location: Inter-American Development Bank Headquarters

#### Morning Program

Overview of the IDB: Project Cycle, Current Focus, Trends, etc

What Makes the IDB Different

IDB Procurement Process

Administrative Services and Corporate Procurement at the IDB

The IDB and Haiti Reconstruction

#### Afternoon Program

Networking Lunch

Sector-specific sessions by stream of focus

Free evening

Program continued...



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## to the International Development Banks Washington, D.C.

### Program

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#### Wednesday, February 9th

Locations: Millenium Challenge Corporation Offices & Canadian Embassy

#### Morning Program

Overview of the MCC – Structure, History, Programs and Operations

MCC Procurement Process

Sector Specific MCC Sessions focusing on:

- MCC Education and Training Projects
- MCC Agriculture & Food Security Projects
- MCC Environment Projects

Travel to Cdn Embassy for...

Doing Business with the Asian Development Bank (ADB)

Presentation by North America Regional Office of the ADB

#### Afternoon Program

Networking Lunch

Opportunities for Canadian firms with the US Agency for International Development (USAID)

Support Services for Canadian firms pursuing IFI work

Wrap up of official program and debrief

Optional individual meetings for companies and bank staff (3:00 onwards)

Free evening

#### Thursday, February 10th

Optional individual meetings for companies



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## Registration Form

Please complete the following form to confirm your participation in the Multi-Sector Trade Mission to the International Development Banks, Washington, D.C. from February 7-9, 2011.

Fax or e-mail this form to Crystal Leader at [cleader@sasktrade.sk.ca](mailto:cleader@sasktrade.sk.ca) or fax + (1) 306-787-6666

Cost to participate is \$350.00 Registration and payment must be made by November 12, 2010.

Contact Name .....

Title/Position .....

Company .....

Address .....

Phone..... Mobile .....

Email.....

Please check sector and subsectors of interest from the following list:

### Education & Training

- ICT and Education
- Technical & Vocational Education, School to Work Transition
- Education Systems
- Other \_\_\_\_\_

### Rural Development & Agriculture

- Community based Rural Development
- Agriculture Production
- Agriculture Extension & Training
- Other \_\_\_\_\_

### Environment

- Water & Sanitation
- Biodiversity & Natural Resources Management
- Oceans & Coastal Zone Management
- Other \_\_\_\_\_

Please list regions of focus:

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Please forward a short company profile with logo and a photo of the participant to:

Crystal Leader at [cleader@sasktrade.sk.ca](mailto:cleader@sasktrade.sk.ca) or fax + (1) 306-787-6666

Check Enclosed\* \*Please make your checks payable to: Saskatchewan Trade and Export Partnership

VISA     MasterCard     AmEx

Card Holder (Please Print): \_\_\_\_\_

Card# \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Please return this form to: Saskatchewan Trade and Export Partnership (STEP)

P.O. Box 1787, 320 - 1801 Hamilton Street, Regina, SK S4P 3C6

Toll Free: 1-888-XPORTSK (1-888-976-7875) Fax: 306-787-6666

Email: [cleader@sasktrade.sk.ca](mailto:cleader@sasktrade.sk.ca) [www.sasktrade.sk.ca](http://www.sasktrade.sk.ca)

### NOTE:

\* A pre-mission workshop will be held in January, 2011.

\* Participants are responsible for airfare, hotel, meals outside of the formal program and ground transportation.